

INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED



Brief Introduction

Industrial and Commercial Bank of China Limited (hereafter "ICBC" or "the Bank"), which was previously known as Industrial and Commercial Bank of China, was established on January 1, 1984. Approved by the State Council of the People's Republic of China (hereafter "the State Council"), the Bank was restructured as a whole into a jointstock limited company from a wholly-state-owned commercial bank, and was formally renamed Industrial and Commercial Bank of China Limited on October 28, 2005. The joint stock limited company undertakes all the assets, liabilities and businesses of Industrial and Commercial Bank of China.

At the end of 2005, the Bank was providing convenient and full-range financial services to over 2.5 million corporate customers and over 150 million individual customers through 18,764 domestic outlets, 106 overseas subsidiary institutions and 1,165 agents around the globe by taking advantage of advanced information technology and electronic networks.

In 2005, the business operations of the Bank have performed well, its financial strength rose sharply, and the quality of its assets was improved visibly. At the end of 2005, its assets totaled RMB 6,454.1 billion, its loans reached RMB 3,289.6 billion and its deposits stood at RMB 5,660.5 billion. With a net profit of RMB 33.7 billion, its non-performing loan ratio was 4.69% and its capital adequacy ratio was 9.89%.





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Important Notice

The Bank's Board of Directors guarantees that the information in this report contains no false records, misleading statements or major omissions. The Board assumes individual and joint and several responsibilities for the truthfulness, accuracy and completeness of the contents in this report.

The 2005 Annual Report of Industrial and Commercial Bank of China Limited has been examined and adopted on the 9th meeting of the Bank's first Board of Directors.

This annual report was compiled in accordance with the Accounting Standards for Business Enterprises, the Accounting System for Financial Institutions (2001 Version) and other related regulations promulgated by the Ministry of Finance of the People's Republic of China (hereafter "the Ministry of Finance"). The comparable data for 2004 in this report were considerably adjusted if compared with those in the 2004 annual report as a result of different accounting policies adopted.

The financial statements for 2005 and 2004 have been audited by Ernst & Young Hua Ming in accordance with the Independent Auditing Standards for the Chinese Certified Public Accountants. The firm has issued unqualified audit opinion.

The annual report is prepared in both Chinese and English. Should there be any inconsistency between the Chinese and English versions, the Chinese version shall prevail.

Corporate Information

Name in Chinese: 中国工商银行股份有限公司(中国工商银行) Name in English: INDUSTRIAL AND COMMERCIAL BANK OF CHINA LIMITED ("ICBC") Legal Representative: Jiang Jianqing Date of Change of Registration: October 28, 2005 Registration Authority: State Administration for Industry & Commerce, PRC

Registered Address of Head Office: No.55 Fuxingmennei Street, Xicheng District of Beijing, PRC Office Address: No.55 Fuxingmennei Street, Xicheng District of Beijing, PRC Post Code: 100032 Internet Website: www.icbc.com.cn, www.icbc-ltd.com

Corporate Business License Serial Number: 1000001000396 Financial License Institution Serial Number: B10111000H0001 Tax Registration Certificate Number: Jing Guo Shui Xi Zi 110102100003962 Di Shui Jing Zi 110102100003962000

Appointed Auditors: Ernst & Young Hua Ming Address of Appointed Auditors: Level 16, E&Y Tower (i.e. Tower E3), Oriental Plaza, No.1, East Chang'an Avenue, Dongcheng District, Beijing Post Code: 100738

Financial Highlights

| | | Unit: million RMB |
|--|-----------|------------------------|
| Item | Year 2005 | Year 2004 ¹ |
| Operating Results | | |
| Net Interest Income | 137,858 | 117,743 |
| Non-interest Income | 12,693 | 10,974 |
| Operating Profit | 89,258 | 81,650 |
| Profit before Provision | 78,063 | 74,545 |
| Pre-tax Profit | 59,354 | 52,878 |
| Net Profit | 33,704 | 29,989 |
| Balance Sheet Items | | |
| Total Assets | 6,454,106 | 5,041,943 |
| Loans | 3,289,553 | 3,707,748 |
| Investment | 2,059,365 | 1,202,009 |
| Total Liabilities | 6,196,625 | 5,574,119 |
| Deposits | 5,660,462 | 5,109,200 |
| Owners' Equity | 253,444 | (535,844) |
| Ratios (%) | | |
| Return on Assets ² | 0.59 | |
| Return on Equity ³ | 13.30 | _ |
| NPL Ratio | 4.69 | 21.16 |
| Allowance to Non-performing Loans ⁴ | 54.20 | |
| Cost/Income Ratio ⁵ | 40.71 | 36.57 |
| Capital Adequacy Ratio | 9.89 | |

Notes:

1 See Important Notice.

 $2 \quad \text{Return on assets=Net profit/[(Total assets at the beginning of year + Total assets at the end of year)/2] \times 100$

3 Return on equity of 2005 is calculated on the basis of year-end owners' equity.

4 Allowance to non-performing loans = provision for credit losses/ non-performing loans \times 100

5 Cost/Income Ratio = Operating expenses/(Net interest income + Non-interest income) × 100

Chairman's Statement



Chairman of the Board: Jiang Jianqing

In 2005, China arrived at a new historical starting-point by successfully concluding the 10th Five-Year Plan;

In 2005, China's distinguished financial reform drew attention around the world;

Also in 2005, ICBC succeeded in shifting from a wholly-state-owned commercial bank to a joint-stock commercial bank, and opened a new chapter of the development of a modern financial enterprise.

Five years' integrated reform and energy accumulation have created the foundation for ICBC to establish a modern financial corporate system. The joint-stock reform of ICBC was officially initiated on April 28 with the injection of a capital fund amounting to USD 15 billion by the Central SAFE Investments Ltd., the reserve of the originally allotted capital fund of RMB 124 billion from the Ministry of Finance, and the transfer of doubtful loans and loss assets. ICBC has completed the financial restructuring successfully and gotten rid of the burden of non-performing assets generated in the past. The Bank successfully issued subordinated bonds in August, 2005. With the official incorporation of Industrial and Commercial Bank of China Limited on October 28, 2005, a brand-new ICBC has made its appearance to the world.

Through the restructuring and joint-stock reform, the major financial ratios of ICBC have met the regulatory requirements, and some have reached or approached to the advanced level of the international banking industry. At the end of 2005, the capital adequacy ratio, core capital adequacy ratio, and NPL ratio of ICBC were 9.89%, 8.11% and 4.69%, respectively.

Marked by the incorporation of Industrial and Commercial Bank of China Limited, a modern corporate governance structure consisting of the shareholders' general meeting, the board of directors, the board of supervisors and the management was shaped and began to play its role. Through legal procedures, I was honored to assume the responsibility of the Chairman of the first Board of Directors of ICBC, with Mr. Yang Kaisheng as the President of ICBC and Mr. Wang Weiqiang as the Chairman of the Board of Supervisors. Mr. Leung Kam Chung, Antony, Mr. Qian Yingyi and Mr. John Thorton joined the Board of Directors as independent directors; Mr. Leung kam Chung, Antony and Mr. QianYingyi also served as chairmen of special committees under the Board of Directors. The independent directors bring to ICBC their rich experience in international economy and finance. A scientific, highly efficient decision-making, execution and supervision mechanism has been formed; all parties of the Bank are fulfilling their duties professionally, honestly and diligently, operating independently with effective inspection, performing their roles in maintaining the rights and interests of shareholders and attaining the strategic goals of the Bank.

The joint-stock reform has led to the fundamental change in the management system and operating mechanism of ICBC. The construction of a customer-centered and process-based bank with risk control as the base line becomes more and more sophisticated; systems for capital management, financial

accounting and information disclosure in conformity with the regulatory standards, international practice and the domestic and overseas listing rules are being enforced step by step; the comprehensive risk management and internal control system is much stronger, and the resource distribution and performance evaluation network oriented towards value creation, together with the corresponding incentive and restriction mechanism, is reaching maturity.

Based on the entirely new corporate governance structure, ICBC will accelerate its moves in the overallconstruction of modern financial corporate system in 2006. At present, full-fledged reforms are progressing in unity, and the operating and management systems and indices are fully approaching to international codes and practices.

ICBC has initiated new development strategies in 2006. With the goal of sustainable and steady growth of corporate value and shareholders' return, the Bank has comprehensively adjusted the assets and liabilities structure, the revenue structure, the customer structure and distribution network structure. The Bank has promoted the operational transformation, business and technical innovation to forge the top-class retail bank, outstanding credit bank and diversified-businesses bank in China, enhanced the advantageous position in China's banking industry, steadily expanded its shares in the international market, improved the integrated operations of domestic and overseas businesses for stronger international competitiveness.

Historical breakthroughs have marked the ever-improving reform and development of ICBC in 2006. On January 27, it entered into an agreement on strategic investment and cooperation with overseas strategic investors such as Goldman Group, Allianz Group and American Express. Presently, a capital contribution of an investment totaled USD 3.782 billion has been completed successfully, which is the largest single investment made by foreign investors in China's financial industry, indicating the formation of a diversified structure of equity at ICBC. Meanwhile, the strategic cooperation programs covering the seven major aspects of, namely, corporate governance, risk management, asset management, management of NPLs, fund business, corporate and investment banking business, and employee training, as well as the strategic cooperation program with ICBC (Asia), ICBC's subsidiary, have all been launched. Facilitated by the experience and technology of the strategic investors, ICBC's ability in corporate governance, risk management and business innovation is being improved.

ICBC is making new achievements on the way to the international capital market, and building a worldclass commercial bank.

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President's Statement



President: Yang Kaisheng

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In 2005, ICBC experienced the joint-stock reform, the transformation of operation pattern and growth modes, and the rapid promotion of internal control and risk management. The year witnessed the continued robust development of the businesses across ICBC with the rapidly growing economy and further opening up in China.

——Significantly enhanced financial strengths. A historical new high of operating profit of RMB 89.26 billion was achieved for the Group; the pre-tax profit and net profit reached RMB 59.35 billion and RMB 33.7 billion, representing an increase of 12.2% and 12.4% over the last year, respectively; and the ROE stood at 13.3%, which constituted the fifth successive year of continued rapid growth in profitability of the Bank.

— The improved asset quality. After the financial restructuring, the risk-controlled credit growth mechanism was further improved; the 12-category classification of credit assets and the 5-category classification of non-credit assets were fully implemented. This not only led to a more successful accomplishment of the restructuring but also further improved asset quality with a decreased NPL ratio to 4.69% at the end of the year. Furthermore, the proportion of the credit assets to customers of high credit ratings grew significantly, resulting in a stronger basis for the improvement of asset quality.

— Positive changes in operating efficiency and income structure. The transformation of operation pattern and growth modes continuously promoted the operating efficiency and optimization of structural adjustment. The cost/income ratio was effectively stable at 40.71%, which was at the level of a world-class commercial bank. The percentage of credit assets in the total assets decreased to 49.7%, the asset structure was greatly changed, and the net fee and commission income increased by RMB 2,338 million, up by 28.5%. A diversified profit pattern was taking shape rapidly. The transaction volume of e-banking amounted to RMB 46.8 trillion and the percentage of transactions handled through e-banking system in the total transactions increased to 26%, indicating a significant shift from traditional distribution channels and service patterns.

— Sustained growth of businesses through innovation. Facilitated by the rapid development of China's economy and the driving force of financial innovations, the main business of the Group sustained an advantageous position in the fierce competition, with an increase in total deposits of RMB 551.26 billion, up by 10.8%. Taking out the strip-off factor in financial restructuring, the loans of all types increased RMB 216.81 billion with more rapid growth of small enterprises and personal loans. The credit market was expanding continuously and the sustainable profitability in the credit business became stronger. Based on state-of-the-art technical backup and services, personal banking business developed comprehensively, making ICBC an industry leader on the market in a number of emerging businesses such as cash management, asset custody, enterprise annuity, etc. With the incorporation of ICBC Credit Suisse Asset Management Co., Ltd., established together with Credit Suisse and COSCO Group, ICBC initiated a new stride in diversified operations.

——Comprehensive improvement in internal control and risk management. The deepening joint-stock reform and the improved corporate governance led to significant improvements in internal control and risk management. The internal rating based approach was under full-fledged implementation; a comprehensive risk management system covering credit risk, market risk, liquidity risk and operational risk rapidly emerged; and the systems of independent and effective internal audit and internal control and compliance management were established. The internal control and risk management of ICBC satisfactorily met the regulatory requirements and were approaching to international codes.

— Implementation of strategies of "vitalizing ICBC with hi-tech" and "vitalizing ICBC with talents". Important progress was made in the IT innovation with a good variety of new IT-based products and management systems put into production, which strengthened the Bank's leading position in China. The Bank considered the talents as the most important resource, improved the market-oriented recruitment, incentive mechanism, conducted the large-scale, systemized and multi-level training and built a corporate culture with the key characteristics of ICBC, providing talents and motivation for reform and development.

The efforts in reform and development in the last year has won prevailing recognition of the international community. Distinguished honors, such as the "Best Bank in China", the "Best Domestic Commercial Bank in China", the "Best Retail Bank (State-owned) in China" and the "Best Consumer Internet Bank in China", were awarded to ICBC by a number of world famous media such as Global Finance and Asia Money. The prospect of the integrated financial strength rating by Moody's for ICBC was promoted from "Stable" to "Positive" and Standard & Poor's raised the credit rating of ICBC in two successive reports.

It is a critical year for Industrial and Commercial Bank of China to engage in the construction of modern financial enterprise and to approach the international capital market on the basis of modern corporate governance in 2006. According to the requirements of modern financial enterprises and the new development strategy, we are now striving to facilitate the reform, strengthen the management, accelerate the transition, speed up innovation and taking active moves to build up the core competitiveness. We have the confidence and ability to develop ICBC into a world-class commercial bank with strong international competitiveness which provides outstanding financial services for the customers, creates good return of value for the shareholders, establishes a far-ranging platform for the employees in promotion and injects new vitalities and devotes more significant contributions to the progress of the economy and society in the regions where we are working.

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Chairman of Board of Supervisors: Wang Weiqiang

Joint-stock Reform of ICBC

On April 21, 2005, the State Council approved the joint-stock reform scheme of Industrial and Commercial Bank of China. Afterwards, ICBC consecutively completed such major financial restructurings as capital injection by the PRC government, and the strip-off of NPAs. Many indices including capital adequacy ratio, asset quality, profitability and coverage ratio were significantly improved due to the financial restructuring; and financial position achieved obvious improvement. On October 28, 2005, the Bank was converted to a joint stock limited company from a wholly-state-owned commercial bank, and was adopted the name of "Industrial and Commercial Bank of China Limited".

Capital Injection by the PRC Government

On April 22, 2005, Central SAFE Investments Ltd. (previously known as Central Huijin Investment Co., Ltd. hereafter "Huijin") invested a total amount of USD15.0 billion to the Bank, and the original RMB124.0 billion paid-in capital under the owners' equity was transferred to the Ministry of Finance.

Disposal of Impaired Assets Classified under the Loss Category

On May 27, 2005, as approved by the Ministry of Finance, the Bank disposed of certain non-performing loans classified under the loss category and certain impaired assets in the aggregate amount of RMB246.0 billion to China Huarong Asset Management Corporation. These assets were transferred on a non-recourse basis at book value before provisioning.

Disposal of Impaired Loans Classified under the Doubtful Category

As approved by the People's Bank of China (hereafter "PBOC") and the Ministry of Finance, and under the arrangement of the above authorities, the Bank signed agreements with China Huarong Asset Management Corporation, China Great Wall Asset Management Corporation, China Orient Asset Management Corporation and China Cinda Asset Management Corporation (hereafter "four big asset management corporations") on June 27, 2005, and transferred a total amount of RMB459.0 billion of doubtful loans. According to relevant notifications from PBOC and the Ministry of Finance and the agreements, the four big asset management corporations purchased the Bank's doubtful loans on a non-recourse basis at book value before provisioning.

Issuance of RMB Subordinated Bonds

As approved by PBOC and China Banking Regulatory Committee (hereafter "CBRC"), the Bank issued a total amount of RMB 35.0 billion RMB subordinated bonds in 2005 at the inter-bank bond market through public bidding with the first tranche issued on August 19, 2005, and this was used to strengthen its capital base.

Establishment of Joint Stock Limited Company

On October 28, 2005, in accordance with the resolutions of the State Council, and as approved by CBRC, Industrial and Commercial Bank of China Limited was officially established in Beijing. The joint stock limited company was promoted by the Ministry of Finance and Huijin, and assumed the entire assets, liabilities and all business of Industrial and Commercial Bank of China. In accordance with relevant laws and regulations, ICBC constituted new articles of association, elected the first Board of Directors and Board of Supervisors, hired senior management and established standard corporate governance structure.

Industrial and Commercial Bank of China Limited had registered capital of RMB248.0 billion, the entire capital was divided into equal shares of total 248.0 billion, with RMB1 as book value per share. The Ministry of Finance and Huijin held 124.0 billion shares respectively.

| Shareholders | Contributions | Shares | Proportion |
|-------------------------------|---------------------|-----------------|------------|
| The Ministry of Finance | RMB 124,000,000,000 | 124,000,000,000 | 50% |
| Central SAFE Investments Ltd. | RMB 124,000,000,000 | 124,000,000,000 | 50% |
| Total | RMB 248,000,000,000 | 248,000,000,000 | 100% |

The Ministry of Finance is a component institution of the State Council and the macro control institution of the State Council in charge of the balance of public financial revenues and expenditures and taxation policy. Address: No. 3, South 3rd Lane, Sanlihe, Xicheng District, Beijing.

Huijin is a wholly-state-owned limited liability company incorporated in accordance with the Chinese laws, and performs the investor's responsibilities to the key invested financial enterprises on behalf of the PRC government. Address: Ping'an Building, No. 23, Financial Street, Xicheng District, Beijing.

Directors, Supervisors, Senior Management and Employee -

Directors, Supervisors and Senior Management

Directors

| Position | Gender | Age | Time of Office |
|------------------------------------|---|--|---|
| Chairman, Executive Director | М | 52 | October 2005 |
| Vice Chairman, Executive Director | М | 56 | October 2005 |
| Executive Director | М | 53 | October 2005 |
| Executive Director | М | 49 | October 2005 |
| Non-Executive Director | М | 48 | October 2005 |
| Non-Executive Director | М | 54 | October 2005 |
| Non-Executive Director | М | 54 | October 2005 |
| Non-Executive Director | М | 57 | October 2005 |
| Non-Executive Director | F | 40 | October 2005 |
| Non-Executive Director | М | 46 | October 2005 |
| Independent Non-Executive | М | 53 | October 2005 |
| Director | | | |
| Independent Non-Executive Director | М | 51 | October 2005 |
| Independent Non-Executive Director | М | 49 | October 2005 |
| | Chairman, Executive Director Vice Chairman, Executive Director Executive Director Executive Director Non-Executive Director Independent Non-Executive Director Independent Non-Executive Director | Chairman, Executive DirectorMVice Chairman, Executive DirectorMExecutive DirectorMExecutive DirectorMNon-Executive DirectorMDirectorMIndependent Non-Executive DirectorMIndependent Non-Executive DirectorM | Chairman, Executive DirectorM52Vice Chairman, Executive DirectorM56Executive DirectorM53Executive DirectorM49Non-Executive DirectorM48Non-Executive DirectorM54Non-Executive DirectorM54Non-Executive DirectorM57Non-Executive DirectorF40Non-Executive DirectorM53DirectorM53DirectorM53DirectorM53DirectorM51 |

Supervisors

| Name | Position | Gender | Age | Time of Office |
|---------------|---------------------|--------|-----|----------------|
| Wang Weiqiang | Chairman | М | 58 | October 2005 |
| Wang Chixi | Supervisor | F | 50 | October 2005 |
| Wang Daocheng | External Supervisor | М | 65 | October 2005 |
| Miao Gengshu | External Supervisor | М | 64 | October 2005 |

Senior Management

| Name | Position | Gender | Age | Time of Office |
|---------------|---|--------|-----|----------------|
| Yang Kaisheng | President | М | 56 | October 2005 |
| Zhang Furong | Vice President | М | 53 | October 2005 |
| Niu Ximing | Vice President | М | 49 | October 2005 |
| Zhang Qu | Vice President | М | 58 | October 2005 |
| Wang Lili | Vice President | F | 54 | October 2005 |
| Li Xiaopeng | Vice President | М | 46 | October 2005 |
| Liu Lixian | Secretary of Party Discipline Committee | М | 51 | May 2005 |
| Yi Huiman | Member of Senior Management of H.O., | М | 41 | June 2005 |
| | President of Beijing Branch | | | |
| Pan Gongsheng | Secretary of the Board of Directors | М | 42 | October 2005 |

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Resumes of Directors, Supervisors and Senior Management

Jiang Jianqing, Chairman of the Board & Executive Director

Mr. Jiang has served as the Chairman of the Board of Directors and Executive director of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as President of Industrial and Commercial Bank of China in February, 2000. Mr. Jiang previously served several positions including Vice President of ICBC Shanghai Branch, President of Shanghai Urban Cooperation Bank (today's Bank of Shanghai), President of ICBC Shanghai Branch and Vice President of ICBC. Currently he is also the Chairman of the Board of ICBC (Asia), Chairman of Board of Supervisors of the China Banking Association and Vice President of the China Finance Society. He graduated from Shanghai University of Finance and Economics and Shanghai Jiao Tong University, and was awarded a Master's degree in Engineering and a PhD degree in Management by Shanghai Jiao Tong University.

Yang Kaisheng, Vice Chairman, Executive Director & President

Mr. Yang has served as Director and President of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice President of ICBC in September, 2004. He previously served several positions including Vice Director of ICBC Discipline Enforcement Office, Director of ICBC Planning & Information Department, President of ICBC Shenzhen Branch, Vice President of ICBC, President of the China Huarong Asset Management Corporation. He currently serves as Chairman of the Board of ICBC Credit Suisse Asset Management Co., Ltd. and Vice Director of the 16th Committee of China International Economic and Trade Arbitration Commission. He graduated from Wuhan University with a PhD in Economics.

Zhang Furong, Executive Director & Vice President

Mr. Zhang has served as Director and Vice President of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice President of ICBC in 2000. He previously served several positions at ICBC including Vice President of ICBC Liaoning Branch, President of ICBC Dalian Branch, Assistant to President of ICBC and concurrently General Manager of Human Resources Department. Mr. Zhang is also Vice President of the Banking Accounting Society of China and Vice Director of Financial Planning Standards Council of China. He graduated from Liaoning Finance and Economics College and was awarded a Master's degree in Economics and a PhD in Finance by Dongbei University of Finance and Economics.

Niu Ximing, Executive Director & Vice President

Mr. Niu has served as Director and Vice President of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice President of ICBC in November, 2002. He previously served several positions at ICBC including General Manager of Industrial and Commercial Credit Department of ICBC, President of ICBC Beijing Branch, and President Assistant of ICBC and concurrently President of ICBC Beijing Branch. He graduated from Central Institute of Finance and Banking and obtained a Master's degree in Technology Economics from the Harbin Institute of Technology.

Fu Zhongjun, Non-Executive Director

Mr. Fu has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice Ombudsman of Anhui Finance Ombudsman Office of Ministry of Finance in 2002. He previously served several positions including Chief of the Dispatched Institution Management Division One of Finance Supervision Department of Ministry of Finance, Chief of the Central Division Two under Finance Supervision Department of Ministry of Finance, Chief of the Inspection Division Two under Finance Supervision Department of Ministry of Finance, and Chief of the Inspection Division Two under Inspection and Supervision Department of Ministry of Finance. He graduated from Sichuan University.

Kang Xuejun, Non-Executive Director

Mr. Kang has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Director of the Investment Review Center of Ministry of Finance in 2001. He previously served several positions including Chief of the Statistics and Analysis Division under the Comprehensive and Reform Department of Ministry of Finance and Vice Director General of the Comprehensive Department of Ministry of Finance. He graduated from Tianjin College of Finance and Economics.

Song Zhigang, Non-Executive Director

Mr. Song has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Deputy Director of the State Agricultural Comprehensive Development Office of Ministry of Finance in 1998. He previously served several positions including Deputy Director of the Editing Department of China Tax in China State Finance Editorial Agency and Assistant Inspector of the State Agricultural Comprehensive Development Office of Ministry of Finance. He graduated from Nankai University.

Wang Wenyan, Non-Executive Director

Mr. Wang has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Director General of the Collection Management Department of State Administration of Taxation in 2000. He previously served several positions including Director Assistant and concurrently Office Director of the Beijing Tax Bureau, and Vice Director of the Beijing Tax Bureau and Vice Director of the Beijing Local Taxation Bureau. He graduated from Central Institute of Finance and Banking.

Zhao Haiying (Female), Non-Executive Director

Ms. Zhao has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. She was appointed as Vice Director of the Issuing Supervision Department of China Securities Regulatory Commission in 2002. She had also served as consultant of the Asian Development Bank and a member of the Strategies Planning Committee of China Securities Regulatory Commission. Ms. Zhao was also a professor in the Business School of Hong Kong University of Science and Technology and in the Economics and Finance School of Hong Kong University. She graduated from Tianjin University and obtained a PhD in Economics at University of Maryland, USA.

Zhong Jian' an, Non-Executive Director

Mr. Zhong has served as Director of Industrial and Commercial Bank of China Limited since October, 2005. He started to work for the Central Finance and Economy Leadership Team Office in 1993, and was appointed as Assistant Inspector and Inspector of the Secretary Team. Mr. Zhong obtained a Master's degree in Management Engineering from Central South Industrial University.

Leung Kam Chung, Antony, Independent Non-Executive Director

Mr. Leung has served as Independent Non-Executive Director of Industrial and Commercial Bank of China Limited since October, 2005. He was the Financial Secretary of HKSAK from 2001 to 2003. He was also Chairman of the Asia-Pacific Region of JP Morgan Chase Bank and worked for the Citibank Group. He had been Regional Chief of the Treasury Department, Corporate Banking Department, Investment Banking Department and Personal Banking Department of Citibank in Hong Kong, Singapore, Manila and New York. Mr. Leung graduated from Hong Kong University and was granted an Honorary PhD in Law by Hong Kong University of Technology.

John L. Thornton, Independent Non-Executive Director

Mr. Thornton has served as Independent Non-Executive Director of Industrial and Commercial Bank of China Limited since October, 2005. He was the President of the Goldman Group. He graduated from Harvard University, obtained a Master's degree in Law in Oxford University and an M.P.P.M. in Yale University.

Qian Yingyi, Independent Non-Executive Director

Mr. Qian has served as Independent Non-Executive Director of Industrial and Commercial Bank of China Limited since October, 2005. He is a professor in Economics Department of University of California, Berkeley and the First Associate Dean of the School of Economics and Management of Tsinghua University. He had also taught in the Economics Department of Stanford University and University of Maryland. He graduated from Tsinghua University and obtained a PhD degree in Economics at Harvard University.

Wang Weiqiang, Chairman of Board of Supervisors

Mr. Wang has served as Chairman of Board of Supervisors of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed by the State Council as Chairman in the Board of Supervisors of ICBC in 2003. He had also took several positions including Vice President of Liaoning Branch of China Construction Bank, President of Shaanxi Branch of China Construction Bank, General Secretary of Shaanxi Provincial People's Government, President of Chengdu Branch (Regional Branch) of People's Bank of China, and was appointed by the State Council as Chairman of the Board of Supervisors of Agricultural Bank of China. He graduated from Liaoning University.

Wang Chixi (Female), Supervisor

Ms. Wang has served as Supervisor of Industrial and Commercial Bank of China Limited since October, 2005. She was appointed by the State Council as full-time Supervisor of the Board of Supervisors and Office Director of ICBC in 2003. She had also took several positions including Vice Director General of the Financial Audit Department of the National Audit Office (NAO), Vice Director of the Agricultural, Forestry and Water Audit Bureau and was appointed by the State Council as a full-time Supervisor of the Board of Supervisors of Agricultural Bank of China. She graduated from Shenyang Agricultural College, and is a Certified Public Accountant.

Wang Daocheng, External Supervisor

Mr. Wang has served as External Supervisor of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as President of the China Institute of Internal Audit in 2005. He previously served several positions including Vice Director of the Comprehensive Bureau of the NAO, Director of the Foreign Funds and Foreign Affairs Audit Bureau, Director General of the Financial Audit Department of the NAO, Director of the General Office of the NAO and Head of the Discipline Group directly affiliated with the Central Party Discipline Committee. He graduated from Hebei College of Finance and Economics.

Miao Gengshu, External Supervisor

Mr. Miao has served as External Supervisor of Industrial and Commercial Bank of China Limited since October, 2005. In 2005, he was External Director and Chairman of the Board of Directors of China National Foreign Trade Transportation (Group) Corporation, and External Director of the China Railway Communication Co., Ltd. He previously served several positions including Chairman of Chinese side of the China and Brazil Entrepreneur Committee, Deputy Director of the Shanghai Foreign Economics and Trade Commission, President of the China Minmetal Corporation and Vice President of the China International Trade Society. He graduated from Tianjin Foreign Trade College.

Zhang Qu, Vice President

Mr. Zhang has served as Vice President of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice President of ICBC in November, 2000. He previously served several positions at ICBC including President of ICBC Hangzhou Branch, President of ICBC Zhejiang Branch and President of ICBC Guangdong Branch. He graduated from Ji' nan University and obtained a Doctorate degree in Economics.

Wang Lili (Female), Vice President

Ms. Wang has served as Vice President of Industrial and Commercial Bank of China Limited since October, 2005. She was appointed as Vice President of ICBC in November, 2000. She previously served several positions including Vice General Manager of the Credit Division One of Bank of China, and General Manager of the Credit Management Department of Bank of China, President Assistant of Bank of China. She was also Vice Chairman of the Board of Directors of ICBC (Asia) and Chairman of the Board of Directors of ICBC (Asia) and Chairman of the Board of Directors of ICBC (London). Ms. Wang graduated from Nankai University and obtained an MBA degree from University of Birmingham, UK.

Li XiaoPeng, Vice President

Mr. Li has served as Vice President of Industrial and Commercial Bank of China Limited since October, 2005. He was appointed as Vice President of ICBC in September, 2004. Mr. Li previously served several positions including Vice President of ICBC Henan Branch, General Manager of the Banking Department of ICBC Head Office, President of ICBC Sichuan Branch, Vice President of the China Huarong Asset Management Corporation, and Assistant to President of ICBC and concurrently President of ICBC Beijing Branch. He graduated from Zhengzhou University and obtained an MBA degree from Beijing Institute of Technology.

Liu Lixian, Secretary of Party Discipline Committee

Mr. Liu has served as Secretary of Party Discipline Committee of Industrial and Commercial Bank of China since May, 2005. He was Vice President of the China Huarong Asset Management Corporation in September, 2003. He previously served several positions including Deputy Director of the Bribery and Corruption Inspection Department of the Supreme People's Procuratorate, Deputy Director of the General Bureau of the Anti-bribery and Corruption, Director of the Inspection Technology Bureau, and Director of the Inspection Theory Research Institute. He graduated from Jilin University.

Yi Huiman, Member of Senior Management & President of Beijing Branch

Mr. Yi has served as a member of Senior Management of Industrial and Commercial Bank of China and concurrently President of ICBC Beijing Branch since June, 2005. He was appointed as President of ICBC Jiangsu Branch in October, 2000. He previously served several positions at ICBC including Vice President of ICBC

Zhejiang Branch and Vice President of ICBC Jiangsu Branch. He graduated from Hangzhou College of Electronics and Hangzhou Institute of Financial Managers.

Pan Gongsheng, Secretary of the Board of Directors

Mr. Pan has served as Secretary of the Board of Directors of Industrial and Commercial Bank of China Limited since October, 2005. He was General Manager of the Financial Planning Department of ICBC from June, 2004 to November, 2005, and he started to take the position of Director of ICBC Restructuring Office concurrently in December, 2004. He previously served several positions at ICBC including Vice General Manager of Human Resources Department of ICBC, Vice President of ICBC Shenzhen Branch, Vice General Manager of Financial Planning Department of the Head Office. He graduated from Renmin University of China where he obtained a PhD in Economics. He had conducted postdoctoral research at University of Cambridge, UK.

Compensation

Scientific and effective incentive and restriction mechanism is a key institutional arrangement in corporate governance mechanism, which balances the interest distribution among the owners, management, employees and other relevant people. ICBC has taken the maximization and sustainability of shareholder's value as the target, implemented fair and open performance evaluation standards and procedures for senior management, and established the incentive mechanism that ties the compensation to profitability and individual performance.

During the reporting period, a total of 17 directors, supervisors and senior managers received compensation from ICBC (including the salary of 2005 paid retroactively for three independent non-executive directors, two external supervisors at the beginning of 2006). The six non-executive directors do not receive allowance at ICBC.

Employees and Institutions

By the end of 2005, ICBC had a total of 361,623 employees, with a reduction of 14,158 employees from last year. By the end of 2005, ICBC had a total of 18,764 domestic and 106 foreign institutions, with a decrease of 2,459 domestic and an increase of six foreign institutions from last year respectively.

Corporate Governance

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Corporate Governance

Overview

In compliance with the decisions of the State Council on the joint-stock reform of State-owned commercial banks and requirements of regulatory authorities, pursuant to the principle of "Independent Establishment of Three Committees, Independent Operation of Three Committees, Effective Restriction, and Coordinated Development", and with sufficient reference to the successful corporate governance practices of international leading banks, ICBC established the Shareholders' General Meeting, Board of Directors and Board of Supervisors, and hired senior management. Rigorously adhering to laws and regulations, ICBC improved its corporate governance system and relevant working rules, clarified the obligations and powers of the corporate governance entities, and guaranteed all parties performing their powers and responsibilities in an honest and diligent manner. ICBC continuously improved the corporate governance mechanism of modern commercial bank by promoting the independent operation, close coordination, mutual balancing and effective supervision of and among the Shareholders' General Meeting, the Board of Directors, Board of Supervisors and the senior management.

FRAMEWORK OF CORPORATE GOVERNANCE



Shareholders' General Meeting

The Shareholders' General Meeting is the organ of power of the Bank. The Shareholders' General Meeting exercises its functions and powers in accordance with the law, including decision-making on the business policy and investment plans, examining and approving the annual financial budget plan, final accounting plan, plans for profit distribution and making up losses, and amending the articles of association and rules of procedures for the Shareholders' General Meeting, the Board of Director and the Board of Supervisors.

On October 25, 2005, the inaugural meeting of Industrial and Commercial Bank of China Limited was held. The meeting reviewed and adopted proposals related to the preparation and preparation expenses of the joint stock limited company, the establishment of Industrial and Commercial Bank of China Limited, the capital contributions of sponsors, the articles of association of joint stock limited company, rules of procedures for the Shareholders' General Meeting, rules of procedures for the Board of Directors, and rules of procedures for the Board of Supervisors; and elected the first Board of Directors and the Board of Supervisors for the joint stock limited company.

Board of Directors

Board of Directors is the decision-making organ of the Bank. It is responsible to the Shareholders' General Meeting, and takes the responsibility of convening shareholders' general meeting, implementing the resolutions passed at the shareholders' general meeting, deciding on the business plans, development strategies and investment plans, formulating the basic management system, deciding on the appointment of senior management, deciding on policies of risk management and internal control, and managing the information disclosure items and matters authorized by the Shareholders' General Meeting, etc.

The Convening of Board Meetings

The 1st Board Meeting, Industrial and Commercial Bank of China Limited

On October 25, 2005, the 1stBoard Meeting was held in Beijing, with all 13 directors presented. The meeting reviewed and adopted the proposal on electing the chairman and vice-chairman of the board, and the proposal on engaging the President, vice president, secretary to the board, etc.

The 2nd Board Meeting, Industrial and Commercial Bank of China Limited

On November 15, 2005, the 2nd Board Meeting was held in Beijing, with all 13 directors presented. The meeting reviewed and adopted the proposal on engaging chairmen for special committees of the Board of Directors, and the proposals on working rules of each special committee of the Board of Directors and work system of Secretary of the Board.

The 3rd Board Meeting, Industrial and Commercial Bank of China Limited

On December 30, 2005, the 3rd Board Meeting was held in Beijing. 13 directors were required to attend the meeting and 12 directors were present. The number of attendees formed a quorum as required by the Articles of Association of Industrial and Commercial Bank of China Limited and Rules of Procedures for Board of Directors of Industrial and Commercial Bank of China Limited. The meeting reviewed and adopted proposals on the allowance standard for independent non-executive directors and external supervisors and on the service contract for external supervisors.

Board Committees

The special committees under the Board of Directors are the assistant decision-making organ of the Board of Directors. Under the Board of Directors, there are four special committees including Strategy and Nomination Committee, Audit Committee, Risk Management Committee (Related Party Transaction Control Sub-Committee under the Risk Management Committee), and Compensation Committee. These four committees provide professional opinions, or make decisions on specialized matters authorized by the Board of Directors.

Strategy and Nomination Committee is mainly responsible for preparing the operation target and long-term development strategy of the Bank, drafting the election procedures and standards for directors and members of senior management, carrying out preliminary examination on the credentials of the directors and members of senior management, and providing suggestions to the Board of Directors. Chairman of the Strategy and Nomination Committee is Jiang Jianqing.

Audit Committee is mainly responsible for inspecting the accounting policies, financial conditions and procedures of financial report of the Bank, and examining the compliance and effectiveness of significant operational activities of the Bank. Chairman of the Audit Committee is Leung Kam Chung, Antony.

Risk Management Committee is mainly responsible for supervising the control status on credit risk, market risk and operational risk by the senior management, and implementing regular evaluation on the risk and management situations and risk bearing capability and level of the commercial bank, and bringing forward opinions on improving the Bank's risk management and internal control capability. Chairman of the Risk Management Committee is Leung Kam Chung, Antony.

Related Party Transaction Control Sub-Committee is mainly responsible for the management of related party transactions, timely examining and approving related party transactions and controlling risk of related party transaction. Chairman of the Related Party Transaction Control Sub-Committee is Leung Kam Chung, Antony.

Compensation Committee is mainly responsible for drafting compensation plans for directors, supervisors and the senior management, providing suggestions on compensation plans to Board of Directors and inspecting the implement of compensation plans. Chairman of the Compensation Committee is Qian Yingyi.

The Duty Performance of Independent Non-executive Directors

According to relevant laws, regulations and provisions of the Articles of Association of Industrial and Commercial Bank of China Limited and Rules of Procedures for Board of Directors of Industrial and Commercial Bank of China Limited, an independent non-executive director should deliver impersonal and impartial independent opinions on matters discussed at the shareholders' general meeting and meeting of Board of Directors, and perform duties in a duteous and diligent manner. All the four special committees under the Board of Directors and the Related Party Transaction Control Sub-Committee under the Risk Management Committee have members of independent non-executive directors, among which, chairmen of three special committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committees and the Related Party Transaction Control Sub-Committee under the Risk Management Committee are taken by independent non-executive directors. During the reporting period, independent non-executive directors earnestly attended all meetings of the Board of Directors, considered all items discussed, took part in various internal investigations and colloquia, and fully exerted the functions of independent non-executive directors in the decision-making of the Board of Directors.

Board of Supervisors

Board of Supervisors is the supervision organ of the Bank. Board of Supervisors is responsible to the Shareholders 'General Meeting, and implements supervisions over the duty performance and due diligence of the Board of Directors, the senior management and its members, as well as the financial activities, management decisions, risk management and internal control. The Supervision Committee, which is under the Board of Supervisors carries out its work in accordance with the authorization of the Board of Supervisors, and is responsible to the Board of Supervisors.

Meetings of Board of Supervisors

The 1st Board of Supervisors Meeting, Industrial and Commercial Bank of China Limited

On October 25, 2005, the 1st Board of Supervisors Meeting of Industrial and Commercial Bank of China Limited was held and, all 4 supervisors were presented. The meeting reviewed and adopted Proposal on Electing Chairman of the Board of Supervisors of Industrial and Commercial Bank of China Limited.

The 2nd Board of Supervisors Meeting, Industrial and Commercial Bank of China Limited

On November 17, 2005, the 2nd Board of Supervisors Meeting of Industrial and Commercial Bank of China Limited was held in Beijing, and all 4 supervisors were presented. The meeting reviewed and adopted the following proposals for ICBC Limited: Proposal of Nominating the Director and Members of the Supervision Committee under Board of Supervisors, Working Rules of Board of Supervisors, Several Opinions on Conducting

Duties of Board of Supervisors, and Opinions on Internal Organs and Responsibly Division of Board of Supervisors.

Working Situation of Board of Supervisors

During the reporting period, the Board of Supervisors drafted measures on supervising the duty performance of the Board of Directors, the senior management and its members, and implemented supervisions on the duty performance of directors and senior management. The Board of Supervisors carried out supervisions over the 2005 financial position, operation and management situation, and conducted key inspections on major financial payments, asset quality, operation and management situation of this year. Moreover, the Board of Supervisors carried out random inspections to all branches, communicated with and gave feed-back to the Board of Directors and the senior management on major problems identified during inspections and advices and suggestions from the Board of Supervisors. Afterwards, the Board of Supervisors issued rectification notification to relevant branches, which received active response and earnest action from the senior management.

In 2005, the supervisors participated the Inaugural Meeting & the 1st Shareholders' General Meeting, and attended three board meetings, one meeting of the special committee under Board of Directors and relevant meetings convened by the senior management without voting rights. Supervisors participated 11 meetings on comprehensive risk management and capital management, and carried out field survey investigation on the Head Office and some branches.

Independent Opinions from the Board of Supervisors

During the reporting period, the Bank further improved the corporate governance structure, enhanced the establishment of risk management and internal control systems in accordance with the requirements of modern financial enterprise system. All business operated healthily and steadily.

Lawful Operation of the Company

During the reporting period, the operation activities and decision-making procedures of the Bank were compliant and effective. The Board of Directors earnestly fulfilled the resolutions of the Shareholders' General Meeting; and the senior management cautiously carried out the resolutions of the Board of Directors. The Board of Supervisors didn't find any directors or senior management who violated any laws, regulations, or had relevant behavior that damaged the shareholders' or the company's interest.

The Authenticity of Financial Statements

The annual financial statements within the reporting period of the Bank have been audited by Ernst & Young Hua Ming in accordance with the Independent Auditing Standards issued by Chinese Institute of Certified Public Accountants. Ernst & Young Hua Ming expressed unqualified opinion in the auditors' report. The Board of Supervisors did not find any false record or representation in the financial statements.

Asset Purchase and Sales of the Company

During the reporting period, the Bank signed debt restructuring agreement with China Changjiang National Shipping (Group) Corporation, and converted the RMB1.89 billion of debt to equity investment. By the end of 2005, this investment had been included into the long-term investment item.

Senior Management

Senior management is the executive organ of the Bank, and is composed of the president, vice president, secretary of the Board of Directors and other managers nominated by the Board of Directors. Senior management is responsible for organizing the Bank's operation and management activities, and directly reports to the Board of Directors. The President shall exercise its authority in accordance with laws, statutes regulations, provisions in the articles of association as well as the authorization of the Shareholders' General Meeting and the Board of Directors.

Establishment of Corporate Governance

In 2005, the Bank established and improved the corporate governance framework, and enhanced all reform initiatives relating to corporate governance, which centered around the core initiative to promote corporate governance. The corporate governance initiatives set up at the beginning of the joint-stock reform was carried out smoothly. The Bank has achieved remarkable results in the customer-centered process reengineering and organization adjustment which gave priority to risk control, and carried out new operational performance evaluation measures. The various performance management systems by products, departments and organizations have been put into application. The transfer from old to new accounting systems has been completed. The capital management and the framework of comprehensive risk provisioning system have been established. Reforms on financial and capital centralization went on smoothly. The information disclosure system has been preliminarily set up. The project of internal rating based approach has made further advancement. The twelve-grade corporate loan classification system has been fully implemented. The independent internal audit system directly reporting to the Board of Directors and the internal control and compliance management system covering the entire work fields and flows started to operate. And the IT construction of the Bank has come into a new stage.

Internal Audit

An independent internal audit system which directly reports to the Board of Directors has been set up. The Audit Committee under the Board of Directors has improved the internal audit management and decision-making level. The Bank established Internal Audit Department and Regional Internal Audit Offices of vertical management; implemented such management and operation mechanisms as regional division, area responsibility, vertical management, separately listing of financial items, independent audit, direct reporting, internal supervision and rigorous evaluation; made clear the relations between communication, reporting, management, evaluation of the internal audit system and brought internal audit into full play in intensifying corporate governance, building internal control system and resisting various risks.

In 2005, regular and special audits were implemented during the year-end final accounting of 2004. Special audits were conducted over key projects such as deferred and prepaid expenses, the clearing results of long-term deferred and prepaid expense, the accounting of intangible assets, the strip-off of NPLs and confirmation of responsibility. Audit investigation was carried out over contracted deposits and deposit agreements. The Bank conducted on-site audits on the management of the Data Center (Shanghai) system, and established off-site IT audit weekly reporting system. Moreover, the Bank carried out post-leaving audit on twelve senior managers of eleven domestic and overseas branches. During the year, various audits have been conducted in a total of 312 times; and 4,644 rectification opinions were brought forward.

Information Disclosure

The Bank sped up the construction of information disclosure system, and further promoted the transparency of information disclosure. In accordance with Company Law, Law for Commercial Banks, and relevant systems and measures of the Ministry of Finance, PBOC and CBRC, the Bank built up an Information Disclosure System of Industrial and Commercial Bank of China Limited, and set up clarified criteria in terms of disclosure content, internal work division, reporting procedure and accountability mechanism. The Bank engaged Ernst & Young Hua Ming to audit the financial statements, which are prepared based on the Accounting System for Financial Institutions (2001 Version), in accordance with the Independent Auditing Stantards for the Chinese Certified Public Accountants, and adjusted comparison scope of the 2004 data.

Management's Discussion & Analysis

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In 2005, policy initiatives to strengthen and improve macro control were launched, and the economy expanded at a steady yet relatively fast pace. GDP reached RMB 18.2 trillion, up by 9.9%. Total deposit balance of all financial institutions amounted to RMB 30.02 trillion, up by 18.2%; and total loan balance was RMB 20.7 trillion, up by 12.8%. The interest rate of inter-bank market remained stable.

In 2005 ICBC launched a joint-stock reform, achieved financial restructuring as planned, and enhanced risk management and internal control capacity, as a result, the operation situation was significantly improved. The Group realized net profit of RMB 33,704 million, up by 12.4%. The realized net operating income reached a total of RMB 150,551 million, up by 17.0%, with net interest income amounting to RMB 137,858 million and noninterest income amounting to RMB 12,693 million, up by 17.1% and 15.7%, respectively. The cost to income ratio was 40.71%.

By the end of 2005, total assets of the Group reached RMB 6,454,106 million, up by 28%. The asset structure experienced evident changes after financial restructuring; the proportion of non-credit asset over the total asset was largely improved. Credit extension maintained appropriate growth rate, with the total loan balance of RMB 3,289,553 million, up by RMB 216,807 million or 5.8% after eliminating the strip-off factors. Total liabilities amounted to RMB 6,196,625 million, representing an increase of 11.2%. Of the total, deposit balance increased by RMB 551,262 million or 10.8% to RMB 5,660,462 million. The asset quality was significantly improved, with a year-end NPL balance of RMB 154,417 million, representing an NPL ratio of 4.69%.

Financial Review

Review of Income Statement Items

CHANGES OF KEY INCOME STATEMENT ITEMS

| CHANGES OF KEY INCOME STATEMENT ITEMS Unit: million RM | | | | |
|--|-----------|-----------|---------|----------|
| Item | Year 2005 | Year 2004 | Change | % Change |
| Net operating income | 150,551 | 128,717 | 21,834 | 17.0 |
| Operating expenses | 61,293 | 47,067 | 14,226 | 30.2 |
| Operating profit | 89,258 | 81,650 | 7,608 | 9.3 |
| Business tax and surcharges | 9,419 | 8,270 | 1,149 | 13.9 |
| Non-operating income, net | (1,776) | 1,165 | (2,941) | (252.4) |
| Profit before provision for assets impairment | 78,063 | 74,545 | 3,518 | 4.7 |
| Provision for assets impairment | 18,709 | 21,667 | (2,958) | (13.7) |
| Profit after provision for assets impairment | 59,354 | 52,878 | 6,476 | 12.2 |
| Income tax | 25,186 | 22,534 | 2,652 | 11.8 |
| Minority interests | 464 | 355 | 109 | 30.7 |
| Net profit | 33,704 | 29,989 | 3,715 | 12.4 |

In 2005, all areas of the Bank's business maintained healthy momentum with its revenue structure further improved. Profit before provision reached RMB 78,063 million and net profit amounted to RMB 33,704 million, increased by RMB 3,518 million and RMB 3,715 million, respectively, compared to the prior year.

Net Operating Income

STRUCTURE OF NET OPERATING INCOME

| | | | | - |
|----------------------|-----------|-----------|--------|----------|
| Item | Year 2005 | Year 2004 | Change | % Change |
| Net interest income | 137,858 | 117,743 | 20,115 | 17.1 |
| Non-interest income | 12,693 | 10,974 | 1,719 | 15.7 |
| Net operating income | 150,551 | 128,717 | 21,834 | 17.0 |

Unit: million RMB

Unit: million RMB

Net operating income was RMB 150,551 million, RMB 21,834 million more than that of 2004, up by 17.0%. Net interest income still accounted for a dominant share of the net operating income, increased by RMB 20,115 million or up by 17.1%. Non-interest income gained an increase of RMB 1,719 million, up by 15.7%.

Net Interest Income

NET INTEREST INCOME

| Item | Year 2005 | Year 2004 | Change | % Change |
|-------------------------------------|-----------|-----------|--------|----------|
| Interest Income | 224,457 | 187,904 | 36,553 | 19.5 |
| Interest earned on loans | 166,936 | 150,292 | 16,644 | 11.1 |
| Interest earned on amounts due from | | | | |
| financial institutions | 13,437 | 10,524 | 2,913 | 27.7 |
| Interest earned on bond investment | 44,084 | 27,088 | 16,996 | 62.7 |
| Interest expenses | 86,599 | 70,161 | 16,438 | 23.4 |
| Interest expenses on customer | | | | |
| deposits and bonds issued | 81,243 | 65,861 | 15,382 | 23.4 |
| Interest expenses on amounts due | | | | |
| to financial institutions | 5,356 | 4,300 | 1,056 | 24.6 |
| Net interest income | 137,858 | 117,743 | 20,115 | 17.1 |

The realized interest income amounted to RMB 224,457 million, increased by RMB 36,553 million or up by 19.5% compared with 2004. The increase was 10.5 percentage points higher than that of last year. Of the total, interest earned on loans maintained rapid growth, and increased by RMB 16,644 million or up by 11.1%; interest earned on bond investment increased by RMB 16,996 million or up by 62.7%, and the proportion in total interest income rose to 19.6%, up by 5.2 percentage points, mainly due to the significant increase of bond investment in 2005.

The interest expenses amounted to RMB 86,599 million, and increased by RMB 16,438 million or up by 23.4% compared with 2004. The increase was 17.7 percentage points higher than that of last year. Of the total, interest expenses on customer deposits and bonds issued were RMB 81,243 million, up by 23.4%, mainly due to the sharp increase of total deposit balance compared with the prior year and the increase of time deposit proportion.

Non-interest Income

NON-INTEREST INCOME

| ltem | Year 2005 | Year 2004 | Change | % Change |
|-------------------------------|-----------|-----------|---------|----------|
| Net fee and commission income | 10,546 | 8,208 | 2,338 | 28.5 |
| Other operating income | 340 | 726 | (386) | (53.2) |
| Other investment income | 4,016 | 961 | 3,055 | 317.9 |
| Net exchange gain/loss | (2,209) | 1,079 | (3,288) | (304.7) |
| Non-interest income | 12,693 | 10,974 | 1,719 | 15.7 |

ICBC realized a total RMB 12,693 million of non-interest income, representing an increase of RMB 1,719 million or up by 15.7%. Of the total, net fee and commission income amounted to RMB 10,546 million, up by 28.5%, areas of which such as E-banking, investment banking, bank card and asset custody experienced rapid growth, all enjoying an increase of over 40%.

NET FEE AND COMMISSION INCOME

Year 2005 Year 2004 Item Change % Change RMB clearing and settlement 2,824 2,374 450 19.0 45.2 Bank card business 2,346 1,616 730 Investment banking business 2,018 1,234 784 63.5 Wealth management business 1,929 1,843 86 4.7 12.3 Agency business 1,081 963 118 Foreign exchange intermediary business 879 778 101 13.0 421 235 186 79.1 E-banking business Custody business 263 182 81 44.5 Guarantee & commitment business 261 166 95 57.2 Others 354 389 (35) (9.0) Fee and commission income 12,376 9,780 2,596 26.5 Fee and commission expense 1,830 1,572 258 16.4 10,546 2,338 Net fee and commission income 8,208 28.5

Expenses

Operating Expenses

OPERATING EXPENSES

| DPERATING EXPENSES Unit: million RMB | | | | |
|--------------------------------------|-----------|-----------|--------|----------|
| Item | Year 2005 | Year 2004 | Change | % Change |
| Staff expenses | 27,990 | 22,223 | 5,767 | 26.0 |
| Supplementary retirement benefits | 4,770 | (2,677) | 7,447 | N.A |
| Administrative expenses | 18,432 | 18,544 | (112) | (0.6) |
| Depreciation | 10,101 | 8,977 | 1,124 | 12.5 |
| Total | 61,293 | 47,067 | 14,226 | 30.2 |

Unit: million RMB

Unit: million RMB

The operating expenses amounted to RMB 61,293 million, up by RMB 14,226 million or up by 30.2%, in which, staff expenses increased by RMB 5,767 million to RMB 27,990 million; and supplementary retirement benefits increased by RMB 7,447 million to RMB 4,770 million. Please refer to Note III. 21(2) of the Auditors' Report for relevant accounting policies on supplementary retirement benefits.

In 2005, the cost to income ratio stood at 40.71%, 4.14 percentage points higher than the prior year.

Review of Balance Sheet Items

| CHANGES OF KEY BALANCE SHEET ITEMS Unit: million RME | | | | | |
|--|---------------|--------------|-----------|----------|--|
| Item | Dec. 31, 2005 | Dec.31, 2004 | Change | % Change | |
| Key asset items | | | | | |
| Loans | 3,289,553 | 3,707,748 | (418,195) | (11.3) | |
| Less: provision for credit losses | 83,692 | 598,557 | (514,865) | (86.0) | |
| Investment | 2,059,365 | 1,202,009 | 857,356 | 71.3 | |
| Cash & due from the central bank | 553,873 | 508,616 | 45,257 | 8.9 | |
| Due from and placements with | | | | | |
| banks and other financial institutions | 132,162 | 69,430 | 62,732 | 90.4 | |
| Reverse repurchase agreements | 89,235 | 21,764 | 67,471 | 310.0 | |
| Fixed assets after impairment provision | 109,976 | 76,576 | 33,400 | 43.6 | |
| Other assets | 303,634 | 54,357 | 249,277 | 458.6 | |
| Total assets | 6,454,106 | 5,041,943 | 1,412,163 | 28.0 | |
| Key liability items | | | | | |
| Deposits ¹ | 5,660,462 | 5,109,200 | 551,262 | 10.8 | |
| Due to or placements from | | | | | |
| banks and other financial institutions | 232,910 | 205,695 | 27,215 | 13.2 | |
| Repurchase agreements | 32,301 | 26,339 | 5,962 | 22.6 | |
| Bonds payables | 43,780 | 6,974 | 36,806 | 527.8 | |
| Other liabilities | 227,172 | 225,911 | 1,261 | 0.6 | |
| Total liabilities | 6,196,625 | 5,574,119 | 622,506 | 11.2 | |
| Minority interests | 4,037 | 3,668 | 369 | 10.1 | |
| Owner's equity | 253,444 | (535,844) | 789,288 | N.A | |
| Total Liabilities & Owner's Equity | 6,454,106 | 5,041,943 | 1,412,163 | 28.0 | |

Note: 1 Deposits refer to short-term deposits, short-term savings deposits, inward remittances, short-term guarantee deposits,

long-term deposits, long-term saving deposits and long-term guarantee deposits.

| STRUCTURE OF ASSETS | | | | Unit: million RMB |
|----------------------------|---------------|------------|---------------|-------------------|
| Items | Dec. 31, 2005 | | Dec. 31, 2004 | |
| | Balance | % of total | Balance | % of total |
| Total assets | 6,454,106 | 100.0 | 5,041,943 | 100.0 |
| Credit assets ² | 3,205,861 | 49.7 | 3,109,191 | 61.7 |
| Non-credit assets | 3,248,245 | 50.3 | 1,932,752 | 38.3 |

Note: 2 The credit assets is total loan balance minus provision for credit losses; and non-credit assets is total assets minus credit assets.
By the end of 2005, the total assets increased to RMB 6,454,106 million, up by RMB 1,412,163 million or up by 28%. The structure of assets underwent relatively significant changes: credit assets amounted to RMB 3,205,861 million, covering 49.7% of the total assets with a decrease of 12 percentage points; non-credit assets amounted to RMB 3,248,245 million, increased by 68.1%, up to 50.3% as the percentage of our total assets. Of the total, investment increased by RMB 857,356 million or up by 71.3%.

Total liabilities were RMB 6,196,625 million, up by RMB 622,506 million or up by 11.2%. Of the total, deposits still maintained rapid growth, the year-end balance was RMB 5,660,462 million, up by 10.8%; bonds payable increased by RMB 36,806 million, primarily due to the issuance of subordinated bonds of RMB 35,000 million.

Loans

Total loan balance decreased by RMB 418,195 million to RMB 3,289,553 million. After eliminating the strip-off factors, total loans maintained stable growth, an increase of RMB 216,807 million or up by 5.8%. The balance of NPLs at the end of the year was RMB 154,417 million, and the NPL ratio stood at 4.69%.

| | | | U | nit: million RIVIB | | |
|--------------------------------------|-----------|------------|-----------|--------------------|--|--|
| Items | Dec. 3 | 31, 2005 | Dec. 3 | Dec. 31, 2004 | | |
| | Balance | % of total | Balance | % of total | | |
| Corporate loans | 2,277,396 | 69.2 | 2,811,490 | 75.8 | | |
| Short-term loans | 938,909 | 28.5 | 1,536,922 | 41.4 | | |
| Medium to long-term loans | 1,338,487 | 40.7 | 1,274,568 | 34.4 | | |
| Including: Medium and long-term real | | | | | | |
| estate development loans | 174,267 | 5.3 | 161,414 | 4.4 | | |
| Syndicated loans | 72,283 | 2.2 | 53,930 | 1.5 | | |
| Discounted bills | 392,717 | 11.9 | 310,148 | 8.4 | | |
| Personal loans | 515,042 | 15.7 | 486,867 | 13.1 | | |
| Personal housing loans | 447,302 | 13.6 | 412,449 | 11.1 | | |
| Personal consumer loans ¹ | 67,740 | 2.1 | 74,418 | 2.0 | | |
| Overseas business | 104,398 | 3.2 | 99,243 | 2.7 | | |
| Total loans | 3,289,553 | 100.0 | 3,707,748 | 100.0 | | |

Distribution of Loan Balance

DISTRIBUTION OF LOANS BY CUSTOMER AND PRODUCTS

Note: 1 Personal loans include bank card overdraft. Balances of bank card overdraft were RMB 3,064 million and RMB3,431 million in 2004 and 2005 respectively.

As for the customer structure, domestic corporate loans (including discounted bills) amounted to RMB 2,670,113 million, accounting for 81.1% of the total loans; and personal customer loans reached RMB 515,042 million, taking up a proportion of 15.7%, up by 2.6 percentage points compared with the prior year. Overseas institution loans were RMB 104,398 million.

As for the product structure, short-term corporate loans further decreased, and the proportion of the total dropped to 28.5% after strip-off. Discounted bills and medium to long-term corporate loans achieved significant growth.

Linit: million PMB

Of total personal loans, personal housing loans increased by RMB 34,853 million or up by 8.5%, and personal consumer loans totaled RMB 67,740 million, decreased by RMB 6,678 million.

DISTRIBUTION OF LOANS BY INDUSTRY

Unit: million RMB Dec. 31, 2005 Items Dec. 31, 2004 Balance % of total Balance % of total Manufacturing 662,376 20.1 1,063,272 28.7 Transportation, storage, and postage and 11.2 379,680 10.2 telecommunications 367,371 261,222 7.0 281,179 8.6 Power, gas and water generation and supplies Retailing & wholesale, catering 265,906 255,591 6.9 8.1 5.9 5.6 Property development 194,024 207,071 103,070 3.1 116,973 3.2 Social service organization Construction 78,289 89,666 2.7 2.1 12.1 9.5 Other Industries 313,804 449,392 Discounted bills 392,717 11.9 310,148 8.4 Personal loans 515,042 15.7 486,867 13.1 2.7 Overseas business 104,398 3.2 99,243 Total 3,289,553 100.0 3,707,748 100.0

In view of industry structure, domestic corporate loans mainly concentrated on the industries of manufacturing, transportation, storage, and postage and telecommunications, and power, gas and water generation and supplies. Loan balance for the above three sectors totaled RMB 1,310,926 million, covering 39.9% of all loans.

Unit: million RMB

DISTRIBUTION OF LOANS BY COLLATERAL

| | | | 0.1 | | |
|-----------------------------------|---------------|------------|---------------|------------|--|
| Items | Dec. 31, 2005 | | Dec. 31, 2004 | | |
| | Balance | % of total | Balance | % of total | |
| Loans secured by mortgages | 1,123,344 | 34.1 | 1,332,275 | 35.9 | |
| Loans secured by other collateral | 726,379 | 22.1 | 591,348 | 16.0 | |
| Guaranteed loans | 765,746 | 23.3 | 1,048,347 | 28.3 | |
| Unsecured loans | 674,084 | 20.5 | 735,778 | 19.8 | |
| Total | 3,289,553 | 100.0 | 3,707,748 | 100.0 | |

Among the various collateral modes, balance of loans secured by mortgages took the biggest proportion of 34.1%; the other three categories of loans enjoyed similar proportions. In view of the increment, loans secured by other collateral increased significantly, with balance and proportion increasing by RMB 135,031 million and 6.1 percentage points, respectively.

By December 31, 2005, ICBC's maximum loan amount extended to a single borrower covered 5.2% of its net capital; and the maximum loan amount extended to a single group customer covered 11.3% of the total, which satisfied the supervision requirements of CBRC.

Loan Quality

| DISTRIBUTION OF LOANS BY RISK | Un | it: million RMB | | | | |
|-------------------------------|-----------|-----------------|-----------|---------------|--|--|
| Items | Dec. 3 | 31, 2005 | Dec. 3 | Dec. 31, 2004 | | |
| | Balance | % of total | Balance | % of total | | |
| Total loans | 3,289,553 | 100.00 | 3,707,748 | 100.00 | | |
| Normal loans | 2,833,853 | 86.15 | 2,619,708 | 70.66 | | |
| Special mention loans | 301,283 | 9.16 | 303,384 | 8.18 | | |
| Non-performing loans | 154,417 | 4.69 | 784,656 | 21.16 | | |
| Substandard loans | 93,049 | 2.83 | 106,348 | 2.87 | | |
| Doubtful loans | 56,704 | 1.72 | 335,192 | 9.04 | | |
| Loss loans | 4,664 | 0.14 | 343,116 | 9.25 | | |

DISTRIBUTION OF LOANS BY RISK CLASSIFICATION

In recent years, ICBC's intensified management and control on credit risk made great progress, and the newly added loans maintained high quality. Moreover, because non-performing loans of RMB 635,002 million was stripped off during financial restructuring in 2005, NPLs dropped sharply. The NPL balance stood at RMB 154,417 million, and the NPL ratio decreased by 16.47 percentage points to 4.69% compared with last year.

Provision for Credit Losses

The balance of provision for credit losses amounted to RMB 83,692 million, among which RMB 18,240 million was charged in the current year, RMB 503,090 million was transferred during financial restructuring, RMB 2,468 million was transferred out, and RMB 27,547 million was written off. The allowance coverage ratio of non-performing loans stood at 54.2%.

Investment

INVESTMENT

| Items | Dec. 31 | , 2005 | Dec. 31, 2004 | | | | |
|--------------------------|-----------|------------|---------------|------------|--|--|--|
| | Balance | % of total | Balance | % of total | | | |
| Bond investment | 2,052,648 | 99.7 | 1,219,109 | 98.9 | | | |
| Bills issued by the PBOC | 888,584 | 43.2 | 233,916 | 19.0 | | | |
| Government bonds | 360,465 | 17.5 | 339,897 | 27.6 | | | |
| Financial bonds | 613,550 | 29.8 | 560,859 | 45.5 | | | |
| Other bonds | 190,049 | 9.2 | 84,437 | 6.8 | | | |
| Equity investment | 7,081 | 0.3 | 13,066 | 1.1 | | | |
| Total investment | 2,059,729 | 100.0 | 1,232,175 | 100.0 | | | |
| Impairment Provision | (364) | | (30,166) | | | | |
| Net value of investments | 2,059,365 | | 1,202,009 | | | | |

Total net value of investments reached RMB 2,059,365 million, up by RMB 857,356 million or up by 71.3%. Of the total, the original value of bond investments increased by RMB 833,539 million, and was mainly invested in the bills issued by the PBOC, financial bonds issued by policy banks and the government bonds. Newly added investments in bills issued by the PBOC were RMB 224,203 million, and the purchased special bills issued by

Unit: million RMB

the PBOC for asset strip-off was RMB 430,465 million, together accounting for 78.5% of the newly added bond investment. The equity investment decreased by RMB 5,985 million, mainly because the entrusted shareholding and long-term investment to be cleared was cleared during joint-stock reform.

The balance of investment impairment provisions amounted to RMB 364 million at the end of the year, RMB 29,802 million less than that of the prior year, mainly due to reversal of RMB 25,033 million of impairment provision for bond investment in Asset Management Company in previous years.

Deposits

| DEPOSITS Unit: million RMB | | | | | | | |
|-----------------------------|---------------|------------|-----------|------------|--|--|--|
| Items | Dec. 31, 2005 | | Dec. 3 | 1, 2004 | | | |
| | Balance | % of total | Balance | % of total | | | |
| Corporate deposits | 2,543,844 | 44.9 | 2,274,551 | 44.5 | | | |
| Including: Demand deposits | 1,788,246 | 31.6 | 1,662,010 | 32.5 | | | |
| Time deposits | 755,598 | 13.3 | 612,541 | 12.0 | | | |
| Savings deposits | 3,116,618 | 55.1 | 2,834,649 | 55.5 | | | |
| Including: Demand deposits | 1,012,876 | 17.9 | 882,431 | 17.3 | | | |
| Time deposits | 2,103,742 | 37.2 | 1,952,218 | 38.2 | | | |
| Total deposits ¹ | 5,660,462 | 100.0 | 5,109,200 | 100.0 | | | |

Note: 1 Deposits refer to short-term deposits, short-term savings deposits, inward remittances, short-term guarantee deposits, long-term deposits, long-term saving deposits and long-term guarantee deposits.

Total balance of deposits reached RMB 5,660,462 million, up by RMB 551,262 million or up by 10.8% compared with the prior year. The increase established the highest record of ICBC. Of the total, corporate deposits increased by RMB 269,293 million or increased by 11.8% while savings deposits increased by RMB 281,969 million or increased by 9.9%.

Capital Adequacy Analysis

CAPITAL ADEQUACY RATIOUnit: million RMBItemsDec. 31, 2005Net core capital255,586Net capital311,844Net weighted-average risk assets3,152,206Core capital adequacy ratio (%)8.11%Capital adequacy ratio (%)9.89%

Due to factors such as financial restructuring, the issuance of long-term subordinated bonds, and the optimization of asset portfolios etc., the capital strength was significantly enhanced, and capital adequacy was largely improved. As calculated in accordance with "Regulation Governing Capital Adequacy of Commercial Banks" (CBRC Order [2004] No. 2) published in February 2004 by CBRC, at the end of 2005, net capital of ICBC stood at RMB 311,844 million, and the net weighted-average risk assets was RMB 3,152,206 million. The core capital adequacy ratio was 8.11%, and capital adequacy ratio was 9.89%.

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Business Overview

Corporate Banking Business

In 2005, to comply with the objective demand on the intensive operation of corporate financial services, the Bank actively built unified marketing platform and tiered marketing system to maximize the benefits from the joint effort between the Head Office and branches, and between domestic and overseas branches. The Bank continued to strengthen the marketing efforts in the key fundamental industries and infrastructure fields such as petrochemical, power, telecommunication, road, railway, civil aviation and port; appropriately and discriminatively increased loan issuance to such industries as urban infrastructure, construction of high-tech development zones and real estate; and selectively increased credit extension to emerging industries such as modern manufacturing, modern logistics, environment protection and new service industries, cultural industry, and medical treatment and health care. The Bank actively developed the credit market for multinational companies and small and medium-sized enterprises, and continuously optimized the industry structure and customer structure. While consolidating and benefiting from the traditional businesses, the Bank made efforts to develop such high-end businesses as syndicated loan, financial advisor, structured financing and general financial service solutions, and actively carried out many business innovations, so as to gradually rationalize the product and income structures. The Bank established the work mechanism of directly accepting corporate banking business by the Head Office, accelerated the implementation of flattened management, and effectively enhanced the operating efficiency and the ability to deal with market changes in corporate financial services.

Corporate Deposits and Loans

At the end of 2005, the balance of corporate deposits stood at RMB 2,543.8 billion, an increase of RMB269.3 billion, or up 11.8%. The balance of corporate loans was mainly in the form of medium to long-term loans and

discounted bills refinancing, and stood at RMB 2,762.2 billion, an increase of RMB191.7 billion excluding the factor of NPL strip-off. The Bank adapted to the market demand, intensified product innovation, and launched





such products and services as bridging loans, stand-by loans and extending loans guaranteed by domestic companies to their overseas subsidiaries, etc. The Bank made great efforts to expand the market for syndicated loans to meet the financing need of such large capital construction projects as power, communications, petrochemical and urban infrastructures, and spread credit risk. At the end of 2005, the balance of domestic syndicated loans reached RMB72.3 billion, up 34.0%.

Institutional Banking Business

The Bank constantly explored new models of cooperation between the Bank and insurance companies to strengthen business cooperation in the areas of financing, custodial service, settlement, and E-commerce, and entered into comprehensive cooperation agreements with 12 domestic and overseas insurance companies. The Bank steadily advanced its cooperation with securities and futures companies, laid equal stress on market expansion, business innovation and risk prevention, signed various cooperation agreements with more than 140 securities and futures companies. Cooperation with other banks was also enhanced. The Bank formally established correspondent bank relations with 45 domestic banking institutions, and accordingly, the scope of payment and settlement agency service and agency clearing service continued to expand. The cooperation between the Bank and government institutions was expanded, and such systems as "bank-customs express pass", "bank-finance link", "on-line bank-finance link" and "bank-taxation link" were improved constantly.

Intermediary Services





Payment and Settlement Services

The Bank provides corporate customers with clearing, settlement, remittance, collection and other services through its highly efficient electronic clearing and settlement system. In 2005, the RMB settlement amounted to RMB185 trillion, with an increase of RMB35 trillion, and this has continued to strengthen the Bank' s position as the largest bank in terms of RMB settlement.

Cash Management Service

Cash management refers to a series of combined financial products and services designed for corporate customers to manage bank accounts more efficiently and improve fund operation benefit and efficiency. It covers collection and payment, fund apportioning, account management, and working capital management services etc. In 2005, the Bank launched the brand "Caizhi Account" to integrate services and enhance brand value. A diversified development trend was manifested in terms of enterprise nature, industry and geographic distributions, and product application concerning customers of cash management service. The number of cash management customers reached 17,663 at the year-end.

Investment Banking Business

Investment banking business covers M&A and restructuring, underwriting of short-term financing bonds and syndicated loan arrangement, indirect syndicated loans, asset securitization, enterprise IPO adviser, investment and financing adviser, standing financial adviser, and enterprise information services etc. In 2005, the Bank was among the first group of banks to obtain the qualification to act as the lead underwriter of short-term financing bonds, and successfully issued three financing bonds. The equity transfer project of Chang Yu Group for which the Bank acted as financial adviser was chosen as the "2005 Top Ten Mergers and Acquisitions in China" by China Mergers & Acquisitions Association, Global M&A Research Center, and mergers-china.com. In 2005, the Bank reaped investment banking service income of RMB2,018 million, up 63.5%.

Custody Service

In 2005, while continuing to be a leader in securities investment fund custody market, the Bank's entrusted custody service such as insurance asset custody and enterprise annuity custody grew rapidly, and the Bank steadily improved other asset custody service including QFII and became the first bank to conduct securitization custody. At the end of 2005, assets under the Bank's custody reached RMB213.2 billion, up 73.3%, and income from custodial business amounted to RMB263 million, up 44.5%. The Bank was the first to obtain SAS70 international certification on internal control among domestic custody banks, and was honored with the title "2005 Best Custodian Bank in China" chosen by Global Custodian and The Asset magazines respectively.



Agency Service

Agency service developed steadily. In 2005, the Bank issued a total of RMB43.0 billion entrusted loans accumulatively, the amount of loans supervised and fund settlement agency conducted by the Bank for China

Development Bank reached RMB32.1 billion, up 7% from the previous year, and the amount of agency export seller's credit and settlement service for the Export-Import Bank of China amounted to RMB13.7 billion, up 14% over the previous year.

Bullion Trading

The Bank provided agency fund clearing service for 85 out of the 128 members of the Shanghai Gold Exchange (hereafter "Gold Exchange"). The clearing amount reached RMB54.2 billion, ranking first in total fund clearing amount in the Gold Exchange. The Bank provided bullion trading agency service for 130 customers, agency gold trading volume reached 29 tons, and agency platinum trading volume reached 3.2 tons.

Enterprise Annuity Service

The Bank was among the first group of banks to obtain the qualifications as enterprise annuity fund account manager and custodian, and is the only institution with the qualifications for both businesses among state-owned commercial banks. The Bank provides customers with comprehensive annuity services including trust consulting, account management, custody and value added services. As of the end of 2005, there were around 296,000 personal accounts under the Bank's management and annuity fund under the Bank's custody reached RMB4.3 billion.

Personal Banking Business

The Bank upheld the operating principles of "customer-focused, market-oriented and with benefit creation as the goal", steadily implemented the operational and developmental strategy of "large personal banking", actively transformed operating model, imporved market positioning and qualified customer competition strategy, intensified the promotion of core brand, strengthened marketing, promoted the core competitive project of personal wealth management centers, improved quality of employees in an all-round manner, and improved quality customer service system. As a result, various businesses maintained sustained and rapid growth, and the Bank continued to hold the leading position in many retail banking service areas such as residential savings, personal loans, personal intermediary service, and bank card etc. Customer structure was optimized constantly. The comprehensive competitiveness and multi-channel comprehensive application level of business outlets were enhanced markedly, and the operating performance of personal banking business was outstanding. The Bank obtained the title of "Best Retail Bank (State-owned) in China" chosen by Asian Banker magazine in 2005.

Personal Banking

Savings Deposits

Savings deposits kept steady growth. The Bank actively competed for deposits of quality retail customers by taking advantage of the joint effect of wealth management products and savings deposits, increased and stabilized customer base through such fund management products as call deposits and interchangeable fixed and demand deposits, and carried out the consolidation of RMB personal small-balance current deposit accounts to optimize customer structure. At the end of 2005, the balance of savings deposits stood at RMB 3,116.6 billion, an increase of RMB282.0 billion, or up 9.9%.

Personal Loans

Facing the changes in real estate and automobile markets, the Bank integrated and optimized product structure, strengthened product and service innovation, streamlined lending procedure, improved service efficiency, launched personal business loans on a pilot basis, and improved personal pledged loan business, as a result, the Bank continued to rank first in terms of the balance of personal loans among banks. At the end of 2005, the balance of personal loans stood at RMB527.4 billion, an increase of RMB25.2 billion, or up 5.0%, of which the balance of housing mortgage loans reached RMB459.3 billion, an increase of RMB32.2billion.

GROWTH OF SAVINGS DEPOSITS Unit billion RMB 3.00 2,103.7 2 500 1,952.2 1.811.9 2 000 1.500 1.000 1.012.9 882.4 780.3 500 2003 2004 2005 Time Demand



Personal Intermediary Services

Product innovation was accelerated to promote the rapid growth of personal intermediary service. In 2005, the Bank reaped a net fee and commission income of RMB5,993 million from personal services, up 23.3%, accounting for 56.8% of aggregate net fee and commission income, Personal settlement, bank card business and sale of personal wealth management products constituted the major source of income from personal intermediary services.

Personal Settlement

Relying on widespread branch office network and advanced system platform, the Bank had a clear advantage in terms of personal settlement business among banks. With brands such as "Direct Remittance" and "Inter-city Savings Link" playing the leading role, personal settlement business showed healthy growth momentum.

Personal Wealth Management



agement products to cater to the strong demand of residents for valuekeeping and value-added wealth management products, and launched the RMB wealth management product "Assured Benefit" that is guaranteed by investment income of high-credit quality RMB bonds on inter-bank bond market, with good market response. The variety and term structure of the Bank's personal foreign exchange wealth management product "Forex Wealth Management" were enriched constantly. Bullion trading service with personal accounts was conducted in 16 branches including Beijing Branch, and the Bank took the lead in launching personal bullion trading

The Bank sped up innovation and popularization of personal wealth man-

agency service. New functions and new services such as SMS account bill, wealth management classroom and bank chamberlain service targeting high-end bank customers were launched, enriching the intension of "Elite Club account" brand. At the end of 2005, the number of Elite Club account customers totaled 1.88 million representing an increase of 51.6%.

Agency Service

The Bank continued to take the lead among banks in the area of agency service such as agency issuance of government bonds and open-end fund products, and commissioned product sale for insurance companies. In 2005, agency sale of certificate government bonds occupied a market share of 31.2%, making the Bank the biggest distributing bank in China. Besides, agency sale of open-end funds reached RMB70.7 billion, and premium for the insurance products sold on commission basis totaled RMB32.2 billion.

Bank Card Business

The Bank actively coped with fierce market competition and changes in external environment, steadily increased the volume of bank card issuance, and maintained the leading position among banks in terms of direct consumption amount, overdraft and asset quality. Joint marketing targeted at Elite Club customers, consumer credit customers, housing credit customers and corporate and institutional customers were conducted to share customer resource. The Bank gave priority to marketing the products such as Peony Platinum Card, Peony-American Express Card and Peony-Petrochina Card to high-end customers, launched Peony Student Card and Peony Moneylink e Card with young professionals and university students as the main target markets, developed chip-based EMV multi-functional



credit card, as a result, security of credit card was further improved and function was further enriched.

At the end of 2005, the total number of bank cards issued was 145.22 million, an increase of 30.4%, and the total consumption amount using bank cards was RMB241.0 billion, up 52%. Income from bank card business reached RMB 2,346 million, up 45.2%.

| Item | 2005 | 2004 | Increase | Growth |
|---|--------|--------|-----------|----------|
| | | | /decrease | rate (%) |
| Bank card issuance volume (10,000) | 14,522 | 11,138 | 3,384 | 30.4 |
| Annual consumption amount using | | | | |
| bank cards (RMB100 million) | 2,410 | 1,586 | 824 | 52.0 |
| Average consumption amount per card (RMB) | 1,660 | 1,424 | 236 | 16.6 |
| Foreign card acquiring (RMB100 million) | 63 | 52 | 11 | 21.2 |

MAJOR OPERATING INDICATORS OF BANK CARD

Treasury Business

In 2005, the fund in Chinese banking system was relatively sufficient, the deposit-loan gap was expanded further; while ensuring liquidity, the Bank fully utilized the short-term financing, bill and bond markets to reduce excess reserves and improve treasury operation income. The Bank actively promoted business innovation, among the first group of banks to obtain the qualification for acting as the lead underwriter of corporate short-term financing bonds, conducted the first forward bond transaction on the market, launched the RMB wealth management products "Bond Trading" for corporate customers, and issued the first round of subordinated bonds of RMB35.0 billion.

Treasury Operation on the Inter-bank Market

Through collateralized repurchase transaction, open-market repurchase transaction and credit-based borrowing etc. on inter-bank market, the Bank had fund outflows of RMB 1,613.1 billion, up 34%, fund inflows of RMB140.0 billion, up 17%. The transaction volume of central bank bills reached RMB661.9 billion, up 26%, and the securities trading volume reached RMB188.6 billion in the whole year.

Treasury Operation on the Bills Market

Bills business continued its rapid development. The transaction volume of bills financing exceeded RMB1 trillion mark for the first time, reaching RMB 1,007.6 billion, up 29.1%, and the balance of bills discounting stood at RMB392.8 billion accounting for 11.9% of the total balance of loans, up 3.5 percentage points from the previous year. Facing the adverse environment in which market interest rate kept going downward, the Bank increased income through multiple measures including increasing transaction volume and raising discount financing limit, realizing bills discounting interest income of RMB 9,045 million in the year.

Treasury Operation on the Bond Market

Taking into consideration of abundant fund on the market, interest rate moving downward, and expanded depositloan gap, the Bank gradually increased investment in medium and short-term bond varieties, took central bank bill investment as the key measure of liquidity management, and reasonably arranged the progress of treasury bond investment. Classified management of bonds was implemented, and market value assessment of transaction accounts was conducted. In 2005, the Bank realized interest income of RMB44,084 million from bond investment, up 62.7% from the previous year, and the income arising from the transaction price spread in bond investment reached RMB429 million, up 13.2%.

Foreign Currency Fund Operation

Foreign currency fund business mainly includes foreign currency bond investment, foreign currency placement with banks, etc. The Bank implemented comprehensive credit management on foreign currency fund operation, mainly invested in the investment-grade bonds issued by foreign governments, companies and international organizations on the overseas market, and rationally arranged the term structure of investment portfolios. In April 2005, the Bank worked out special capital injection operation program, and adopted corresponding option hedge measures for the injection of USD 15.0 billion by Huijin according to the principles of "prudent operation, centralized management, and value creation".

E-banking Business

E-banking business continued a high-speed development. In 2005, the increase in the number of E-banking clients and business scale kept in a leading position among banks in China. The total E-banking trading volume of the year reached RMB 46.8 trillions, an increase of 21.7%. The number of transactions accounts for 26% of the total business of the Bank in the same period, up 5.8 percentage points over the

previous year. The E-banking business income reached RMB421 million, a year-on-year increase of 79.1%.

Internet Banking

The prestige, brand influence and market share of the Bank's internet banking continue to be in a leading position among its peers in China. In 2005, the Bank introduced many new products including professional edition of internet banking, bank-enterprise link, and general fee collection as well as new brands such as "ICBC e-Fortune Link" and "USB Shield", making unified management of local and non-local account in internet banking possible. The total trading volume of internet banking of the year



was RMB42.2 trillion, the number of individual clients increased by 52.8% and the number of corporate clients increased by 177.4%, reaching 14.86 million and around 320,000, respectively. The annual amount of online-payment of E-commerce reached RMB11.6 billion, up 100% over the previous year and making ICBC the biggest online-payment service supplier for E-commerce in China. The Bank has won "Best Consumer Internet Bank in China" awarded by the American magazine Global Finance for three consecutive years and many awards in domestic internet banking surveys and evaluations.

Telephone banking

ICBC is the first domestic bank, to introduce inter-city roaming of telephone banking and interactive roaming between Hong Kong and the mainland. It has set up southern telephone banking custodial system and northern telephone banking custodial system respectively and completed telephone banking custody uplink of 16 branches. The number of integrated telephone banking increased to 26, further reflecting the advantages of economics of scale. Telephone banking 95588 is gradually transitting from traditional calling center to a new and unified calling center with multiple access modes, rich trading functions and strong dial-out processing capability.

· Self-service banking

The Bank has made great efforts to develop convenient and quick self-service banking business. ATM machine has played an important role in business diversion, with a notably increased trading volume. By the end of the year, we had 1,473 self-service banks and 18,270 Automatic Teller Machine (ATM) machines. During the year, 141 million transactions were carried out through self-service banking network, with a trading volume of RMB 134.0 billion, increased by 86.3% and 136.3%, respectively, over the previous year.

International Business

The Bank has actively taken measures to cope with RMB exchange rate reformation mechanism and strengthened the innovation of its international business products. It promoted its transnational operation strategies in a prudent way and strengthened the management of overseas institutions. By the end of 2005, the total amount of foreign currency asset was USD61.2 billion, an increase of USD16.7 billion. The pre-tax profit of all the overseas branches and institutions reached around USD180 million.

Foreign Currency Deposits and Loans

By the end of 2005, the balance of all the foreign currency deposits was USD 29.1 billion, down 4.7%. The net value of all foreign currency loans was USD29.1 billion, up 8.7%.

International Settlement

The Head Office has established Documents and Bills Center for Overseas Settlement, to efficiently process all document business covered by international settlement. International settlement businesses such as letter of credit, foreign exchange collection and foreign exchange remittance increased steadily. The amount of international settlement transactions was USD292.8 billion, up 38%, of which USD224.4 billion were realized by domestic institutions, up 26%; USD68.4 billion by overseas institutions, up 97%.



Foreign Exchange Trading for Customers

In 2005, the total amount of foreign exchange trading for customers of ICBC was USD143.2 billion, including USD105.2 billion of settlement and clearing of foreign exchange business, USD30.4 billion of foreign exchange trading on behalf of customers, USD7.6 billion of wealth management and risk management for customers. We are one of the first banks that obtained the qualification as a market maker on inter-bank foreign exchange market.

Global Operation

By the end of 2005, the Bank had established correspondent bank relations with 1,165 banks in 114 countries and regions and set up 106 branch offices and holding banks in major finance centers around the world. Overseas network has reached a certain scale. The operation of the overseas subsidiaries is as follows:

Industrial and Commercial Bank of China (Asia) Ltd ("ICBC (Asia)")

ICBC (Asia) is a Hong Kong listed bank controlled by ICBC. In 2005, ICBC (Asia) strengthened its risk management of each business and improved relevant management system, which helped improve the technical level and increase shareholders' return. By the end of the year, the total assets were HKD115.4 billion, up 16%; pre-tax profit was HKD 1.2 billion, up 29%; basic earnings per share was HKD 0.91; the return on average common equity for the year was 11% and return on average assets was 0.9%; capital adequacy ratio was 15.7% and NPL ratio was 0.9%.

In October of 2005, ICBC (Asia) announced the completion of its integration with Belgian Bank and the merging exercise of Belgian Bank into ICBC (Asia). The retail business of ICBC (Asia) after integration has been significantly strengthened.

Industrial and Commercial East Asia Finance Holdings Ltd ("ICEA")

ICEA is an investment bank which was established with investment from the Bank and Hong Kong East Asia Bank, with the Bank holding a 75% stake. At present its businesses have covered a variety of areas including share offer, share placement, merger and acquisition, debt financing and equity financing.

Industrial and Commercial International Capital Ltd ("ICIC")

ICIC is a limited chartered bank in Hong Kong, 100% owned by ICBC.

Industrial and Commercial Bank of China, London Limited ("ICBC (London)")

Taking advantage of its own features, ICBC (London) has actively explored its domestic market and provided services for quality transnational companies in their investment and financing in China, in cooperation with domestic branches.

Industrial and Commercial Bank of China (Almaty) Joint Stock Company ("ICBC(Almaty)") In 2005, with the approval from CBRC, Industrial and Commercial Bank of China (Almaty) was changed to Industrial and Commercial Bank of China (Almaty) Joint Stock Company, short-named as ICBC (Almaty).

Information Technology

The bank accelerated the improvement and standardization of information system by focusing on the enhancement of customer service and the IT construction of operation and management. The bank continued to maintain and expand the advantages in IT construction in the PRC banking industry, and enhanced its core competitiveness.

Intensive Information Technology System

The Bank established comprehensive systems of operation, research and development, testing and management of information technology. It implemented a series of projects including data centralization and integration of data centers, extended and optimized multi-function banking system, and became the first large commercial bank in China in completing the consolidation of data and information processing within the whole bank and with a unified, standard, and normalized platform of the Bank's core businesses. IT operation management and its application and development of the bank have been transferred to the science and technology departments of Head Office and the tier-one branches gradually.

Product Innovation

The Bank led the way in continued innovation of financial services and products through the advanced information technology. The Bank independently developed products with competitive advantages, including personal wealth management, international settlement, foreign exchange remittance, etc. and continued to improve high-end business system, including cash management, bank cards and etc. The Bank continued to optimize the self service channels, including internet banking, telephone banking and mobile phone banking to offer clients with all-round and three-dimensional service systems, and rapidly put into operation of newly developed business system, including asset custody and bullion trading so as to ensure the technology leading advantage in market competition. The software development center has passed the CMMI2 qualification system and now is in the process of fully implementing the CMMI3.

As of the end of reporting period, the Bank presented a total of 33 patent applications to State Intellectual Property Office. Nine items including USBKEY digital certification obtained utility model patent authorized by the State Intellectual Property Office.

Management Information Construction

The application of management information helped the realization of significant management reform and innovation in accounting and calculating, credit risk control, centralization of capital and finance, etc. The Bank successfully developed and put into operation of credit management systems for corporate and personal customers, and became the first bank of the nation possessing the automatic credit control system. It put into operation of the client relation management system, which was based on the data depository. The general statistic system has realized the T+1 day automatic generation of business data statements within the whole system. The Bank developed a series of risk management systems covering various business disposal phases, including pre-warning, monitoring and controlling, inspection, etc. The business disposal process realized computer system hard control step by step. It also introduced business supporting systems, such as financial cost classification supporting system and business value analysis supporting system in succession. The Bank's operation and management level has been further improved further.

Safe Operation of Information System

Through enforcement of operation management, construction of disaster backup system, building up of emergency mechanism, centralized inspection and control of general control center and reconstruction of network within the whole bank, the operating quality of information system improved yearly and no significant production accident occurred in information system during the whole year. The Bank established clear three-tier network framework of "data center — tier-one branch — tier-two branch — business outlet", and realized the objective of managing the direct sub-branches while monitoring whole network. Meanwhile the defense capacity against external network attacking has been enhanced constantly. The Bank established distance disaster backup resuming system of thousands of kilometers which reached grade 6 above standard as defined by SHARE 92 of international disaster backup standard, and formed a complete set of emergency management mechanism of information technology and completed first business level emergency drilling against disaster of the whole bank.

Human Resource Management and Incentive and Restriction Mechanism

The Bank improved distribution of total salary of branches and established an open platform for linking payment to performance; established various compensation systems according to different functions of management, operation, marketing and working; promoted the compensation reform in position of management in all round way; gave prominence to orientation of compensation related to job value, business performance and market price, and gradually formed an incentive and restriction mechanism including combined immediate and long-term incentives. The Bank has developed compensation reform on operation positions, and established a customer manager compensation incentive system which was centered on the ranks of customer managers and the accumulative score of individual performance. Through the implication of centralized payment of salaries,

specific management of salary distribution of business outlets, intensification of monitoring and analysis of staff salary, the management of salary distribution of whole bank became more standardized and scientific.

Through channels such as long-distance educations and face-toface trainings, the Bank pays special attention to trainings of key person and high-level person while giving consideration to new business training for employees of various levels to ensure the concept, knowledge and skills of employees adapt to the requirements of transformation of strategy and business expansion of whole bank. During 2005, the whole system completed various training courses of around 38,700 terms; 1.79 million people were trained with 9.51 days of training per person on average.



Branch Office Management

Through the rationalization of the management hierarchies and enhancement of the reform on direct management and flattened control of the tier-two branches to local business outlets, the pilot flattened management reform of branches directly controlled by Head Office has been successful, and transformed the Bank from the original three-tier model of "tier-two branch—sub-branch—local business outlets" to a two-tier model of "tier-two branch — local business outlets". The Bank continued optimizing the resource distribution of local business outlets, over 2,300 local business outlets of low efficiency were consolidated or closed during 2005 while some local business outlets of positive development trend were transformed to sub-branches. This streamlized our structural efficiency. The Bank took the city branches as the core units, paid special attention to the organizational network layout of large and middle-sized cities, and actively explored the effective approach to adjust local branches. After the approval of relevant organization, Yunnan Provincial Branch handed over 45 sub-branch of county level as a whole in June, 2005, which integrated the regional financial resources, supported the development of the agriculture, countryside and farmer economy and the county-level economy, and entered into an all-round win-win phase.

Risk Management

The Bank further improved the forming mechanism for risk management strategies and policies within the whole bank, reflected risk appetite and risk management strategy in the whole process of operation and management including business decision-making, capital allocation, product pricing and performance evaluation, and implemented integrated, whole-course and quantified comprehensive risk management.

The Bank established capital management rules and the capital management system covering branch offices and business units at all levels according to the Measures for the Management of Capital Adequacy Ratio of Commercial Banks issued by CBRC, strictly implemented the comprehensive risk provision system, accelerated the construction of various fundamental projects of risk management including internal rating based approach, gradually established the concept of risk management creating value, and fostered the risk management culture of adhering to laws and regulations, being prudent, honest and diligent, and creating value.

Risk Management System



Corporate governance structure and risk monitoring system were established to monitor various risks in all business activities through integrated risk management planning, risk review and risk supervision process. The Bank established and improved the monitoring process in the whole bank, and adopted different approaches to strike a balance between risk management and risk bearing. These monitoring processes and measures were designed around different business areas, regional branches, vertical supporting units (including risk management, financial planning, information technology system, human resources, compliance and legal affairs) and internal audit. At the same time, the Board of Directors carried out overall supervision on the risk management functions of the whole bank through relevant committees.

The structure of risk management system as shown above reflected the following major principles:

——Clearly divided risk management responsibilities. The specific risk management functions of the Board of Directors, senior management, relevant committees, risk management departments and business management departments were clearly defined. Independent functional departments were set up by considering different categories of risk management.

-Centralized monitoring and management of risks. The functions of risk management and internal audit are

performed in vertical and centralized manner in the whole bank, and the functions are independent of each other. Liquidity, credit, market and operational risks are managed through risk management, and independent inspection on risk management activities is conducted through internal audit.

——Separation of functions of front, middle and back offices. The Bank realized separation of the functions of front office's business activities, middle office's assessment, examination and approval, and back office's risk management and monitoring.

— Matrix-form risk report system. Under the existing risk management framework, the risk management departments at the branches concurrently report to the management of branches and the corresponding risk management departments of the Head Office.

Credit Risk Management

Corporate Customer Credit Risk Management

CORPORATE LOAN MANAGEMENT PROCESS



——The three-in-one industry credit policy system integrating industry credit policy, industry credit guidance, pre-warning and information prompt of industry risk was established, to actively adjust industry credit structure by clarifying the industries of active entry, appropriate entry and restrictive entry and enhance risk-resisting ability against the fluctuation of macro-economy. The Bank is currently implementing 24 industry credit policies covering 28 major industries.

— The Bank implemented differentiated credit policy by considering the unbalanced nature of economies between different regions, regional credit environment and operating and management status of branch offices, rationally channeled credit resources to the areas with good economic environment, rich financial resources and relatively high quality of credit assets by making use of such policy tools as authorization, and established exit mechanism by implementing suspension and resumption system to strengthen management of operating qualification of branch offices and facilitate the strategic adjustment of regional structure of credit business.

— To implement different credit policy for small enterprises from that for big customers, spur the rapid development of category-1 and category-2 branches with small corporate customers and high asset quality, and

intensify the effort in creditreduction and exit of category-3 and category-4 branches with high-risk and small corporate customers according to the principles of "classified management and gradual advancement".

——To improve authorization management of credit business, and implement classified and tiered authorization on branch offices engaged in credit operation to connect credit business authorization with industry, regional and customer credit policies. To standardize re-authorization management and restrict the re-authorization to branches with relatively high NPL ratio for newly increased loans.

——To improve management of credit extension, implement customer financing aggregate risk control in line with international standard, and adopt differentiated credit line authorization mode for project corporate customers, real estate corporate customers and general corporate customers.

— To perfect and standardize credit (credit extension) business reviewer management, and implement the certification system on qualification of credit business reviewers. All personnel engaged in credit business review must have corresponding reviewer qualification, and the be combined organically.

— To establish the risk monitoring system and long-term mechanism featured by joint action and classified management regarding large loan customers to strengthen loan-related unexpected risk management, set up the list of special-mention customers and risk contingency mechanism, and implement risk pre-warning system and financing control for defaulting enterprises.

— To strengthen centralized off-site post-loan supervision and on-site inspection, intensify operational risk management and responsibility investigation, perfect suspension and resumption system for credit business and the dynamic monitoring and management on different business types, and establish risk control-related admonition and accountability system.

——To further break down loan quality classification, implement 12-category classification of corporate loans, and strengthen tracking and pre-warning of migration rate of asset quality. The five-tier classification standard for off sheet business was introduced to lay a system foundation for strengthening the management of off-sheet business.

— To upgrade the functions of credit management information system (CM2002), speed up in-depth development, integration, promotion and application of system functions, and enhance credit risk control capability relying on information technology platform.

Credit Risk Management of Retail Customers

— The Bank established a risk management model in consumer credit business, achieving the mutual check and balance, independence and clear responsibilities among its front, middle and back office. According to the refined operation flow in each business line and management step, ICBC also formed a overall-process risk management flow in its consumer credit business from marketing, investigation, examination and approval to post-loan management, collection of default loans, disposal of NPLs and other steps.

— The Bank developed a personal credit management system (PCM2003 System), and realized the operational and management activities at each post recorded by the electronic system.

— The Bank revised and integrated various sorts of systems and measures, and built a risk management system in consumer credit business. ICBC also established a tentative construction model for the comprehensive risk management system of personal credit business and personal risk control model.

— The Bank strengthened and improved the authorization management of retail customers, and carried out the differentiated authorization based on the business development in each branch, market growth and the risk status of various personal consumption loans.

— The Bank intensified the centralized control over personal credit risk and set up an approval center of consumer credit. It also formulated the unified credit system and management measures for retail customers; nailed down the credit entity, object, calculation of reference value and the authorization of top comprehensive credit line; and standardized the credit application, examination & approval, implementation & adjustment, as well as the management and check up of credit extension.

——In accordance with the risk management framework of consumer credit business, ICBC established a risk monitoring statement system by institutions, varieties, regions and customers, prepared the statement and monitored risk on a monthly basis.

— The Bank intensified the efforts of spot inspection. It conducted spot inspection on the related branches that had a sharp increase in their special mention loans. Meanwhile, the suspension and resumption of personal loans were also pushed forward.

The Procedures and Measures of Asset Risk Classification

The Risk Classification Procedures and Measures of Credit Assets

In 2005, ICBC started to implement the 12-tier classification on corporate credit asset quality, i.e., subdivided the credit asset quality into 12 levels on the basis of five-tier classification, including four levels in performing loans, three levels in special mention loans, two levels in substandard loans, two levels in doubtful loans and one

automatic initial classification by computer system while allowing the manual rectification as a supplement. In terms of personal credit asset quality, the Bank still adopted the five-tier classification by integrating the quantitative and qualitative analysis, namely, the department concerned should firstly make an automatic classification for personal loans based on default data and other quantitative indicators via personal credit management system, then the post-loan management center should organize qualitative confirmation on a monthly basis and submit for approval according to the confirmed authority. The subdivision of loan quality will be beneficial to the more refined and differentiated management, pre-warning sensitivity to the migration and change in loan quality, and the adoption of risk prevention and control measures in a timely manner.

The Risk Classification Procedures and Measures of Non-credit Assets

Proceed from the confirmation of maintenance and appreciation of assets value, the non-credit assets are divided into two categories of safety and risk. For risk non-credit assets, the five methods of Risk Classification, Equity, Lower of Cost or Market, Net Realizable Value and Expert Decision were adopted to accomplish five-tier classification of asset quality. In 2005, ICBC conducted classification experiments in the six selected branches, and on the basis of experiments, the Bank further improved the classification measures and standards, made the classification more detailed, and laid the foundations for the comprehensive promotion.

level in loss loans. The new classification gave a comprehensive consideration to such factors as credit rating, debt guarantee and repayment records of the borrower; it decreased the artificial mistakes by mainly relying on the

Liquidity Risk Management

RMB Liquidity Risk Management

The Bank implemented active liquidity management to alleviate the conflict of relatively excessive gross liquidity; enhanced the analysis and research on elements influencing the liquidity and adjusted the investment strategy timely; increased the capital operation in both money and bond markets and improved the efficiency of capital operation; flexibly adjusted the scale and term structure of multi-level liquidity reserve system; established various liquidity statement reporting system and automatic positions daily reporting system; established liquidity emergency disposal mechanism and devised emergency disposal scheme; introduced the international liquidity risk measuring model and designed the risk measuring method which adapt to ICBC status.

Foreign Currency Liquidity Risk Management

The Bank implemented the method of centralized operation and balance management of foreign capital positions, and enhanced the monitoring, analysis and pre-warning of the liquidity of foreign currency by virtue of the advanced internet system. In 2005, due to influence from reform of the exchange rate regime and RMB appreciation expectation, balance of foreign deposits decreased, demands on foreign currency loan was very strong and liquidity of foreign currency was tense. Therefore the Head Office adjusted branches' power to examine and approve the interest rates for foreign currency deposits and loans appropriately and steered the credit demand of foreign currency in a rational way. The pressure of foreign currency liquidity was alleviated fundamentally after the injection of foreign currency capital in late last April.

Market Risk Management

Interest Rate Risk Management

The Bank established interest rate risk management framework, clarified the product pricing policy, established pricing model of loans and core index of interest rate and drafted Provisional Methods on Interest Rate Risk Management, laying a foundation for establishing three-dimensional and multi-level interest rate risk management system.

RMB Interest Rate Risk Management

The implementation of a series of interest rate policies, including continued acceleration of interest rate marketization, the decrease of interest rate for excess reserve and the liberalization of inter-bank deposit interest rate, had brought forward challenges to interest rate risk management. Combined with relevant principles of Basel Agreement and current condition of our bank, the Bank ascertained the management framework of interest rate risk which constitutes of five sub-systems, including information support, reporting, preparation and approval of policies and schemes, execution and internal control. The Bank improved relevant regulations such as Regulation Governing Management of Interest Rate Risk, Measuring Standard of Gap of Interest Rate Sensitivity, Core Index of Interest Rate Management, etc. step by step. It also intensified the loan balance control of lowered interest rate, advanced monthly settlement of loan interests steadily, carried out daily evaluation on market value of trading accounts, implemented limitation management on exposure positions, introduced MD risk management index, etc.

Foreign Currency Interest Rate Risk Management

Close attention was paid to the developing trends of interest rates of major currencies on international financial market, and the deposit and loan interest rates were adjusted timely according to the market condition. The power of defining interest rate for small-value deposits of non-major foreign currency was centralized to the Head Office and the Management Method on Interest Rate of Reserve Deposits was enacted. The ICBC Treasury Center was founded by the Head Office so as to strengthen the risk supervision of foreign exchange fund

business. The insensitivity analysis on interest rate exposure was intensified. Foreign currency bond investment was concentrated on bonds of floating interest rate. Management Method on Foreign Currency Bond was constituted and the foreign currency bond business was bought into BTS system for real time supervision and monitoring.

Exchange Rate Risk Management

Since the reform of RMB exchange rate regime on July 21, 2005, RMB appreciated continuously against US dollars, thus the foreign exchange exposures of the Bank faced increasing risk. Therefore, the Bank intensified the supervision and control of foreign exchange exposures, strengthened the statistics and analysis on exchange rate trend of local and foreign currency and the positions of settlement and sales of foreign exchange, strictly controlled scale of turnover positions in settlement and sales of foreign exchange, and continued to implement the management on foreign exchange exposure. The centralized settlement system of foreign exchange transactions and forward settlement and sales of foreign exchange was optimized, and the foreign exchange transactions and positions of settlement and sales of foreign exchange transactions and positions of settlement. At the end of the year, the Bank became a market maker in inter-bank foreign exchange market and can hedge exchange rate risk caused by exposures of forward settlement and sales of foreign exchange rate risk caused by exposures of forward settlement and sales of foreign exchange rate risk caused by exposures of forward settlement and sales of foreign exchange rate risk caused by exposures of forward settlement and sales of foreign exchange market.

Operational Risk and Internal Control

Operational risk management framework was improved and Operational Risk Management Committee was established. Operational risk monitoring index system was established preliminarily so as to strengthen the dynamic monitoring on the risk-prone procedures. The reporting system of operational risk management was established so as to analyze the operational risk of the whole bank timely, and the Bank adopted corresponding methods to prevent risks accordingly. The Bank also researched on and established contingency mechanism of operational risk prevention and control, and organized and compiled the Operating Risk Management Manual to clarify the key risk points and control measures of various business and management, and effectively control operational risk.

The Bank formulated Internal Control Regulation of Industrial and Commercial Bank of China, and drew up the Five-Year Plan on Construction of Internal Control System of Industrial and Commercial Bank of China. Internal control system was comprehensively carded, integrated and improved. The Bank reengineered and optimized operation processes of corporate and personal credit business; strengthened the risk control of ICBC Treasury Center; implemented the accreditation system in appointing business manager for business outlets; advanced vertical management on risk induced by bills operation; strengthened the centralized risk control; advanced centralized management of parameters of finance, consumer credit and accounting settlement; and

centralized disposal of documents of international settlement. The Bank intensified hard control on operations, implemented technical hard control on risk-prone proceduredes such as credit management, bills transaction, accounting settlement, personal banking, etc. by virtue of IT technologies. It also established comprehensive internal control evaluation system. The evaluation expanded from grassroots business outlets to tier-one branches (branches directly controlled by Head Office), and the results of evaluation became important parameters for performance evaluation of Chairman and management of economic capital.

The Bank enhanced the compliance inspection, and strengthened the responsibility investigation. It also increased the compliance audit on high-risk procedures and weak parts, and established accountability system and management responsibility investigation system to improve the procedures and measures of operational risk management constantly and strengthen the system enforcement.

The Bank performed anti-money laundering function seriously. The organizational system of anti-money laundering was enriched and reporting system of suspicious transaction was established. The anti-money laundering efforts were brought into internal control and compliance evaluation of branches, and the connection meeting mechanism of period communication between anti-money laundering departments of various branches was established. The Bank launched various anti-money laundering trainings, established anti-money laundering electronic monitoring system and put it into practice.

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Public Charity Project

Active Poverty-Reduction Efforts in Designated Places

The Bank continued to carry out poverty-reduction activities in designated places through science and education, healthcare, disaster relief, information and development projects. In 2005, the Bank donated RMB 1.541 million in cash and in kind for this purpose. Specifically, the Bank donated RMB 541,000 for building and renovating three Hope primary schools; donated RMB 300,000 to help 60 best-performing poor students to enroll in universities through the "Help Poor Students" program; donated RMB 300,000 to Wanyuan City hit by serious flood to help fighting against disaster and achieving self-salvation; gave awards to 60 outstanding rural teachers; donated 100 computers to Tongjiang County to help the local government establish an office information network.

Active Support for "Land of Love · Water Cisterns for Mothers" Charity Activity

To help the people in the west region plagued by serious water shortage to get minimum drinking water, the Bank has donated RMB 1 million to the "Land of Love \cdot Water Cisterns for Mothers" charity activity to help the local people improve their living conditions.

Generous Aid to Regions Hit by Indian Ocean Tsunami

The Bank has donated RMB 1 million through the Red Cross Society of China to the victims in the regions hit by the Indian Ocean tsunami. Meanwhile, the Bank has also cooperated with the Red Cross Society of China in launching a "love-click" online donation program for the tsunami-hit regions.

Active Support for Education in the West Region

The Bank donated RMB 200,000 to build a Hope primary school in Sanba Township in Fengdu County, Chongqing and 20 computers to help develop the local education. It also launched the "love-hope 1+1" donation activity, during which RMB 131,760 was collected. The money is used to pay for six years' education fees for 75 school dropouts in the township.

2005 Organization Chart of ICBC



ICBC ANNUAL REPORT 2005



MANAGEMENT' S DISCUSSION & ANALYSIS

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ERNST & YOUNG

INDEPENDENT AUDITORS' REPORT

EYHM(2006)Shen Zi No. 244770 - 01

To the shareholders of Industrial and Commercial Bank of China Limited

We have audited the accompanying balance sheet and consolidated balance sheet of Industrial and Commercial Bank of China Limited (the "Bank") and its subsidiaries (collectively the "Group") as of 31 December 2005 and the income statement and consolidated income statement, cash flow statement and consolidated cash flow statement for the year then ended. These financial statements are the responsibility of the management of the Bank. Our responsibility is to express an opinion on the financial statements based on our audit.

We planned and performed our audit in accordance with the Independent Auditing Standards for the Chinese Certified Public Accountants so as to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. An audit also includes an assessment of the accounting policies adopted and significant accounting estimates made by the management in the preparation of the financial statements, as well as an evaluation of the overall presentation of the financial statements. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statements have been prepared in accordance with the requirements of the Accounting Standards for Business Enterprises and the Accounting System for Financial Institutions, and present fairly, in all material respects, the financial positions of the Group and the Bank as of 31 December 2005 and the results of their operations and their cash flows for the year then ended.

ERNST & YOUNG HUA MING

Chinese Certified Public Accountant: Jin Xin

Beijing, the People's Republic of China

9 June 2006

BALANCE SHEET

| (In RMB million) | | | | | | |
|--|-------|------------|------------|-------|------------|------------|
| | | Group | | | Bank | |
| ASSETS | Notes | | | Notes | | |
| | VI | 2005-12-31 | 2004-12-31 | VII | 2005-12-31 | 2004-12-31 |
| Current assets: | | | | | | |
| Cash on hand | 1 | 30,085 | 29,894 | | 29,905 | 29,735 |
| Due from central banks | 2 | 523,788 | 478,722 | | 523,667 | 478,710 |
| Due from banks | 3 | 16,431 | 12,024 | 1 | 16,095 | 10,367 |
| Placements with banks and | | | | | | |
| other financial institutions | 4 | 115,731 | 57,406 | 2 | 113,831 | 64,467 |
| Short term loans | 5.1 | 862,283 | 1,005,663 | 3.1 | 853,765 | 996,528 |
| Import and export advances | 6 | 15,178 | 9,040 | | 7,466 | 7,039 |
| Interest receivable | 7 | 22,750 | 7,695 | | 22,252 | 7,074 |
| Other receivables | 8 | 21,126 | 14,844 | 4 | 20,265 | 13,757 |
| Discounted bills | 9 | 392,781 | 310,191 | 5 | 392,717 | 310,148 |
| Reverse repurchase agreements | 10 | 89,235 | 21,764 | | 89,235 | 21,764 |
| Short term investments | 11.1 | 162,744 | 256,716 | 6.1 | 162,594 | 256,462 |
| Long term debt securities | | | | | | |
| maturing within one year | 11.2 | 418,694 | 63,805 | 6.2 | 415,627 | 59,917 |
| Total current assets | | 2,670,826 | 2,267,764 | | 2,647,419 | 2,255,968 |
| Long term assets: | | | | | | |
| Medium to long term loans | 5.2 | 1,870,747 | 1,652,682 | 3.2 | 1,812,663 | 1,596,014 |
| Non-accrual loans | 5.3 | 148,564 | 730,172 | 3.3 | 147,653 | 728,544 |
| Less:Provision for credit losses | 5.4 | 83,692 | 598,557 | 3.4 | 83,168 | 597,646 |
| Long term debt securities | 11.3 | 1,471,275 | 897,700 | 6.3 | 1,466,983 | 892,946 |
| Long term equity investments | 11.4 | 6,929 | 13,042 | 6.4 | 13,316 | 19,183 |
| Less:Provision for long term investments | 11.5 | 277 | 29,254 | 6.5 | 277 | 29,254 |
| Fixed assets at cost | 12 | 116,050 | 120,616 | | 115,572 | 119,784 |
| Less: Accumulated depreciation | 12 | 5,998 | 42,082 | | 5,889 | 41,705 |
| Fixed assets before impairment provision | 12 | 110,052 | 78,534 | | 109,683 | 78,079 |
| Less:Provision for impairment losses | 12 | 76 | 1,958 | | 76 | 1,958 |
| Fixed assets at net carrying value | 12 | 109,976 | 76,576 | | 109,607 | 76,121 |
| Construction in progress | 13 | 2,665 | 2,674 | | 2,665 | 2,674 |
| Total long term assets | | 3,526,187 | 2,745,035 | | 3,469,442 | 2,688,582 |
| Other assets: | | | | | | |
| Intangible assets | 14 | 1,023 | 1,088 | | 863 | 903 |
| Long term deferred expenses | 15 | 658 | 1,595 | | 655 | 1,592 |
| Repossessed assets | 16 | 6,761 | 13,373 | | 6,761 | 13,373 |
| Deferred tax assets | 17 | 1,196 | 10,386 | | 1,196 | 10,357 |
| Other long term assets | 18 | 247,455 | 2,702 | | 247,455 | 2,702 |
| Total other assets | | 257,093 | 29,144 | | 256,930 | 28,927 |
| TOTAL ASSETS | | 6,454,106 | 5,041,943 | | 6,373,791 | 4,973,477 |

(In RMB million)

| | | | | | (- | | |
|---------------------------------------|-------|------------|------------|-------|------------|------------|--|
| | | Group | | | Bank | | |
| LIABILITIES AND EQUITY | Notes | | | Notes | | | |
| | VI | 2005-12-31 | 2004-12-31 | VII | 2005-12-31 | 2004-12-31 | |
| Current liabilities: | | | | | | | |
| Short term deposits | 19.1 | 2,438,298 | 2,177,870 | 7.1 | 2,383,716 | 2,141,254 | |
| Short term saving deposits | 19.2 | 2,335,276 | 2,168,039 | 7.2 | 2,325,535 | 2,144,316 | |
| Fiscal deposits | | 30,514 | 22,667 | | 30,514 | 22,667 | |
| Due to the Central Bank | | - | 28,402 | | - | 28,402 | |
| Due to banks | 20 | 201,550 | 180,707 | 8 | 201,725 | 181,120 | |
| Placements from banks and | | | | | | | |
| other financial institutions | 21 | 31,360 | 24,988 | 9 | 29,709 | 28,715 | |
| Repurchase agreements | 22 | 32,301 | 26,339 | | 33,109 | 27,16 | |
| Outward remittances | | 46,520 | 44,615 | | 46,517 | 44,614 | |
| Inward remittances | | 910 | 1,271 | | 910 | 1,263 | |
| Short term guaranteed deposits | 23 | 41,969 | 38,750 | | 41,870 | 38,559 | |
| Interest payable | 24 | 38,177 | 34,342 | | 37,610 | 34,032 | |
| Salaries and welfare payable | 25 | 5,126 | 3,637 | | 5,049 | 3,468 | |
| Taxes payable | 26 | 19,236 | 6,418 | | 19,219 | 6,394 | |
| Other payables | 27 | 49,645 | 51,504 | | 48,566 | 50,375 | |
| Total current liabilities | | 5,270,882 | 4,809,549 | | 5,204,049 | 4,752,346 | |
| Long term liabilities: | | | | | | | |
| Long term deposits | 19.3 | 61,889 | 53,802 | 7.3 | 61,321 | 53,280 | |
| Long term saving deposits | 19.4 | 772,514 | 662,652 | 7.4 | 772,495 | 662,630 | |
| Long term guaranteed deposits | | 9,606 | 6,816 | | 9,606 | 6,814 | |
| Long term payables | | 967 | 1,239 | | 961 | 1,23 | |
| Long term borrowings | 28 | 5,351 | 5,118 | | 5,351 | 5,11 | |
| Debt securities issued | 29 | 43,780 | 6,974 | | 35,000 | | |
| Deferred tax liabilities | 17 | 1,160 | - | | 1,160 | | |
| Other long term liabilities | | 30,476 | 27,969 | | 30,404 | 27,895 | |
| Total long term liabilities | | 925,743 | 764,570 | | 916,298 | 756,975 | |
| TOTAL LIABILITIES | | 6,196,625 | 5,574,119 | | 6,120,347 | 5,509,321 | |
| Minority interests | | 4,037 | 3,668 | | - | | |
| Equity: | | | | | | | |
| Share capital/paid-up capital | 30 | 248,000 | 160,669 | | 248,000 | 160,669 | |
| Capital reserve | 31 | - | 1,891 | | - | 1,89 | |
| Surplus reserves | 32 | 375 | 14,818 | | 375 | 14,818 | |
| General reserve | | 1,700 | - | | 1,700 | | |
| Retained profits/(accumulated losses) | | 3,538 | (713,591) | | 3,641 | (713,488 | |
| Including: Proposed dividend | 33 | 3,537 | - | | 3,537 | | |
| Foreign currency translation reserve | | (169) | 369 | | (272) | 266 | |
| Total equity | | 253,444 | (535,844) | | 253,444 | (535,844) | |
| TOTAL LIABILITIES AND EQUITY | | 6,454,106 | 5,041,943 | | 6,373,791 | 4,973,477 | |
| | | | | | | . , | |

Pages 66 to132 of the financial statements have been signed by:

Legal Representative



-Financial Planning Department

INCOME STATEMENT

| | | | | (11 | n RMB million) |
|---|-------|---------|---------|---------|--------------------|
| | | Group | | Ba | ank |
| | Notes | | | | |
| | VI | 2005 | 2004 | 2005 | 2004 |
| Operating income | | | | | |
| Interest earned on loans | | 157,891 | 142,332 | 154,826 | 140,492 |
| Interest earned on amounts due from | | | | | |
| financial institutions | | 13,437 | 10,524 | 13,351 | 10,879 |
| Interest earned on discounted bills | | 9,045 | 7,960 | 9,044 | 7,959 |
| Fee income | 34 | 12,376 | 9,780 | 11,787 | 9,211 |
| Other operating income | | 340 | 726 | 298 | 627 |
| Total operating income | | 193,089 | 171,322 | 189,306 | 169,168 |
| Operating costs | | | | | |
| Interest expense | 35 | 81,243 | 65,861 | 78,843 | 65,378 |
| Interest expense on amounts due to | | | | | |
| financial institutions | | 5,356 | 4,300 | 5,359 | 4,734 |
| Fee expenses | | 1,830 | 1,572 | 1,796 | 1,540 |
| Total operating costs | | 88,429 | 71,733 | 85,998 | 71,652 |
| Operating expenses | | 61,293 | 47,067 | 60,120 | 46,109 |
| Including: | | | | | |
| - General and administrative expenses | 36 | 51,192 | 38,090 | 50,069 | 37,18 |
| - Depreciation | 12 | 10,101 | 8,977 | 10,051 | 8,924 |
| Investment income | 37 | 48,100 | 28,049 | 47,996 | 28,63 |
| Exchange (loss)/gain | | (2,209) | 1,079 | (2,494) | 1,08 |
| Operating profit | | 89,258 | 81,650 | 88,690 | 81,13 ⁻ |
| Less: Business tax and surcharges | 38 | 9,419 | 8,270 | 9,417 | 8,260 |
| Add: Non-operating income | 39 | 3,274 | 2,541 | 3,274 | 2,492 |
| Less: Non-operating expenses | 40 | 5,050 | 1,376 | 4,968 | 1,322 |
| Profit before provision for assets impairment | | 78,063 | 74,545 | 77,579 | 74,03 |
| Less: Provision for assets impairment | 41 | 18,709 | 21,667 | 18,939 | 21,685 |
| Profit after provision for assets impairment | | 59,354 | 52,878 | 58,640 | 52,350 |
| Less: Income tax | 42 | 25,186 | 22,534 | 24,936 | 22,361 |
| Less: Minority interests | | 464 | 355 | - | |
| Net profit | | 33,704 | 29,989 | 33,704 | 29,989 |

CASH FLOW STATEMENT

(In RMB million)

| | | | | · | |
|---|-------------|-------------|-------------|-------------|--|
| | Group | | Bank | | |
| | 2005 | 2004 | 2005 | 2004 | |
| I. Cash flows from operating activities | | | | | |
| Cash received from repayment of medium to long term loans | 375,130 | 493,789 | 361,043 | 492,956 | |
| Cash received from repayment of short term loans, net | 143,380 | 101,716 | 142,763 | 106,321 | |
| Cash received from repayment of import and export advances, net | - | 184 | - | 1,318 | |
| Cash received on saving deposits, net | 353,010 | 243,424 | 351,673 | 234,196 | |
| Cash received on deposits other than saving deposits | 3,290,210 | 3,504,015 | 3,220,826 | 3,442,201 | |
| Placements with banks and other financial institutions, net | 7,584 | 2,279 | - | 1,088 | |
| Placements from banks and other financial institutions, net | 6,372 | - | 994 | - | |
| Due to banks, net | 20,843 | - | 20,605 | - | |
| Interest received | 176,180 | 161,410 | 167,787 | 159,910 | |
| Fee income received | 12,376 | 9,780 | 11,787 | 9,211 | |
| Cash received from reverse repurchase agreements, net | - | 8,469 | - | 8,469 | |
| Cash received from repurchase agreements, net | 5,962 | 10,086 | 5,942 | 10,914 | |
| Proceeds from disposal of repossessed assets | 3,828 | 7,835 | 3,828 | 7,835 | |
| Cash received relating to other operating activities | 11,523 | 17,145 | 8,754 | 16,462 | |
| Sub-total of cash inflows | 4,406,398 | 4,560,132 | 4,296,002 | 4,490,881 | |
| Drawdown of medium to long term loans | (674,318) | (797,726) | (659,377) | (793,641) | |
| Cash paid for discounted bills, net | (82,590) | (152,933) | (82,569) | (153,659) | |
| Cash paid for import and export advances, net | (6,138) | - | (427) | - | |
| Withdrawal of deposits other than saving deposits | (3,082,206) | (3,299,317) | (3,015,412) | (3,229,046) | |
| Due from central banks, net | (54,454) | (71,910) | (54,342) | (71,911) | |
| Due from banks, net | (3,074) | (3,811) | (4,657) | (2,502) | |
| Placements with banks and other financial institutions, net | - | - | (23,285) | - | |
| Due to banks, net | - | (14,246) | - | (13,195) | |
| Placements from banks and other financial institutions, net | - | (212) | - | (2,598) | |
| Due to the Central Bank, net | (4,865) | (232) | (4,865) | (232) | |
| Payment of bills refinancing, net | - | (3,749) | - | (3,749) | |
| Payment of reverse repurchase agreements, net | (902) | - | (902) | - | |
| Interest paid | (81,715) | (67,939) | (80,267) | (68,288) | |
| Fee expenses paid | (1,830) | (1,572) | (1,796) | (1,540) | |
| Cash paid to or on behalf of employees | (31,797) | (19,127) | (31,054) | (18,514) | |
| Income tax paid | (2,987) | (270) | (2,762) | (77) | |
| Taxes paid other than income tax | (9,154) | (8,485) | (9,148) | (8,481) | |
| Cash paid relating to other operating activities | (35,110) | (23,154) | (34,101) | (22,978) | |
| Sub-total of cash outflows | (4,071,140) | (4,464,683) | (4,004,964) | (4,390,411) | |
| Net cash flows from operating activities | 335,258 | 95,449 | 291,038 | 100,470 | |
| | | | | | |

CASH FLOW STATEMENT (continued)

| | | | (In | RMB million) |
|--|-----------|-----------|-----------|--------------|
| | Group | | Bar | nk |
| | 2005 | 2004 | 2005 | 2004 |
| II. Cash flows from investing activities | | | | |
| Proceeds from sales and redemption of investments | 326,793 | 269,879 | 326,231 | 278,411 |
| Net cash received from acquisition of a subsidiary (note VI. 44) | - | 4,450 | - | |
| Interest received from debt securities | 32,795 | 25,547 | 36,172 | 25,489 |
| Dividends received | 2 | 17 | 239 | 266 |
| Proceeds from disposal of fixed assets and other assets | 5,177 | 1,730 | 5,052 | 1,564 |
| Cash inflows from other investment activities | 297 | 373 | 297 | 373 |
| Sub-total of cash inflows | 365,064 | 301,996 | 367,991 | 306,103 |
| Purchases of debt securities | (719,996) | (467,936) | (719,806) | (477,763 |
| Purchases of fixed assets and other assets | (7,623) | (6,730) | (7,475) | (6,572) |
| Cash paid for construction in progress | (2,061) | (1,850) | (2,061) | (1,850 |
| Sub-total of cash outflows | (729,680) | (476,516) | (729,342) | (486,185) |
| Net cash flows from investing activities | (364,616) | (174,520) | (361,351) | (180,082) |
| | | | | |
| III. Cash flows from financing activities | | | | |
| Proceeds from capital injection | 124,148 | - | 124,148 | |
| Proceeds from issuance of debt securities | 35,000 | 3,294 | 35,000 | |
| Capital contribution by minority shareholders | 166 | 1,467 | - | |
| Sub-total of cash inflows | 159,314 | 4,761 | 159,148 | |
| Repayment of debt securities issued | (138) | - | - | |
| Interest paid on debt securities issued | (1,049) | (272) | (357) | |
| Transfer of capital to Huarong | - | (2) | - | (2) |
| Dividends paid | (238) | (186) | - | |
| Sub-total of cash outflows | (1,425) | (460) | (357) | (2 |
| Net cash flows from financing activities | 157,889 | 4,301 | 158,791 | (2 |
| Effect of exchange rate changes on cash and cash equivalents | (2,126) | 169 | (2,279) | 240 |
| IV. Net change in cash and cash equivalents | 126,405 | (74,601) | 86,199 | (79,374) |
CASH FLOW STATEMENT (Supplementary Information)

| | | | (In | RMB million) |
|---|-----------|-----------|-----------|--------------|
| | Gro | up | Bar | ık |
| | 2005 | 2004 | 2005 | 2004 |
| 1. Reconciliation of net profit to cash flows from operating activities | | | | |
| Net profit | 33,704 | 29,989 | 33,704 | 29,989 |
| Add: Minority interests | 464 | 355 | - | |
| Fixed assets depreciation | 10,101 | 8,977 | 10,051 | 8,924 |
| Amortisation of assets | 463 | 710 | 1,172 | 699 |
| Provision for assets impairment | 18,709 | 21,667 | 18,939 | 21,685 |
| Gain on disposal of fixed assets and other assets, net | (626) | (814) | (625) | (780) |
| Investment income | (48,100) | (28,049) | (47,996) | (28,638) |
| Deferred tax expenses | 10,350 | 19,129 | 10,321 | 19,149 |
| Interest paid for debt securities issued | 1,049 | 272 | 357 | |
| Net increase in operating receivables | (285,988) | (412,948) | (319,271) | (404,841) |
| Net increase in operating payables | 595,132 | 456,161 | 584,386 | 454,283 |
| Net cash flows from operating activities | 335,258 | 95,449 | 291,038 | 100,470 |
| 2. Significant investing and financing activities that do | | | | |
| not involve cash receipts and payments | | | | |
| Carve-out of loss loans and non-credit assets | 246,000 | - | 246,000 | |
| Purchase of PBOC bills after carve-out of impaired assets | 430,465 | - | 430,465 | |
| Assets valuation surplus | 47,090 | - | 47,090 | |
| 3. Net increase/(decrease) in cash and cash equivalents | | | | |
| Cash on hand at end of year | 30,085 | 29,894 | 29,905 | 29,735 |
| Less: Cash on hand at beginning of year | 29,894 | 29,585 | 29,735 | 29,540 |
| Add: Cash equivalents at end of year | 264,339 | 138,125 | 247,575 | 161,546 |
| Less: Cash equivalents at beginning of year | 138,125 | 213,035 | 161,546 | 241,115 |
| Net increase/(decrease) in cash and cash equivalents | 126,405 | (74,601) | 86,199 | (79,374 |

The explanatory notes form an integral part of the financial statements.

STATEMENT OF CHANGES IN EQUITY

| Group | | Share | | | | Retained | Foreign | |
|--|----------|----------|-----------|----------|---------|----------------|-------------|-----------|
| Cloup | | capital/ | | | | profits | currency | |
| | | paid-up | Capital | Surplus | General | /(accumulated | translation | |
| | Notes | capital | reserve | reserves | reserve | losses) (note) | reserve | Tota |
| At 1 January 2004 | | 160,671 | 1,370 | 14,810 | - | (736,530) | 255 | (559,424) |
| Net profit | | - | - | - | - | 29,989 | - | 29,989 |
| Appropriation to surplus reserves | | - | - | 8 | - | (8) | - | |
| Transfer of capital to Huarong | VI.30 | (2) | - | - | - | - | - | (2) |
| Subsidiary's shares issued to | | | | | | | | |
| a minority shareholder | | - | 521 | - | - | - | - | 521 |
| Specific provision for Huarong bonds | VI. 11.5 | - | - | - | - | (7,042) | - | (7,042) |
| Foreign currency translation | | - | - | - | - | - | 114 | 114 |
| At 31 December 2004 and 1 January 2005 | | 160,669 | 1,891 | 14,818 | - | (713,591) | 369 | (535,844) |
| Restructuring: | | | | | | | | |
| - Capital injection by the | | | | | | | | |
| Government | I. (a) | 124,148 | - | - | - | - | - | 124,148 |
| - Equity contribution arising | | | | | | | | |
| from the disposal | I. (b) & | | | | | | | |
| of impaired assets | I. (c) | - | 567,558 | - | - | - | - | 567,558 |
| - Reversal of specific provision | | | | | | | | |
| for Huarong bonds | I. (e) | - | - | - | - | 25,033 | - | 25,033 |
| - Assets valuation surplus | I. (g) | - | 47,090 | - | - | - | - | 47,090 |
| - Elimination of capital and | | | | | | | | |
| reserves with accumulated | | | | | | | | |
| losses and transfer of capital, | | | | | | | | |
| reserves and accumulated | | | | | | | | |
| losses to share capital | I. (h) | (36,817) | (616,539) | (14,818) | - | 660,467 | (321) | (8,028 |
| Net profit | | - | - | - | - | 33,704 | - | 33,704 |
| Appropriation to surplus reserves | VI. 33 | - | - | 375 | - | (375) | - | |
| Appropriation to general reserve | VI. 33 | - | - | - | 1,700 | (1,700) | - | |
| Foreign currency translation | | - | - | - | - | - | (217) | (217 |
| At 31 December 2005 | | 248,000 | _ | 375 | 1,700 | 3,538 | (169) | 253,444 |

Note: Proposed dividend of RMB3,537 million is included in 2005 year end retained profits.

The explanatory notes form an integral part of the financial statements.

(All amounts are expressed in RMB million, unless otherwise indicated.)

I. CORPORATE INFORMATION

Industrial and Commercial Bank of China Limited ("ICBC" or the "Bank"), which was previously known as Industrial and Commercial Bank of China, is a wholly-state-owned commercial bank established on 1 January 1984 based on the authorisation of the State Council and the People's Bank of China (the "PBOC") of the People's Republic of China (the "PRC"). On 28 October 2005, with the approval of the State Council, the Bank was restructured and incorporated as a joint-stock limited company. The joint-stock limited company undertakes all the assets and liabilities of Industrial and Commercial Bank of China. For details, please refer to the Restructuring note set out below.

The Bank obtained its finance permit No. B10111000H0001 from the China Banking Regulatory Commission (the "CBRC") of the PRC. The Bank obtained its business license No.1000001000396 from the State Administration for Industry and Commerce of the PRC. The legal representative is Jiang Jianqing and the registered office is located at No. 55 Fuxingmennei Dajie, Xicheng District, Beijing.

As at 31 December 2005, the Bank had established Tier-1 branches in thirty provinces, autonomous regions and municipalities directly under the central government of the PRC (for the purpose of these financial statements, the Special Administration Region of Hong Kong ("Hong Kong") and the Special Administration Region of Macau ("Macau") are excluded), and five directly controlled branches, eight overseas branches (outside Mainland China, including Hong Kong and Macau), three overseas subsidiary banks and three directly held entities.

The principal activities of the Bank and its subsidiaries (collectively the "Group") comprise the provision of banking services including Renminbi ("RMB") and foreign currency deposits, loans, payment and settlement services, and other services as approved by the CBRC and the provision of related services as approved by the respective local regulators in respect of its overseas establishments. Overseas establishments refer to branches and subsidiaries established outside Mainland China.

Restructuring

In 2005, pursuant to a share restructuring plan (the "Restructuring plan") approved by the State Council, the Bank completed a series of restructuring measures as set out below:

(a) Capital injection of US\$15,000 million by the PRC government (the "Government")

In April 2005, the Government injected US\$15,000 million in cash into the Bank as capital through Central SAFE Investments Ltd., previously known as Central Huijin Investment Co., Ltd. ("Huijin"). According to the Restructuring plan, the Bank remains as a wholly-state-owned bank with its equity wholly owns by the country, until the completion of the share restructuring. (b) Disposal of impaired loans classified under the loss category and other non-credit impaired assets of RMB246,000 million in aggregate

In May 2005, with the approval of the Ministry of Finance ("MOF"), China Huarong Asset Management Corporation ("Huarong") was designated to purchase certain impaired loans classified under the loss category and other non-credit impaired assets from ICBC at book value, before provision, of RMB246,000 million in aggregate. The disposal proceeds of RMB246,000 million were accounted for as an amount receivable from the MOF, which will be settled by the MOF in five years and bears interest at a fixed rate of 3% per annum.

(c) Disposal of impaired loans classified under the doubtful category of RMB459,002 million in aggregate

Under the arrangement of the PBOC, Huarong, China Great Wall Asset Management Corporation, China Orient Asset Management Corporation, and China Cinda Asset Management Corporation (collectively the "AMCs") purchased certain impaired loans classified under the doubtful category from ICBC with an amount in aggregate of RMB459,002 million. In June 2005, the Bank entered into transfer agreements with the AMCs. Pursuant to the instructions from the PBOC and the transfer agreements, the impaired loans classified under the doubtful category were disposed of at book value, before provision. The Bank used RMB430,465 million of the proceeds to subscribe a five-year non-transferable bill issued by the PBOC. The bill will mature in June 2010 and bear a fixed interest rate of 1.89% per annum. PBOC has the right to redeem the bill prior to the maturity date.

As a result of the disposals in (b) and (c) above, related impairment provisions of RMB567,558 million previously made were reversed and credited to the capital reserve.

(d) Injection of land use rights of RMB19,906 million by the Government

In 2005, according to Guotuzihan [2005] No. 862 "Reply letter regarding the disposal of land in relation to the restructuring of ICBC" issued by the Ministry of Land and Resources of the PRC, with the approval of the MOF, the Government injected land use rights according to their original purpose of use, with a valuation amount of RMB19,906 million into ICBC as capital contribution. These assets are included in the asset valuation exercise of the restructuring.

(e) Support of repayment of principal and interest of the Huarong bonds

According to Caijinhan [2005] No. 80 "MOF's notification on principal and interest payment related matters for the AMC bonds held by ICBC" issued by the MOF, the MOF will provide support for the repayment of principal of the Huarong bonds held by ICBC amounted to RMB312,996 million, if necessary. In addition, with effect from 1 July 2005, should Huarong be unable to make full payment of the bond interest, the MOF will provide funding in support of the payment. On 30 June 2005, the Bank reversed the specific provision for Huarong bonds.

(f) Revision of the terms of a special government bond issued by the MOF

According to Caijin [2005] No. 113 "MOF's Notification on interest payment related matters for the special government bond issued in 1998 held by ICBC", with effect from 1 December 2005, the interest rate of the special government bond with a nominal value of RMB85,000 million and maturing in 2028, was revised to a fixed rate of 2.25% from 7.2% per annum.

(g) Asset valuation

In accordance with the statutory requirements on the restructuring of state-owned enterprises, ICBC engaged China United Assets Appraisal Co., Ltd. to perform a valuation exercise on its entire assets and liabilities as at 30 June 2005. An asset valuation report was issued.

Based on the valuation report Zhonglianpingbaozi [2005] No. 390 "Asset valuation report for ICBC restructuring" issued by China United Assets Appraisal Co., Ltd., the net assets of the Bank were valued at RMB256,028 million. On 21 October 2005, the MOF issued Caijin [2005] No. 96 "MOF's approval of asset valuation review in relation to incorporation of Industrial Commerce Bank of China Limited" to approve the above mentioned valuation report. In accordance with the relevant laws, the valuation result has been reflected in the balance sheet of the Bank as at 31 December 2005 and the related valuation surplus amounting to RMB47,090 million has been recognised in the capital reserve.

(h) Adjustment of capital structure and reformation into a joint-stock limited company

According to Caijin [2005] No. 39 "MOF's approval of ICBC's capital restructuring", prior to the restructuring and reformation into a joint-stock limited company, the Bank has adjusted its capital structure, apart from retaining the state capital injection of US\$15,000 million and paid-up capital of RMB124,000 million, the remaining was converted to risk reserve.

In addition, in accordance with the approval of the State Council, the MOF has issued Caijin [2005] No. 95 "MOF's approval on the methodology of management of the state-owned equity of ICBC" on 21 October 2005, which approved the restructuring plan proposed by the MOF and Huijin. Both parties will inject net assets amounting to a total of RMB248,000 million for 248,000 million promoters' shares. The Bank was restructured into a joint-stock limited company with a total registered capital of RMB248,000 million on 28 October 2005. The paid-up capital, reserves and accumulated losses (after taking into account the surpluses arising from the above mentioned valuation) were converted into issued share capital of the joint-stock limited company upon its incorporation. The MOF and Huijin each hold 124,000 million promoters' shares with a par value of RMB1 each.

The excess of the net revalued assets of RMB256,028 million over the issued share capital of RMB248,000 million, which amounted to RMB8,028 million, was accounted for as a payable.

II. BASIS OF PREPARATION

These financial statements have been prepared in accordance with the management account of the Group and the accounting policies listed in note III. The accounting policies are based on the Accounting Standards for Business Enterprises issued by the MOF and the Accounting System for Financial Institutions (2001 version), and other relevant regulations.

Upon completion of the restructuring in 2005, the Group has adopted Accounting System for Financial Institutions (2001 version). The main differences between the Accounting System for Financial Institutions (2001 version) and the 1993 version, which was implemented in prior years, are the provision for assets impairment and recognition of certain liabilities. The Group engaged Ernst & Young Hua Ming to audit the financial statements for the year ended 31 December 2004 which were prepared in accordance with Accounting System for Financial Institutions (2001 version). For adjustments arising from the implementation of Accounting System for Financial Institutions (2001 version), please refer to note XIII.

III. SIGNIFICANT ACCOUNTING POLICIES AND ESTIMATES

1. Accounting year

The accounting year of the Group is from 1 January to 31 December.

2. Reporting currency

The functional currency is RMB, in which these financial statements are presented. All amounts are rounded to the nearest million except when otherwise indicated.

3. Basis of accounting and measurement basis

The financial statements have been prepared on an accrual basis, the measurement basis used is historical cost except for derivative financial instruments. If there is impairment of asset, impairment provision is made in accordance with the relevant requirements of Accounting System for Financial Institutions. For valuation of assets and liabilities of the state-owned enterprise performed during the restructuring to a joint-stock limited company, the Group adopted the valuation amount agreed by the MOF as the carrying value on the valuation date.

4. Foreign currency transactions and translation of foreign currency financial statement

The consolidated financial statements are presented in RMB, being the functional currency of the Bank's domestic operations. Foreign currency transactions are recorded using multi-currency ledger system. Foreign currency translation are recorded in the original currency at transaction date. Assets, liabilities and profit and loss accounts denominated in foreign currencies are translated into the functional currency at the applicable exchange rates ruling at the

balance sheet date. Equity is translated at the historical rate. Exchange differences are recognised in the income statement.

The subsidiaries and branches outside Mainland China determine their own functional currency. In preparing the consolidated financial statements, assets, liabilities and profit and loss accounts denominated in foreign currencies are translated into the functional currency at the applicable exchange rates ruling at the balance sheet date. Equity is translated at the historical rate. Exchange differences are accounted for in the foreign currency translation reserve.

5. Basis of consolidation

The consolidated financial statements comprise the financial statements of the Bank and its seven directly held subsidiaries, collectively reflected as a single economic entity. Subsidiaries of which the Bank holds more than 50% voting rights, directly or indirectly, or subsidiaries with less than 50% voting rights but of which the Bank has effective control are included in consolidation. For investments and state-approved debt to equity swap which the Bank intends to dispose or does not intend to hold for long term are not consolidated. All intra-group balances and significant transactions are eliminated in full for consolidation purpose. The consolidated financial statements mainly comprise domestic and overseas branches, Industrial and Commercial Bank of China (Asia) Limited ("ICBC (Asia)"), Industrial and Commercial International Capital Limited ("ICIC"), ICEA Finance Holdings Limited ("ICBC (Almaty)"), and ICBC Credit Suisse Asset Management Co., Ltd. ("ICBC Credit Suisse").

Overseas entities will adopt the accounting policies set by the Bank. However, for compliance with local supervision and accounting requirements, overseas entities may adopt accounting policies which are different from the Bank. All these differences have been adjusted for during the preparation of the consolidated financial statements.

6. Loans classification

Loans are classified as short term loans or medium to long term loans in accordance with their tenures. Except for nonaccrual loans, loans maturing within one year (inclusive) are classified as short term loans; medium to long term loans are loans maturing in more than one year. Non-accrual loans are loans of which either principal or interest is overdue for more than 90 days (exclusive).

Loans are classified according to its collateral into unsecured loans, guaranteed loans, loans secured by mortgages and loans secured by other collaterals.

7. Provision for credit losses

In accordance with the loan risk classification guidelines issued by the PBOC, loans are classified as "Pass", "Specialmention", "Substandard", "Doubtful" and "Loss". Loans classified as "Substandard", "Doubtful" and "Loss" are collectively referred to as non-performing loans. In determining the classification of the loans, the Group mainly assesses the borrowers' ability to fully repay the principal and interest on time. The main factors for consideration include:

(a) borrowers' ability to repay;

(b) borrowers' repayment history;

(c) borrowers' intention to repay;

(d) guarantee of the loan;

(e) legal obligations to repay the loan; and

(f) credit management of the Bank.

The Group would make provision for credit losses by considering probable estimated losses and the recoverability of the loans at year end.

The Group uses individual and collective assessments to estimate provision for credit losses:

• For significant loans with objective evidence of impairment, provision for credit losses is the difference between the carrying value and the present value of expected future cash flow discounted at the original effective interest rate of the loans.

• For insignificant loans or loans with no objective evidence of impairment in individual impairment testing, the Group will group the loans with similar credit risk characteristics and estimate loan loss provision according to its historical loss experience. Group of loans with similar credit risk refers to changes in individual loan's credit risk are in line with the changes in credit risk of the group.

The provision for credit losses is recognised in the income statement for the year. When the credit quality of the loan improves, the previously recognised impairment loss is reversed. Loans are written off against the provision when it is not recoverable. Upon the recoveries of bad loans previously written off, the amount of the provision for credit losses written off shall be reversed.

8. Discounted bills

Discounted bills are granted by the Group to its clients based on the bank acceptance held which has not matured. Discounted bills are carried at face value less unrealised interest income. The interest income of discounted bills is recognised on accrual basis.

9. Provision for bad debts

The Group regularly assesses the recoverability of receivables, estimates the recoverable amount and makes provision based on the difference between the carrying amount and the recoverable amount.

Provision for bad debts is recognised in the income statement for the year. Debts are written off against the provision when it is not recoverable. Upon the recoveries of bad debts previously written-off, the amount of the provision is reversed.

10. Short term investments

Short term investments are investments that are readily realisable and are not intended to be held for more than one year (inclusive). Short term investments are recognised at cost of initial acquisition (including tax, handling charges and other related expenses). If the actual costs of the debt securities include bond interest due but not yet received, it should be separately accounted for as interest receivable, not in the cost of short term investments. Upon disposal of an investment, the difference between the carrying amount and the sale proceeds is recognised as investment income.

The provision for short term investments is based on the difference between the cost and the market value measured by individual investment.

11. Long term investments

Long term investments are investments other than short term investments, including equity investments with more than one year maturity terms, not realisable or not readily realisable debt securities, other debt investments and other long term investments.

Long term debt securities are initially recognised at cost of acquisition, less any interest due but not yet received. Interest income is recognised on an accrual basis based on the nominal amount and coupon rate of the bonds. Bond premiums or discounts are amortised using the straight-line method over the duration of the bonds. It is carried at amortised or accreted amount on the balance sheet date. Upon disposal, investment income would be recognised based on the difference between proceeds from disposal and the carrying value.

Long term equity investments would be accounted for using the cost method or the equity method according to the situations.

The Group would review the carrying value of long term investments regularly to assess whether the recoverable amount is lower than the carrying amount. If there is indication of impairment in value, the impairment provision made is based on the difference between the carrying amount and the recoverable amount on an individual basis. The movement in provision is reflected in the current year income statement.

12. Repurchase and reverse repurchase agreements

Reverse repurchase agreements refer to the purchase of assets with commitments to resell the same assets at a future date, while repurchase agreements are the sale of assets under agreements to repurchase the same assets at a future date. Assets purchased subject to commitments to resell at a future date are treated as loans collateralised by the assets and are included in the reverse repurchase agreements. Assets sold subject to repurchase agreements continue to be recognised in the balance sheet of the Group, the proceeds from disposal of these assets are treated as liabilities.

Interests earned on the reverse repurchase agreements and interests incurred on the repurchase agreements are recognised as interest income and interest expense respectively on a time proportion basis.

13. Fixed assets

(1) Definition of fixed assets

Fixed assets are those assets held for the purposes of production, services provision, business operation or for rental, with high unit prices and useful lives of more than one year.

(2) Basis of measurement and depreciation

Fixed assets are stated at cost less accumulated depreciation and impairment. The cost of an asset comprises its purchase price, transportation expenses, insurance, all kinds of taxes and any direct costs incurred in bringing the asset to its present working condition for its intended use. Subsequent expenditures, such as repair and maintenance expenses, are generally recognised in the income statement in the period in which it is incurred. The expenditure can only be capitalised as an additional cost if it can result in an increase in the future economic benefit expected to be obtained from the use of the asset.

Depreciation is calculated on a straight-line basis. The respective estimated useful lives, annual depreciation rate and estimated residual rate of fixed assets are as follows:

| | Estimated | Estimated | |
|-------------------------------|-------------|---------------|--------------------------|
| | useful life | residual rate | Depreciation rate |
| Land use rights | 40-70 years | - | 1.43%-2.50% |
| Properties and buildings | 5-35 years | 3% | 2.77%-19.40% |
| | | | Calculated in accordance |
| Leasehold improvements | Lease terms | - | with lease terms |
| Office equipment and computer | 3-5 years | - | 20.00%-33.33% |
| Motor vehicles | 4-6 years | - | 16.66%-25.00% |

The Group would review the estimated residual values and estimated useful lives of fixed assets on every balance sheet date and make appropriate adjustments to compute depreciation in accordance to their actual condition.

The Group would regularly review the book values of fixed assets to assess their recoverability. Provision for impairment loss would be made when the carrying amount exceeds the recoverable amount and is recognised in the income statement for the year. Provision is determined on an individual basis.

14. Construction in progress

Construction in progress represents the costs incurred in the construction of office premises, related structures and equipment and includes all costs incurred before the assets are ready for its intended use.

When an asset under construction is ready for its intended use, it is transferred to fixed assets. Depreciation is then provided for in accordance with the relevant depreciation policy. No depreciation is made on construction in progress until the construction of the relevant asset is completed and ready for its intended use.

The carrying amount of construction in progress would be reviewed regularly by the Group to assess if the recoverable amount is lower than the book value. Provision for impairment losses will be made for the difference between the recoverable amount and the book value on an individual basis. The movement of the provision would be recognised in the income statement for the year.

15. Intangible assets

Intangible assets refer to those non-monetary long term assets without physical form and held for the purposes of providing services, leasing or management.

An intangible asset is stated at acquisition cost and amortised according to its beneficial period or legal period of validity, whichever is shorter.

The Group would review the book value of intangible assets and assess their recoverability regularly. If there is indication of impairment, provision would be made based on the difference between the recoverable amount and the carrying amount on an individual basis and the movement of the provision is recognised in the income statement for the year.

16. Long term deferred expenses

Long term deferred expenses are those prepaid expenses with an amortisation period of more than one year (exclude one year).

Initial set up cost is recognised in the income statement in the month when the Group commenced its operation. Rental expenses are those expenses incurred on the rental of operating lease fixed assets and amortised in accordance with the lease contract. Other long term deferred expenses are amortised according to their beneficial periods or legal periods of validity, whichever is shorter.

When long term deferred expenses no longer provide future economic benefit, the unamortised amount is recognised in the income statement for the year.

17. Repossessed assets

Repossessed assets are recognised at the carrying amount of the principal of the loan and the interest receivable. The Group would review individually repossessed assets regularly. For those repossessed assets that are expected to be unusable or the carrying amounts materially exceeds the recoverable amount (or the valuation amount), the Group will make provision for impairment losses for the difference between the carrying amount and the recoverable amount.

18. Derivative financial instruments

Derivative financial instruments of the Group include currency, interest rate and other forwards, options, swaps or its combination. All the derivatives of the Group are measured at fair value and the movement of the fair value is recognised in the income statement for the year.

19. Revenue recognition

Revenue is recognised on an accrual basis when it is probable that economic benefits will flow into the Group and when the revenue can be measured reliably.

The accrued interest income of loans of which principal or interest has been overdue (including rescheduled loans) and remains uncollected for more than 90 days shall cease to be recognised as interest income for the year, and would be recorded as an off-balance-sheet item. In case of repayment of these loans, amount recover should reduce the principal outstanding in full, before recognising interest income for the year.

20. Income tax

The Group adopts the tax payable method. The income tax of entities operating in Mainland China would be computed and paid uniformly by the Bank, while overseas entities would pay tax according to the local taxation law. For temporary difference arising from the asset and liabilities measured using tax basis and accounting basis, deferred tax assets or deferred tax liabilities are recognised using liability method. The temporary difference would result in tax payable or tax recoverable in future period.

21. Employee benefits

(1) Statutory retirement benefits

According to the statutory requirements in Mainland China, the Group is required to pay domestic employees salary, welfare and retirement insurance and other social insurance expense. The obligation of the Group includes calculating and making payment to the employees according to the local requirements and also depositing to the local social security

authorities, the defined proportions of all salary payments. Contributions are recognised in the income statement as incurred.

(2) Supplementary retirement benefits

Certain employees of the Group in Mainland China can enjoy supplementary retirement benefits after retirement, which include supplementary pension and supplementary medical benefits. In accordance with the relevant regulations of the PRC, the supplementary benefits are measured by the Actuaries hired by the Group and recorded as "other long term liabilities" in the balance sheet. Subsequently, payments of the supplementary benefits will be charged against the balance of other long term liabilities.

22. Cash equivalents

Cash equivalents refer to short term highly liquid investments held by the Group, which are readily convertible into known amounts of cash, subject to an insignificant risk of conversion in value. Cash equivalents comprise non-statutory deposits with the PBOC, amounts due from banks, placements with banks and other financial institutions, reverse repurchase agreements and short term investments with original maturity of three months or less.

23. Related parties

A party is considered to be related to the Group when it is able to take direct or indirect control, or make significant influence to accounting or operating strategies of the Group. When a party and the Group are under common control or both are significantly influenced by the same entity, it is also considered related to the Group. A related party could be a company or a natural person.

24. Designated loans and deposits

Designated loans are those loans funded by entrusting parties ("designated deposits"). According to the instruction of the entrusting parties, such as the requirements on the borrower, purpose, amount, duration and interest rate of the loans, the Group acts as an agent to grant loans to borrowers and monitor the usage and repayment of the loans. The credit risk remains with the entrusting parties. The Group receives arrangement fees and no provision for credit losses would be made.

25. Operating leases

Leases are accounted for as operating leases, where substantially all the risks and rewards of ownership of the assets remain with the lessor. Rental payment applicable to such operating leases is recognised in the income statement on a straight-line basis over the lease terms.

26. Acceptances

Acceptances comprise undertakings by the Group to pay bills of exchange on customers. Acceptances are accounted for as off-balance-sheet transactions and are disclosed as contingent liabilities, commitments and off-balance-sheet items.

27. Contingent liabilities

A contingent liability is a possible obligation that arises from past events, and whose existence will only confirmed by the occurrence of one or more uncertain future events not wholly within the control of the Group, or outflow of economic resources of the obligation cannot be measured reliably, therefore the possible obligation would not be recognised. Contingent liabilities are not recognised but are disclosed as contingent liabilities, commitments and off-balance-sheet items. When the above uncertain future events not wholly within the control of the Group occur or the outflow of economic resources of the obligation can be measured reliably, it will then be recognised as a provision.

28. Offsetting

Assets and liabilities are offset and the net amount is reported only when the Group has a legally enforceable right to offset amounts with the same counterparty and that transactions are expected to be settled on a net basis.

29. Profit distribution

Profit distribution is recognised in the income statement and statement of changes in equity when it is approved for apportionment. Any profit distribution approved after the balance sheet date but before the date of this report is disclosed separately under "Equity" in the balance sheet.

IV. TAXES

The major types of taxes and the related tax rates applicable to the domestic operations are as follows:

| Business tax | 5% of the operating income (excluding income on amounts due from banks and other |
|-----------------------|--|
| | financial institutions) |
| City construction tax | 1% - 7% of the business tax payable |
| Education surcharges | 3% - 3.5% of the business tax payable |
| Income tax | 33% of the taxable income in accordance with the tax laws and relevant regulations |

The Group would make relevant tax payment according to the local tax laws and applicable tax rates outside Mainland China (including Hong Kong and Macau).

V. SEGMENT INFORMATION

The Group's main business activities are commercial lending and customer deposits taking. At present, the Group's main source of funding for financing its consumer and corporate lending business is from customer deposits. The Group's key financial information is disclosed based on the following geographical segments:

- (i) Head Office: including the head office business division;
- (ii) Yangtze River Delta: including Shanghai, Jiangsu, Zhejiang and Ningbo;
- (iii) Pearl River Delta: including Guangdong, Shenzhen, Fujian and Xiamen;
- (iv) Bohai Rim: including Beijing, Tianjin, Hebei, Shandong and Qingdao;
- (v) Middle China: including Shanxi, Hubei, Henan, Hunan, Jiangxi, Hainan and Anhui;
- (vi) Western China: including Chongqing, Sichuan, Guizhou, Yunnan, Shaanxi, Gansu, Qinghai, Ningxia, Xinjiang,
 Inner Mongolia and Guangxi;
- (vii) Northeastern China: including Liaoning, Heilongjiang, Jilin and Dalian;
- (viii) Overseas and others: including branches in Hong Kong, Macau, Singapore, Seoul, Busan, Tokyo, Frankfurt, Luxembourg, and subsidiaries including ICBC (Asia), ICIC, ICEA, ICBC (London), ICBC (Almaty) and ICBC Credit Suisse.

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V. SEGMENT INFORMATION (continued)

(In RMB million)

| | | | | 0 | Segmenta | areas | | | | | |
|-----------------------------------|-------|----------------|---------------------------|-------------------------|--------------|-----------------|------------------|-----------------------|---------------------|-------------|-----------|
| 2005 | Notes | Head Office | Yangtze River Delta | Pearl River Delta | Bohai Rim | Middle China | Western China | Northeastern China | Overseas and others | Elimination | Tota |
| Segment income | 1 | 80,152 | 63,455 | 33,126 | 59,288 | 39,074 | 39,767 | 16,955 | 7,534 | (97,097) | 242,254 |
| Including: External income | | 59,310 | 47,043 | 26,117 | 34,283 | 25,858 | 29,665 | 12,476 | 7,502 | - | 242,254 |
| Inter-segment incom | e | 20,842 | 16,412 | 7,009 | 25,005 | 13,216 | 10,102 | 4,479 | 32 | (97,097) | - |
| Segment costs and expenses | 2 | 73,984 | 38,170 | 20,460 | 38,771 | 33,898 | 32,478 | 17,136 | 6,391 | (97,097) | 164,191 |
| Including: Depreciation and | | | | | | | | | | | |
| amortisation | | 1,145 | 1,524 | 1,193 | 1,668 | 1,877 | 1,936 | 1,107 | 114 | - | 10,564 |
| Segment profit/(loss) | 3 | 6,168 | 25,285 | 12,666 | 20,517 | 5,176 | 7,289 | (181) | 1,143 | - | 78,063 |
| Less: Provision for assets | | | | | | | | | | | |
| impairment/(write-back) | | (75) | (1,194) | 3,230 | 7,483 | 5,424 | 1,339 | 2,828 | (326) | - | 18,709 |
| Less: Income tax | | | | | | | | | | | 25,186 |
| Less: Minority interests | | | | | | | | | | | 464 |
| Net profit | | | | | | | | | | | 33,704 |
| Capital expenditure | 4 | 727 | 1,692 | 820 | 2,194 | 1,554 | 1,354 | 685 | 152 | - | 9,178 |
| | | | | 2 | 2005-12-31 | | | | | | |
| Total assets | | 3,239,931 | 1,282,893 | 853,962 | 1,645,815 | 843,226 | 904,859 | 497,241 | 181,114 | (2,994,935) | 6,454,106 |
| Including: Deferred tax assets | | | | | | | | | | | 1,196 |
| Total liabilities | | 3,072,812 | 1,250,521 | 841,290 | 1,622,974 | 838,020 | 898,242 | 498,956 | 168,745 | (2,994,935) | 6,196,625 |
| Including: Deferred tax liabiliti | es | | | | | | | | | | 1,160 |
| Off-balance-sheet items | 5 | 37,473 | 73,571 | 52,094 | 50,767 | 27,004 | 49,847 | 8,913 | 65,962 | - | 365,631 |

(In RMB million)

| | | | | | Segmenta | areas | | | | | |
|---------------------------------------|------|----------------|---------------------------|-------------------------|--------------|-----------------|------------------|-----------------------|------------------------|-------------|----------|
| 2004 N | otes | Head Office | Yangtze River Delta | Pearl River Delta | Bohai Rim | Middle China | Western China | Northeastern China | Overseas and others | Elimination | Tot |
| Segment income | 1 | 55,061 | 52,878 | 28,697 | 50,767 | 28,332 | 33,190 | 15,779 | 4,997 | (66,710) | 202,99 |
| Including: External income | | 38,877 | 39,099 | 24,131 | 30,861 | 23,934 | 27,638 | 13,551 | 4,900 | - | 202,99 |
| Inter-segment income | | 16,184 | 13,779 | 4,566 | 19,906 | 4,398 | 5,552 | 2,228 | 97 | (66,710) | |
| Segment costs and expenses | 2 | 49,483 | 32,261 | 17,478 | 31,911 | 21,904 | 24,559 | 14,477 | 3,083 | (66,710) | 128,44 |
| Including: Depreciation and | | | | | | | | | | | |
| amortisation | | 1,065 | 1,231 | 1,264 | 1,538 | 1,648 | 1,868 | 1,000 | 73 | - | 9,68 |
| Segment profit/(loss) | 3 | 5,578 | 20,617 | 11,219 | 18,856 | 6,428 | 8,631 | 1,302 | 1,914 | - | 74,54 |
| Less: Provision for assets impairment | nt | 864 | 347 | 3,117 | 4,590 | 636 | 6,057 | 5,815 | 241 | - | 21,66 |
| Less: Income tax | | | | | | | | | | | 22,53 |
| Less: Minority interests | | | | | | | | | | | 35 |
| Net profit | | | | | | | | | | | 29,98 |
| Capital expenditure | 4 | 1,451 | 1,198 | 742 | 1,346 | 1,331 | 1,469 | 599 | 234 | - | 8,37 |
| | | | | 4 | 2004-12-31 | | | | | | |
| Total assets | | 1,755,728 | 1,085,901 | 700,845 | 1,372,065 | 687,381 | 757,075 | 323,454 | 169,292 | (1,809,798) | 5,041,94 |
| Including: Deferred tax assets | | | | | | | | | | | 10,38 |
| Total Liabilities | | 1,821,216 | 1,090,447 | 764,796 | 1,416,595 | 793,788 | 862,571 | 478,013 | 156,491 | (1,809,798) | 5,574,11 |
| Off-balance-sheet items | 5 | 68,093 | 128,023 | 36,855 | 24,959 | 19,415 | 66,723 | 12,077 | 37,403 | - | 393,54 |

V. SEGMENT INFORMATION (continued)

Notes:

- 1. Segment income includes operating income, investment income, exchange gain/(loss) and non-operating income.
- Segment costs and expenses include operating costs, operating expenses, business taxes and surcharges and non-operating expenses.
- 3. Segment profit/(loss) represents profit/(loss) before provision for assets impairment, income tax and minority interests.
- 4. Capital expenditure represents expenditure relating to the purchases of fixed assets, construction in progress, intangible assets and other capital expenditure.
- 5. Off-balance-sheet items include irrevocable letter of credit, acceptances, letter of guarantee and irrevocable loan commitments.

VI. NOTES TO KEY ITEMS OF THE GROUP' S CONSOLIDATED FINANCIAL STATEMENTS

1. Cash on hand

| | 2005-12-31 | 2004-12-31 |
|--------------------|------------|------------|
| RMB | 26,664 | 25,872 |
| Foreign currencies | 3,421 | 4,022 |
| Total | 30,085 | 29,894 |

2. Due from central banks

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Mandatory reserve deposits with central banks | | |
| - RMB (note 1) | 410,292 | 361,401 |
| - Foreign currencies (note 1) | 4,632 | 3,616 |
| Surplus reserve deposits (note 2) | 37,193 | 14,699 |
| Other deposits | | |
| - RMB (note 3) | 31,433 | 63,606 |
| - Foreign currencies (note 3) | 755 | 534 |
| Fiscal deposits with central banks | 38,496 | 33,840 |
| Deposits with local central banks by overseas entities | 269 | 199 |
| Others | 718 | 827 |
| Total | 523,788 | 478,722 |

Note 1: According to the regulations issued by the PBOC, the Group's domestic operations maintain mandatory reserve deposits with the PBOC. These deposits are not available for use in the Group's daily operation. Mandatory reserve ratios are as follows:

| Туре | 2005-12-31 | 2004-12-31 |
|--------------------|------------|------------|
| RMB | 7.5% | 7.5% |
| Foreign currencies | 3.0% | 2.0% |

The mandatory reserve deposits ratio for foreign currency deposits has been changed to 3% with effect from 15 January 2005.

Note 2: Surplus reserve deposits with the PBOC are for settlement purpose.

Note 3: Other deposits represent deposits to ensure normal daily operations of the Group in the PRC. These funds exclude mandatory reserve deposits and other special purpose deposits.

3. Due from banks

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 5,891 | 5,649 |
| Banks operating outside Mainland China | 10,568 | 6,556 |
| Sub-total | 16,459 | 12,205 |
| Less: Provision for impairment losses | (28) | (181) |
| Total | 16,431 | 12,024 |

Movements of provision for impairment losses are as follows:

| | 2005 | 2004 |
|------------------------------|-------|------|
| Balance at beginning of year | 181 | 181 |
| Write-back (note VI. 41) | (6) | - |
| Write-off/Disposals | (147) | - |
| Balance at end of year | 28 | 181 |

4. Placements with banks and other financial institutions

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 8,842 | 3,362 |
| Banks operating outside Mainland China | 105,246 | 51,678 |
| Sub-total | 114,088 | 55,040 |
| Finance companies | 425 | 1,652 |
| Investment trust companies | 18 | 4,095 |
| Securities companies | 1,385 | 1,435 |
| Leasing companies | - | 528 |
| Others | - | 408 |
| Sub-total | 1,828 | 8,118 |
| Less: Provision for impairment losses | (185) | (5,752) |
| Total | 115,731 | 57,406 |

Movements of provision for impairment losses are as follows:

| | 2005 | 2004 |
|-----------------------------------|---------|-------|
| Balance at beginning of year | 5,752 | 6,594 |
| Charge for the year (note VI. 41) | 28 | - |
| Write-off/Disposals | (5,595) | (842) |
| Balance at end of year | 185 | 5,752 |

5. Loans

5.1 Short term loans

| Туре | 2005-12-31 | 2004-12-31 |
|------------------------------------|------------|------------|
| Unsecured loans | 245,345 | 289,632 |
| Guaranteed loans | 275,435 | 347,740 |
| Loans secured by mortgages | 292,990 | 317,448 |
| Loans secured by other collaterals | 48,513 | 50,843 |
| Total | 862,283 | 1,005,663 |

5.2 Medium to long term loans

| | | 2005-1 | 2-31 | |
|------------------------------------|--------------|--------------|-----------|-----------|
| | | | More than | |
| Туре | 1 to 3 years | 3 to 5 years | 5 years | Total |
| Unsecured loans | 122,741 | 69,935 | 227,649 | 420,325 |
| Guaranteed loans | 136,858 | 77,739 | 217,910 | 432,507 |
| Loans secured by mortgages | 188,805 | 107,195 | 459,075 | 755,075 |
| Loans secured by other collaterals | 21,371 | 17,656 | 223,813 | 262,840 |
| Total | 469,775 | 272,525 | 1,128,447 | 1,870,747 |
| Percentage | 25% | 15% | 60% | 100% |

| | | 2004-12 | 2-31 | |
|------------------------------------|--------------|--------------|-----------|-----------|
| | | | More than | |
| Туре | 1 to 3 years | 3 to 5 years | 5 years | Total |
| Unsecured loans | 105,289 | 65,934 | 157,180 | 328,403 |
| Guaranteed loans | 121,614 | 92,877 | 208,214 | 422,705 |
| Loans secured by mortgages | 165,350 | 94,948 | 430,611 | 690,909 |
| Loans secured by other collaterals | 18,179 | 15,966 | 176,520 | 210,665 |
| Total | 410,432 | 269,725 | 972,525 | 1,652,682 |
| Percentage | 25% | 16% | 59% | 100% |

5.3 Non-accrual loans

Non-accrual loans are loans of which either principal or interest is overdue for more than 90 days. Analysis of non-accrual loans in terms of days of principal being overdue are as follow:

| | 2005-12-31 | | | | | | |
|------------------------------------|--------------|----------|-----------|---------|---------|---------|---------|
| | Current or | | | | | More | |
| | overdue less | 90 to | 180 days | 1 to | 2 to | than | |
| Туре | than 90 days | 180 days | to 1 year | 2 years | 3 years | 3 years | Total |
| Unsecured loans | 833 | 1,717 | 2,317 | 1,469 | 125 | 1,953 | 8,414 |
| Guaranteed loans | 6,310 | 7,100 | 13,958 | 20,379 | 4,078 | 5,979 | 57,804 |
| Loans secured by mortgages | 6,552 | 11,425 | 17,006 | 25,670 | 5,865 | 8,761 | 75,279 |
| Loans secured by other collaterals | 875 | 912 | 1,903 | 1,941 | 562 | 874 | 7,067 |
| Total | 14,570 | 21,154 | 35,184 | 49,459 | 10,630 | 17,567 | 148,564 |

| | | 2004-12-31 | | | | | |
|------------------------------------|--------------|------------|-----------|---------|---------|---------|---------|
| | Current or | | | | | More | |
| | overdue less | 90 to | 180 days | 1 to | 2 to | than | |
| Туре | than 90 days | 180 days | to 1 year | 2 years | 3 years | 3 years | Total |
| Unsecured loans | 2,260 | 1,766 | 3,382 | 2,504 | 1,814 | 106,017 | 117,743 |
| Guaranteed loans | 17,307 | 17,362 | 31,242 | 24,141 | 16,856 | 170,994 | 277,902 |
| Loans secured by mortgages | 18,677 | 20,193 | 42,410 | 33,567 | 21,535 | 187,536 | 323,918 |
| Loans secured by other collaterals | 1,175 | 867 | 1,633 | 1,799 | 845 | 4,290 | 10,609 |
| Total | 39,419 | 40,188 | 78,667 | 62,011 | 41,050 | 468,837 | 730,172 |

5.4 Provision for credit losses

Movements of provision for credit losses are as follows:

| | 2005 | 2004 |
|-----------------------------------|-----------|----------|
| Balance at beginning of year | 598,557 | 636,222 |
| Charge for the year (note VI. 41) | 18,240 | 20,635 |
| Transfer in | - | 226 |
| Transfer out/Disposals | | |
| Restructuring | (503,090) | - |
| Other assets | (2,468) | (7,450) |
| Write-off | (27,547) | (51,076) |
| Balance at end of year | 83,692 | 598,557 |

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| | ID NOTES | |
| 2 | | |

| | 2005-12-31 | % | 2004-12-31 | % |
|---|------------|------|------------|------|
| Manufacturing | 673,664 | 20% | 1,078,309 | 29% |
| Transportation, storage, postage and communications | 379,015 | 11% | 390,567 | 11% |
| Power generation and supplies | 284,935 | 9% | 279,936 | 8% |
| Retailing, wholesale and catering | 280,969 | 9% | 263,728 | 7% |
| Property development | 217,000 | 7% | 222,502 | 6% |
| Education, hospitals and other non-profit organisations | 104,890 | 3% | 121,969 | 3% |
| Construction | 93,864 | 3% | 83,397 | 2% |
| Personal mortgage loans | 459,248 | 14% | 427,071 | 12% |
| Personal consumption loans | 61,445 | 2% | 68,712 | 2% |
| Personal credit card overdrafts | 3,762 | - | 3,749 | - |
| Other personal loans | 2,906 | - | 2,688 | - |
| Others | 335,074 | 10% | 454,929 | 12% |
| Discounted bills | 392,781 | 12% | 310,191 | 8% |
| Total | 3,289,553 | 100% | 3,707,748 | 100% |

5.5 The composition of loans by industry of the borrowers is as follows:

Loans include short term loans, medium to long term loans, non-accrual loans, discounted bills and import and export advances.

6. Import and export advances

| | 2005-12-31 | 2004-12-31 |
|-----------------|------------|------------|
| Import advances | 11,308 | 7,755 |
| Export advances | 3,870 | 1,285 |
| Total | 15,178 | 9,040 |

7. Interest receivable

⁽¹⁾ By age:

| | | 2005-7 | 12-31 | |
|---------------|--------|------------|-----------|------------|
| Ageing | Amount | Percentage | Provision | Net amount |
| Within 1 year | 22,745 | 100% | - | 22,745 |
| 1 to 2 years | 5 | - | - | 5 |
| Total | 22,750 | 100% | - | 22,750 |

| | | 2004-1 | 12-31 | |
|---------------|--------|------------|-----------|------------|
| Ageing | Amount | Percentage | Provision | Net amount |
| Within 1 year | 7,693 | 100% | - | 7,693 |
| 1 to 2 years | 2 | - | - | 2 |
| Total | 7,695 | 100% | - | 7,695 |

(2) By nature:

| Nature | Amount | Percentage | Provision | Net amount |
|-------------------------------|--------|------------|-----------|------------|
| Debt securities | 12,624 | 55% | - | 12,624 |
| Loans | 5,556 | 25% | - | 5,556 |
| Reverse repurchase agreements | 7 | - | - | 7 |
| Others | 4,563 | 20% | - | 4,563 |
| Total | 22,750 | 100% | - | 22,750 |

| | 2004-12-31 | | | |
|-------------------------------|------------|------------|-----------|------------|
| Nature | Amount | Percentage | Provision | Net amount |
| Debt securities | 5,657 | 74% | - | 5,657 |
| Loans | 1,834 | 24% | - | 1,834 |
| Reverse repurchase agreements | 19 | - | - | 19 |
| Others | 185 | 2% | - | 185 |
| Total | 7,695 | 100% | - | 7,695 |

8. Other receivables

(1) By age:

| | | 2005-12-31 | | | |
|-------------------|--------|------------|-----------|------------|--|
| Ageing | Amount | Percentage | Provision | Net amount | |
| Within 1 year | 15,084 | 71% | 8 | 15,076 | |
| 1 to 2 years | 2,446 | 12% | 3 | 2,443 | |
| 2 to 3 years | 2,713 | 13% | 1 | 2,712 | |
| More than 3 years | 903 | 4% | 8 | 895 | |
| Total | 21,146 | 100% | 20 | 21,126 | |

| Ageing | | 2004-12-31 | | | |
|-------------------|--------|------------|-----------|------------|--|
| | Amount | Percentage | Provision | Net amount | |
| Within 1 year | 5,051 | 24% | 34 | 5,017 | |
| 1 to 2 years | 7,868 | 38% | 610 | 7,258 | |
| 2 to 3 years | 408 | 2% | - | 408 | |
| More than 3 years | 7,334 | 36% | 5,173 | 2,161 | |
| Total | 20,661 | 100% | 5,817 | 14,844 | |

| | 2005-12-31 | | | | |
|---------------------------------|------------|------------|-----------|------------|--|
| Nature | Amount | Percentage | Provision | Net amount | |
| Clearing accounts | 8,115 | 38% | - | 8,115 | |
| Receivables from housing reform | 79 | 1% | - | 79 | |
| Other receivables | 12,952 | 61% | 20 | 12,932 | |
| Total | 21,146 | 100% | 20 | 21,126 | |

| | 2004-12-31 | | | |
|---------------------------------|------------|------------|-----------|------------|
| Nature | Amount | Percentage | Provision | Net amount |
| Clearing accounts | 7,907 | 38% | - | 7,907 |
| Receivables from housing reform | 1,650 | 8% | - | 1,650 |
| Other receivables | 11,104 | 54% | 5,817 | 5,287 |
| Total | 20,661 | 100% | 5,817 | 14,844 |

Movements of provision for other receivables are as follows:

| | 2005 | 2004 |
|------------------------------|---------|-------|
| Balance at beginning of year | 5,817 | 5,918 |
| Write-off/Disposals | (5,797) | (101) |
| Balance at end of year | 20 | 5,817 |

9. Discounted bills

| | 2005-12-31 | 2004-12-31 |
|-----------------------|------------|------------|
| Bank acceptance | 350,295 | 268,550 |
| Commercial acceptance | 42,486 | 41,641 |
| Total | 392,781 | 310,191 |

10. Reverse repurchase agreements

| | 2005-12-31 | 2004-12-31 |
|------------|------------|------------|
| Securities | 82,164 | 16,173 |
| Bills | 5,994 | 4,286 |
| Loans | 1,077 | 1,305 |
| Total | 89,235 | 21,764 |

Analysed by counterparty:

| | 2005-12-31 | 2004-12-31 |
|------------------------------|------------|------------|
| Banks | 76,804 | 16,397 |
| Other financial institutions | 12,431 | 5,367 |
| Total | 89,235 | 21,764 |

11. Investments

11.1 Short term investments

| Туре | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Bills issued by the PBOC | 147,225 | 233,916 |
| Government bonds | 10,234 | 22,471 |
| Financial bonds issued by policy banks | 4,339 | 1,217 |
| Corporate bonds | 881 | - |
| Equity investments | 152 | 24 |
| | 162,831 | 257,628 |
| Provision for short term investments | (87) | (912) |
| Total | 162,744 | 256,716 |

Movements of provision for short term investments are as follows:

| | 2005 | 2004 |
|-----------------------------------|-------|-------|
| Balance at beginning of year | 912 | 390 |
| Charge for the year (note VI. 41) | 44 | 684 |
| Disposals | (869) | (162) |
| Balance at end of year | 87 | 912 |

11.2 Long term debt securities maturing within one year

| | | | 2005-12-31 | | | |
|------------------------|-----------------------|---------|------------|------------------|----------------------|---------|
| - | | Nominal | Amortised | Interest rate | Accumulated interest | |
| Type of bonds | Maturity date | value | cost | per annum (%) | receivable | Total |
| Bills issued by | From 13 January 2006 | | | Zero coupon | | |
| the PBOC | to 29 December 2006 | 313,640 | 310,894 | bond | - | 310,894 |
| Voucher type | From 31 March 2006 | | | | | |
| government bonds | to 30 November 2006 | 6,532 | 6,532 | 2.32-3.14 | 586 | 7,118 |
| Book entry type | From 26 February 2006 | | | 2.32-6.80 and | | |
| government bonds | to 15 December 2006 | 23,937 | 23,876 | zero coupon bond | - | 23,876 |
| Financial bonds issued | From 25 March 2006 | | | 1.61-3.92 and | | |
| by policy banks | to 21 December 2006 | 61,150 | 61,109 | zero coupon bond | 41 | 61,150 |
| Foreign currencies and | From 15 February 2006 | | | 2.70-9.00 and | | |
| other bonds | to 31 December 2006 | 15,638 | 15,581 | zero coupon bond | 75 | 15,656 |
| Total | | 420,897 | 417,992 | | 702 | 418,694 |

| | | | 2004-12-31 | | | |
|------------------------|-----------------------|---------|------------|-------------------|----------------------|--------|
| _ | | Nominal | Amortised | Interest rate per | Accumulated interest | |
| Type of bonds | Maturity date | value | cost | annum (%) | receivable | Total |
| Voucher type | From 10 March 2005 | | | | | |
| government bonds | to 20 December 2005 | 7,044 | 7,044 | 2.07-3.14 | 581 | 7,625 |
| Book entry type | From 4 February 2005 | | | 1.90-6.80 and | | |
| government bonds | to 23 December 2005 | 17,375 | 17,368 | zero oupon bond | - | 17,368 |
| Financial bonds issued | From 29 April 2005 | | | 1.99-5.04 and | | |
| by policy banks | to 7 December 2005 | 25,462 | 25,367 | zero coupon bond | 6 | 25,373 |
| Foreign currencies and | From 18 February 2005 | | | 0.31-7.88 and | | |
| other bonds | to 30 December 2005 | 13,406 | 13,405 | zero coupon bond | 34 | 13,439 |
| Total | | 63,287 | 63,184 | | 621 | 63,805 |

11.3 Long term debt securities

| | | | 2005-12-31 | | | |
|------------------------|-----------------------|------------------|-------------------|--------------------------------|---------------------------------------|----------|
| - Type of bonds | Maturity date | Nominal value | Amortised cost | Interest rate per annum (%) | Accumulated interest receivable | Tota |
| Voucher type | From 31 March 2007 | | | | | |
| government bonds | to 15 October 2010 | 21,450 | 21,450 | 2.29-3.81 | 1,103 | 22,553 |
| Book entry type | From 24 February 2007 | | | 1.58-5.50 and | | |
| government bonds | to 24 May 2032 | 210,696 | 211,684 | zero coupon bond | - | 211,684 |
| Financial bonds issued | From 5 February 2007 | | | 1.85-5.48 and | | |
| by policy banks | to 11 October 2035 | 234,036 | 235,065 | zero coupon bond | - | 235,06 |
| Special government | | | | | | |
| bond (note 2) | 18 August 2028 | 85,000 | 85,000 | 2.25 | - | 85,00 |
| Huarong bonds | From 1 April 2010 | | | | | |
| (note 3) | to 13 December 2011 | 312,996 | 312,996 | 2.25 | - | 312,99 |
| Special PBOC bills | | | | | | |
| (note 4) | 30 June 2010 | 430,465 | 430,465 | 1.89 | - | 430,46 |
| Foreign currencies and | From 9 January 2007 | | | 0.32-8.88 and | | |
| other bonds | to 9 December 2051 | 171,468 | 173,244 | zero coupon bond | 268 | 173,51 |
| Total | | 1,466,111 | 1,469,904 | | 1,371 | 1,471,27 |

| | | | 2004-12-31 | | | |
|------------------------|-----------------------|---------|------------|-------------------|-------------------------|---------|
| | | Nominal | Amortised | Interest rate per | Accumulated interest | |
| Type of bonds | Maturity date | value | cost | annum (%) | receivable | Total |
| Voucher type | From 31 March 2006 | | | | | |
| government bonds | to 30 November 2009 | 20,920 | 20,920 | 2.29-3.14 | 822 | 21,742 |
| Book entry type | From 26 February 2006 | | | 2.22-11.83 and | | |
| government bonds | to 24 May 2032 | 185,805 | 185,691 | zero coupon bond | - | 185,691 |
| Financial bonds issued | From 26 May 2006 | | | 2.01-5.42 and | | |
| by policy banks | to 12 January 2032 | 221,159 | 221,273 | zero coupon bond | - | 221,273 |
| Special government | | | | | | |
| bond (note 2) | 18 August 2028 | 85,000 | 85,000 | 7.20 | - | 85,000 |
| Huarong bonds | From 1 April 2010 | | | | | |
| (note 3) | to 13 December 2011 | 312,996 | 312,996 | 2.25 | - | 312,996 |
| Foreign currencies and | From 9 January 2006 | | | 0.50-9.00 and | | |
| other bonds | to 28 October 2027 | 70,728 | 70,795 | zero coupon bond | 203 | 70,998 |
| Total | | 896,608 | 896,675 | | 1,025 | 897,700 |

Note 1: Interest receivable for government bonds, financial bonds issued by policy banks and other bonds which have a periodic interest repayment are separately accounted for in interest receivable account.

Note 2: The special government bond represents a long term special government bond with a nominal value of RMB85,000 million issued by the MOF to ICBC in 1998. The proceeds from the issuance of the bond were used to increase the capital of state-owned commercial banks. This 30-year non-transferable bond will mature in 2028 and bear interest at a fixed rate of 7.2% per annum originally. ICBC was required to pay an amount equal to the interest income arising from the bond to the Government. Therefore, the interest income and expense were offset and not recognised in the income statement. With effect from 1 December 2005, the MOF pays interest to ICBC at a revised rate of 2.25% per annum and ICBC ceased to make any payment to the Government with regards to the special government bond.

Note 3: Huarong bonds are a series of long term bonds issued by Huarong in 2000 and 2001, with an aggregate amount of RMB312,996 million. The proceeds from the issuance of the bond were used to purchase impaired assets of the Group. The bonds are non-transferable, with tenure of 10 years and bear fixed interest rate of 2.25% per annum. According to Caijinhan [2005] No. 80 "MOF's notification on principal and interest payment related matters for the AMC bonds held by ICBC", the MOF will provide support for the repayment of the principal of the Huarong bonds, if necessary. In addition, with effect from 1 July 2005, should Huarong be unable to make full payment of the bond interest, the MOF will provide funding in support of the payment.

Note 4: Please refer to note I (c).

11.4 Long term equity investments

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| Long term equity investments - Unlisted | 4,862 | 10,943 |
| Long term equity investments - Listed | 761 | 1,256 |
| Consolidation difference | 1,306 | 843 |
| Total | 6,929 | 13,042 |

11.5 Provision for long term investments

| | Long term debt securities | Long term equity investment | s Total |
|-----------------------------------|---------------------------|-----------------------------|------------|
| At 1 January 2004 | 17,991 | 5,01 | 5 23,007 |
| Charge for the year | 7,042 | (note) | - 7,042 |
| Transfer in | 164 | | - 164 |
| Disposals/Write-off | - | (959 |) (959) |
| At 31 December 2004 | 25,197 | 4,05 | 7 29,254 |
| Charge for the year (note VI. 41) | 13 | | - 13 |
| Transfer in | 60 | | - 60 |
| Write-back/Disposals/Write-off | (25,033) | (note) (4,017 |) (29,050) |
| At 31 December 2005 | 237 | 4 |) 277 |

Note: In 2004, according to Caijinhan [2002] No. 78"Opinion on the consistent treatment of income generated from interest income related to Huarong bonds", the Group recognised interest income of RMB7,042 million from Huarong bonds as investment income and made a "specific provision for losses arising from the disposal of impaired assets" against profit after tax. In 2005, according to Caijinhan [2005] No. 80 "MOF's notification on principal and interest payment related matters for the AMC bonds held by ICBC", the Group reversed the specific provision for Huarong bonds of RMB25,033 million made in prior years.

11.6 Subsidiaries

| | Percentage of equity attributable | | Place of | Principal |
|--------------------|--------------------------------------|-------------------|----------------------------------|----------------------------------|
| Name | to the Bank | Investment cost | registration | activities |
| ICBC (Asia) | 59.72% (note 1) | HK\$5,335 million | Hong Kong, | Commercial |
| ICIC | 100.00% | HK\$323 million | the PRC Hong Kong, the PRC | banking Commercial banking |
| ICEA | 75.00% | US\$21 million | Hong Kong, the PRC | Investment banking |
| ICBC (London) | 100.00% | US\$100 million | London,United Kingdom | Commercial banking |
| ICBC (Almaty) | 100.00% (note 2) | US\$10 million | Almaty, Kazakhstan | Commercial banking |
| ICBC Credit Suisse | 55.00% (note 3) | RMB110 million | Beijing, the PRC | Fund |
| | | | the PRC | management |

Particulars of the Bank's principal subsidiaries as at 31 December 2005 are as follows:

Note 1: According to the acquisition agreement signed by the Bank and ICBC (Asia) on 30 December 2004, the Bank transferred its 100% equity in Huashang Bank Limited to ICBC (Asia) on 12 August 2005. ICBC (Asia) paid the Bank US\$1,281,975 and issued common stock of 66,698,102 shares as the consideration for taking in the equity of Huashang Bank Limited. On 12 August 2005, ICBC (Asia) also issued 6,596,330 new shares to Fortis Bank SA/NV. The percentage of equity for ICBC (Asia) attributable to the Bank has increased from 57.53% at 31 December 2004 to 59.72%.

Note 2: JSC Industrial and Commercial Bank of China Almaty, previously known as Industrial and Commercial Bank of China (Almaty) has changed its name on 5 May 2005.

Note 3: ICBC Credit Suisse was established on 21 June 2005.

Except for ICBC (Asia) and ICBC Credit Suisse, the percentage of equity attributable to the Bank and investment cost of the Bank for other subsidiaries at 31 December 2004 are the same as above.

11.7 Associates

Particulars of the Bank's principal associates at 31 December 2005 are as follows:

| Name | Percentage of ownership interest attributable to the Group | Investment cost | Place of registration | Principal activities |
|---------------------------------|--|-----------------|-----------------------|-----------------------|
| Qingdao International Bank Ltd. | 20.83% | US\$10 million | Qingdao, the PRC | Commercial banking |
| China Ping An Insurance | | | ule l'Re | Ualiking |
| (Hong Kong) Company | 25.00% (note) | HK\$15 million | Hong Kong, | General |
| Limited | | | the PRC | insurance |

Particulars of the Bank's principal associates at 31 December 2004 are as follows:

| Name | Percentage of ownership interest attributable to the Group | Investment cost | Place of registration | Principal activities |
|--|--|-----------------|-----------------------|-----------------------|
| Qingdao International Bank Ltd. | 27.69% | US\$10 million | Qingdao, the PRC | Commercial banking |
| China Ping An Insurance (Hong Kong) Company | 25.00% (note) | HK\$15 million | Hong Kong, | General |
| Limited | | | the PRC | insurance |

Note: Indirectly held through ICBC (Asia).

12. Fixed assets and accumulated depreciation

| | Ê | | | | |
|----------------------------------|--|---------------------------|--|-------------------|----------|
| | Land use rights, properties and buildings | Leasehold improvements | Office equipment and computer | Motor vehicles | Total |
| Cost: | | | | | |
| Balance at beginning of year | 83,471 | 1,459 | 29,815 | 5,871 | 120,616 |
| Additions | 2,784 | 861 | 3,008 | 152 | 6,805 |
| Transfer from construction in | | | | | |
| progress (note VI. 13) | 1,316 | 1 | 389 | 6 | 1,712 |
| Transfer from other assets | 705 | - | 100 | 6 | 811 |
| Valuation surplus | 35,912 | - | 2,131 | 828 | 38,871 |
| Elimination of accumulated | | | | | |
| depreciation and impairment | | | | | |
| loss on valuation | (19,000) | - | (18,529) | (4,271) | (41,800) |
| Disposals | (6,998) | (788) | (2,494) | (685) | (10,965) |
| Balance at end of year | 98,190 | 1,533 | 14,420 | 1,907 | 116,050 |
| Accumulated depreciation: | | | | | |
| Balance at beginning of year | 18,584 | 847 | 18,129 | 4,522 | 42,082 |
| Depreciation charge for the year | 3,704 | 399 | 5,211 | 787 | 10,101 |
| Elimination of accumulated | | | | | |
| depreciation on valuation | (17,511) | - | (18,529) | (4,271) | (40,311) |
| Disposals | (2,587) | (494) | (2,259) | (534) | (5,874) |
| Balance at end of year | 2,190 | 752 | 2,552 | 504 | 5,998 |
| Net book value: | | | | | |
| Balance at end of year | 96,000 | 781 | 11,868 | 1,403 | 110,052 |
| Balance at beginning of year | 64,887 | 612 | 11,686 | 1,349 | 78,534 |
| Impairment loss: | | | | | |
| Balance at end of year | 76 | - | - | - | 76 |
| Balance at beginning of year | 1,958 | - | - | - | 1,958 |
| Net carrying amount: | | | | | |
| Balance at end of year | 95,924 | 781 | 11,868 | 1,403 | 109,976 |
| Balance at beginning of year | 62,929 | 612 | 11,686 | 1,349 | 76,576 |

Movements of provision for impairment losses are as follows:

| | 2005 | 2004 |
|-----------------------------------|---------|-------|
| Balance at beginning of year | 1,958 | 1,958 |
| Charge for the year (note VI. 41) | 107 | - |
| Write-back/Disposals (note) | (1,989) | - |
| Balance at end of year | 76 | 1,958 |

Note: Included RMB1,489 million elimination of impairment losses on valuation.

- (1) As part of the restructuring process, ICBC engaged China United Assets Appraisal Co., Ltd, to perform a valuation exercise on its entire assets and liabilities as at 30 June 2005. Based on the valuation report Zhonglianpingbaozi [2005] No. 390 "Asset valuation report for ICBC restructuring", issued by the China United Assets Appraisal Co., Ltd., the fixed assets valuation surplus of the Bank at 30 June 2005 are valued at RMB38,871 million, which has reflected in the fixed assets accounts at 31 December 2005.
- (2) According to Guotuzihan [2005] No. 862"Reply letter regarding the disposal of land in relation to restructuring of ICBC", the Ministry of Land and Resources of the PRC has agreed to inject land use rights according to their original purpose of use, with a valuation amount of RMB19,906 million.
- (3) According to the relevant statutory regulations, the Bank should transfer the titleships of the assets of the state-owned commercial bank to the joint-stock limited company. The legal ownership registration for certain assets of the Bank had not been completed up to 31 December 2005. The management anticipates that the registration will neither affect the ownership rights nor create any significant impact on the normal operation of the Bank.

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Balance at beginning of year | 2,744 | 3,422 |
| Additions | 2,061 | 1,850 |
| Transfer to fixed assets (note VI. 12) | (1,712) | (2,378) |
| Transfer to other assets | (243) | (150) |
| Balance at end of year | 2,850 | 2,744 |
| Provision for impairment losses | (185) | (70) |
| Construction in progress, net | 2,665 | 2,674 |

13. Construction in progress

Movements of provision for impairment losses are as follows:

| | 2005 | 2004 |
|---|------|------|
| Balance at beginning of year | 70 | 70 |
| Charge for the year (note VI. 41) | 182 | - |
| Elimination of impairment losses on valuation | (67) | - |
| Balance at end of year | 185 | 70 |

Major projects:

| | Budget | Work in progress compared with the budget | 2005-1-1 | Additions | 2005-12-31 |
|--|--------|---|----------|-----------|------------|
| Sichuan Branch Headquarters office building | 508 | 61% | 308 | 3 | 311 |
| Henan Branch Headquarters office building | 196 | 100% | 137 | 59 | 196 |
| Guangdong Branch Beijing Road sub-branch office building | g 181 | 86% | 155 | - | 155 |
| Guizhou Branch Headquarters office building | 150 | 35% | 22 | 31 | 53 |
| Beijing Branch Xinjiekou sub-branch office building | 108 | 86% | 92 | 1 | 93 |
| Gansu Branch Headquarters office building | 91 | 89% | 81 | - | 81 |
| Fujian Branch Quanzhou sub-branch office building | 90 | 71% | 29 | 35 | 64 |
| Shanghai Data Center Equipment Project | 85 | 74% | 42 | 21 | 63 |
| Beijing Branch Wangfujing sub-branch office building | 81 | 95% | - | 77 | 77 |
| Hubei Branch Headquarters and Dongxihu sub-branch | | | | | |
| office building | 61 | 100% | 68 | - | 68 |
| Total | | | 934 | 227 | 1,161 |

The above constructions in progress are all self-funded.

14. Intangible assets

| | Software | Others | Total |
|---------------------|----------|--------|-------|
| At 1 January 2004 | 646 | 57 | 703 |
| Additions | 605 | 14 | 619 |
| Amortisation | (218) | (6) | (224) |
| Transfer out | - | (10) | (10) |
| At 31 December 2004 | 1,033 | 55 | 1,088 |
| Additions (note) | 311 | 1 | 312 |
| Amortisation | (319) | (5) | (324) |
| Transfer out | (6) | (47) | (53) |
| At 31 December 2005 | 1,019 | 4 | 1,023 |

Note: Included valuation surplus of RMB12 million.

15. Long term deferred expenses

| | Rental payment | Others | Total |
|---------------------|----------------|--------|--------|
| At 1 January 2004 | 1,033 | 745 | 1,778 |
| Additions | 80 | 154 | 234 |
| Amortisation | (101) | (290) | (391) |
| Transfer out | (1) | (25) | (26) |
| At 31 December 2004 | 1,011 | 584 | 1,595 |
| Additions | 234 | 272 | 506 |
| Amortisation | (570) | (250) | (820) |
| Transfer out | (273) | (350) | (623) |
| At 31 December 2005 | 402 | 256 | 658 |

16. Repossessed assets

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Real estate | 6,842 | 22,560 |
| Land | 1,403 | 5,189 |
| Equipment | 346 | 947 |
| Legal person shares | 242 | 1,345 |
| Motor vehicles | 48 | 52 |
| Other registered rights | 29 | 72 |
| Others | 32 | 871 |
| Sub-total | 8,942 | 31,036 |
| Less: Provision for repossessed assets | (2,181) | (17,663) |
| Repossessed assets, net | 6,761 | 13,373 |

Movements of provision for repossessed assets are as follows:

| | 2005 | 2004 |
|-----------------------------------|-----------|----------|
| Balance at beginning of year | 17,663 | 17,985 |
| Charge for the year (note VI. 41) | 101 | 348 |
| Transfer in | 2,430 | 5,503 |
| Disposals/Transfer out (note) | (18,013) | (6,173) |
| Balance at end of year | 2,181 | 17,663 |

Note: Included RMB366 million of elimination of impairment losses on valuation in 2005.

17. Deferred tax assets

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| Deferred tax assets: | | |
| Provision for assets impairment | 928 | 5,206 |
| Interest receivable written off | - | 954 |
| Provision for housing reform losses | - | 2,548 |
| Others | 268 | 1,678 |
| | 1,196 | 10,386 |
| Deferred tax liabilities: | | |
| Fair value of derivatives financial instruments | (1,160) | - |
| | (1,160) | - |
| | 36 | 10,386 |

18. Other long term assets

| | 2005-12-31 | 2004-12-31 |
|-----------------------------------|------------|------------|
| MOF receivable (note) | 246,000 | - |
| Receivables pending for clearance | 387 | 1,035 |
| Assets pending for clearance | 1,068 | 1,667 |
| Total | 247,455 | 2,702 |

Note: The proceeds arising from disposal of loss loans and other non-credit impaired assets of RMB246,000 million in aggregate, were accounted for as an amount receivable from the MOF, which will be settled by the MOF in the following five years and bear interest at fixed rate of 3% per annum (note I. (b)).

19. Classification of key types of deposits

19.1 Short term deposits

| | 2005-12-31 | 2004-12-31 |
|--|-------------------------|------------|
| RMB | 2,310,657 | 2,068,411 |
| Foreign currency deposits in RMB equivalent | 127,641 | 109,459 |
| Total | 2,438,298 | 2,177,870 |
| | | |
| | | |
| | 2005-12-31 | 2004-12-31 |
| Saving deposits | 2005-12-31 1,773,350 | 2004-12-31 |
| | | |
| Saving deposits Time deposits maturing in less than one year Corporate call deposits | 1,773,350 | 1,649,877 |

19.2 Short term saving deposits

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| RMB | 2,266,978 | 2,103,997 |
| Foreign currency deposits in RMB equivalent | 68,298 | 64,042 |
| Total | 2,335,276 | 2,168,039 |
| | | |
| | 2005-12-31 | 2004-12-31 |
| Saving deposits | 1,012,876 | 882,431 |
| Time deposits maturing in less than one year | 1,285,137 | 1,265,196 |
| Personal call deposits | 37,263 | 20,412 |
| Total | 2,335,276 | 2,168,039 |

19.3 Long term deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 53,746 | 51,051 |
| Foreign currency deposits in RMB equivalent | 8,143 | 2,751 |
| Total | 61,889 | 53,802 |

19.4 Long term saving deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 737,373 | 594,265 |
| Foreign currency deposits in RMB equivalent | 35,141 | 68,387 |
| Total | 772,514 | 662,652 |

20. Due to banks

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 197,095 | 177,497 |
| Banks operating outside Mainland China | 4,455 | 3,210 |
| Total | 201,550 | 180,707 |

21. Placements from banks and other financial institutions

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks and other financial institutions | | |
| operating in Mainland China | 7,382 | 8,090 |
| Banks and other financial institutions | | |
| operating outside Mainland China | 23,978 | 16,898 |
| Total | 31,360 | 24,988 |

22. Repurchase agreements

| | 2005-12-31 | 2004-12-31 |
|------------|------------|------------|
| Securities | 28,556 | 25,000 |
| Bills | 790 | 873 |
| Loans | 2,955 | 466 |
| Total | 32,301 | 26,339 |

Analysed by counterparty:

| | 2005-12-31 | 2004-12-31 |
|------------------------------|------------|------------|
| Banks | 26,913 | 26,039 |
| Other financial institutions | 5,388 | 300 |
| Total | 32,301 | 26,339 |

23. Short term guaranteed deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| Guaranteed deposits for acceptances | 21,791 | 14,651 |
| Guaranteed deposits for letter of guarantee | 2,516 | 2,599 |
| Guaranteed deposits for letter of credit | 6,762 | 7,253 |
| Guaranteed deposits for foreign | | |
| exchange transactions | 1,426 | 410 |
| Others | 9,474 | 13,837 |
| Total | 41,969 | 38,750 |

24. Interest payable

Interest payable mainly represents the interest payable on customer deposits. The movements of the interest payable for the year are as follows:

| | 2005-12-31 | 2004-12-31 |
|------------------------------|------------|------------|
| Balance at beginning of year | 34,342 | 32,392 |
| Additions | 81,243 | 65,861 |
| Transfer out | (77,408) | (63,911) |
| Balance at end of year | 38,177 | 34,342 |

25. Salaries and welfare payable

| | 2005-12-31 | 2004-12-31 |
|------------------|------------|------------|
| Salaries payable | 3,695 | 2,588 |
| Welfare payable | 1,431 | 1,049 |
| Total | 5,126 | 3,637 |

26. Taxes payable

| | 2005-12-31 | 2004-12-31 |
|-----------------------|------------|------------|
| Income tax | 14,641 | 2,792 |
| Business tax | 2,849 | 2,532 |
| City construction tax | 169 | 146 |
| Education surcharges | 90 | 79 |
| Others | 1,487 | 869 |
| Total | 19,236 | 6,418 |

27. Other payables

| | 2005-12-31 | 2004-12-31 |
|-----------------------------------|------------|------------|
| Remittance pending for settlement | 13,164 | 15,416 |
| Agency business | 7,627 | 3,799 |
| Cashier's cheque | 4,026 | 4,545 |
| Clearing accounts | 3,388 | 4,140 |
| Others (note) | 21,440 | 23,604 |
| Total | 49,645 | 51,504 |

Note: A payable amounting to RMB8,028 million arising from the restructuring is included. Further details are set out in note I. (h).

| | 2005-12-31 | 2004-12-31 |
|---------------------------------|------------|------------|
| International refinancing funds | 5,351 | 5,118 |

29. Debt securities issued

| | 2005-12-31 | 2004-12-31 |
|------------------------------|------------|------------|
| Subordinated bonds (1) | 35,000 | - |
| Certificates of deposits (2) | 5,704 | 3,680 |
| Notes payable (3) | 3,076 | 3,294 |
| Total | 43,780 | 6,974 |

(1) Subordinated bonds

As approved by the PBOC and the CBRC on 19 August 2005, the Bank issued subordinated bonds of RMB35,000 million through open market bidding during the year. These subordinated bonds include:

- (i) 10-year fixed rate callable subordinated bonds amounting to RMB13,000 million, bearing interest at 3.11% per annum for the first five years. The interest rate will increase by 3% in the last five years.
- (ii) 15-year fixed rate callable subordinated bonds amounting to RMB13,000 million, bearing interest at 3.77% per annum for the first ten years. The interest rate will increase by 3% in the last five years.
- (iii) 10-year floating rate callable subordinated bonds amounting to RMB9,000 million, interest being benchmarked to the weighted average repo rate for the first five years. The interest rate will increase by 1% for the last five years.
- (2) Certificates of deposits

Certificates of deposits are issued by ICBC (Asia), a subsidiary of the Bank.

(3) Notes payable

In September 2004, ICBCA (C.I.) Limited, an indirectly-held subsidiary of the Bank, issued notes with an aggregate principal amount of US\$400 million, at a coupon rate of 4.125% per annum, maturing on 16 September 2009. ICBC (Asia) provides unconditional and irrevocable guarantee for the notes.

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30. Share capital/paid-up capital

In 2004, in accordance with the supplementary notice issued by the MOF on the transfer of capital to asset management companies, the Bank was required to transfer part of its capital to Huarong.

In 2005, ICBC was restructured and incorporated as a joint-stock limited company with a registered and paid-up capital of RMB248,000 million divided into 248,000 million shares with a par value of RMB1 each, and issued 124,000 million government shares each to the MOF and Huijin, respectively.

The paid-up capital has been verified by Ernst & Young Hua Ming, and a capital verification report (EYHM (2005) No. 244770-03) was issued on 24 October 2005.

31. Capital reserve

The movement in 2004 represents subsidiary's shares issued to a minority shareholder. The movement in 2005 is the results of the Bank restructuring and incorporated as a joint-stock limited company.

32. Surplus reserves

The Bank is required to appropriate 10% of its profit after taxation after incorporating as a joint- stock limited company, determined under the PRC GAAP, to the statutory surplus reserve until the reserve balance reaches 50% of the registered capital. Subject to the approval of shareholders, the statutory surplus reserve may be used to offset prior years'losses, and may also be converted into capital. When the statutory surplus reserve fund is used to convert into capital, bonus shares is allocated in proportion to the shareholding. The balance of the statutory surplus reserve after such capitalisation is not less than 25% of the registered capital.

The appropriation to discretionary surplus reserve is determined by the shareholders during the general meetings.

33. Profit distribution

Upon the approval of the 7th board meeting on 21 April 2006, the Bank would appropriate RMB375 million and RMB1,700 million from retained earnings to statutory surplus reserve and general reserve respectively, after incorporating as a joint-stock limited company. In addition, the Board of Directors has also proposed for dividend distribution amounted to RMB 3,537 million for the year ended 31 December 2005.

The above profit distribution proposals have been approved during the second interim general meeting held on 28 April 2006.
34. Fee income

| | 2005 | 2004 |
|--------------------------------------|--------|-------|
| RMB clearing and settlement business | 2,824 | 2,374 |
| Bank card business | 2,346 | 1,616 |
| Investment bank business | 2,018 | 1,234 |
| Wealth management business | 1,929 | 1,843 |
| Agency business | 1,081 | 963 |
| Foreign exchange business | 879 | 778 |
| Electronic banking business | 421 | 235 |
| Asset custody business | 263 | 182 |
| Guarantee and commitment business | 261 | 166 |
| Others | 354 | 389 |
| Total | 12,376 | 9,780 |

35. Interest expense

Interest expense comprises of interest on customer deposits and interest on debts securities issued.

36. General and administrative expenses

| | 2005 | 2004 |
|-----------------------------------|--------|---------|
| Staff expenses | 27,990 | 22,223 |
| Supplementary retirement benefits | 4,770 | (2,677) |
| Other administrative expenses | 18,432 | 18,544 |
| Total | 51,192 | 38,090 |

37. Investment income

| | 2005 | 2004 |
|---------------------------------|--------|--------|
| Interest income on bonds | 44,084 | 27,088 |
| Trading gain on debt securities | 429 | 379 |
| Others | 3,587 | 582 |
| Total | 48,100 | 28,049 |

38. Business tax and surcharges

| | 2005 | 2004 |
|-----------------------|-------|-------|
| Business tax | 8,564 | 7,506 |
| City construction tax | 551 | 464 |
| Education surcharges | 288 | 264 |
| Others | 16 | 36 |
| Total | 9,419 | 8,270 |

39. Non-operating income

| | 2005 | 2004 |
|---|-------|-------|
| Surplus on physical count and gain on | | |
| disposal of fixed assets and other assets | 626 | 814 |
| Income from dormant accounts | 335 | 356 |
| Penalty charge income | 198 | 212 |
| Others | 2,115 | 1,159 |
| Total | 3,274 | 2,541 |

40. Non-operating expenses

| | 2005 | 2004 |
|------------------------------|-------|-------|
| College operating expenses | 142 | 143 |
| Expenses on dormant accounts | 107 | 70 |
| Others | 4,801 | 1,163 |
| Total | 5,050 | 1,376 |

| | | 2005 | 2004 |
|---|-----------------|--------|--------|
| Write-back of provision for amount due from banks | (note VI. 3) | (6) | - |
| Provision for placements with banks and other | | | |
| financial institutions | (note VI. 4) | 28 | |
| Provision for credit losses | (note VI. 5.4) | 18,240 | 20,635 |
| Provision for short term investments | (note VI. 11.1) | 44 | 684 |
| Provision for long term investments | (note VI. 11.5) | 13 | |
| Provision for fixed assets | (note VI. 12) | 107 | |
| Provision for construction in progress | (note VI. 13) | 182 | |
| Provision for repossessed assets | (note VI. 16) | 101 | 348 |
| Total | | 18,709 | 21,667 |

42. Income tax

| | 2005 | 2004 |
|--------------------|--------|--------|
| Current income tax | 14,836 | 3,405 |
| Deferred tax | 10,350 | 19,129 |
| Total | 25,186 | 22,534 |

43. Cash and cash equivalents

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Cash on hand | 30,085 | 29,894 |
| Cash equivalents: | | |
| With original maturity of three months or less | | |
| - Reverse repurchase agreement | 81,302 | 14,733 |
| - Due from central banks | 69,650 | 79,038 |
| - Due from banks | 8,095 | 6,745 |
| - Placements with banks and other | | |
| financial institutions | 88,080 | 21,996 |
| - Short term investments | 17,212 | 15,613 |
| Sub-total | 264,339 | 138,125 |
| Total | 294,424 | 168,019 |

44. Acquisition of a subsidiary, net of cash acquired

ICBC (Asia), a subsidiary of the Group, acquired 100% of Fortis Bank Asia HK (renamed as Belgian Bank) on 30 April 2004 with HK\$2,696 million (equivalent to RMB2,869 million). The net assets acquired and the means of payment are as follows:

| Acquisition cost Net assets acquired: | 2,869 |
|---|----------|
| Net assets acquired: | |
| | |
| Cash on hand, balances with banks and other financial institutions | |
| and certificates of deposits held | 7,099 |
| Interest receivable and other assets | 288 |
| Loans and discounted bills | 15,602 |
| Investments | 2,563 |
| Fixed assets | 31 |
| Intangible assets | 23 |
| Customer deposits | (21,470) |
| Due to banks and other financial institutions | (1,144) |
| Other liabilities and provisions | (426) |
| | 2,566 |
| Equity investment gap | 303 |
| Satisfied by: | |
| Cash | 1,900 |
| Issuance of new shares | 201 |
| Premium on new shares | 738 |
| Direct cost incurred for the acquisition | 23 |
| Investment cost payable | 7 |
| | 2,869 |
| An analysis of the net inflow of cash and cash equivalents in respect | |
| of the acquisition of the subsidiary is as follows: | |
| Cash consideration paid | (1,900) |
| Direct cost incurred for the acquisition | (23) |
| Cash and balances with banks and other financial institutions acquired | 1,238 |
| Certificates of deposits held with original maturity within three months acquired | 5,135 |
| Net inflow of cash and cash equivalents in respect of the acquisition of the subsidiary | 4,450 |

45. Derivative financial instruments

| At end of year, the nominal | value and fair value of the C | Group's derivative financial ins | truments are as follows: |
|-----------------------------|-------------------------------|----------------------------------|--------------------------|
| | | | |

| | 2005-12-31 | | | | | | |
|-------------------------------------|--------------------|---------------------------------------|--------------------------------------|-----------------|---------|------------|-------------|
| | 1 | Notional amou | nts with remain | ing life of | | Fair value | |
| | Within 3 months | Over 3 months but within 1 year | Over 1 year but within 5 years | Over 5 years | Total | Assets | Liabilities |
| Exchange rate contracts: | | | | | | | |
| Forward foreign | | | | | | | |
| exchange contracts | 49,240 | 28,110 | 1,109 | 950 | 79,409 | 448 | (400) |
| Currency option contracts purchased | 2,291 | 1,068 | 96,975 | - | 100,334 | 7,403 | (64) |
| | 51,531 | 29,178 | 98,084 | 950 | 179,743 | 7,851 | (464) |
| Interest rate contracts: | | | | | | | |
| Interest rate swap contracts | 10,262 | 17,601 | 49,321 | 45,071 | 122,255 | 1,618 | (2,883) |
| Cross-currency swap contracts | 136 | 2,296 | 1,736 | 909 | 5,077 | 418 | (113) |
| Forward rate agreements | 7,174 | 5,097 | 22,564 | 11,525 | 46,360 | 67 | (67) |
| Interest rate option contracts | 263 | 1,562 | 3,068 | 3,411 | 8,304 | 3 | (3) |
| | 17,835 | 26,556 | 76,689 | 60,916 | 181,996 | 2,106 | (3,066) |
| | 69,366 | 55,734 | 174,773 | 61,866 | 361,739 | 9,957 | (3,530) |

| | | 2004-12-31 | | | | | |
|-------------------------------------|--------------------|---------------------------------------|-----------------|-----------------|---------|------------|-------------|
| | 1 | Notional amou | nts with remain | ing life of | | Fair value | |
| | Within 3 months | Over 3 months but within 1 year | 0.101.1 | Over 5 years | Total | Assets | Liabilities |
| Exchange rate contracts: | | | | | | | |
| Forward foreign | | | | | | | |
| exchange contracts | 58,863 | 17,825 | 3,852 | 6,239 | 86,779 | 571 | (670) |
| Currency option contracts purchased | 2,193 | 2,574 | 65 | - | 4,832 | 29 | (44) |
| | 61,056 | 20,399 | 3,917 | 6,239 | 91,611 | 600 | (714) |
| Interest rate contracts: | | | | | | | |
| Interest rate swap contracts | 12,468 | 10,293 | 57,976 | 43,591 | 124,328 | 1,247 | (2,476) |
| Cross-currency swap contracts | 276 | 2,238 | 1,228 | 1,690 | 5,432 | 181 | (270) |
| Forward rate agreements | - | 2,913 | 24,283 | 16,934 | 44,130 | 65 | (65) |
| Interest rate option contracts | 446 | 3,120 | 3,779 | 4,835 | 12,180 | 19 | (30) |
| | 13,190 | 18,564 | 87,266 | 67,050 | 186,070 | 1,512 | (2,841) |
| Other derivative contracts | - | 1,047 | - | - | 1,047 | 17 | (1) |
| | 74,246 | 40,010 | 91,183 | 73,289 | 278,728 | 2,129 | (3,556) |

(11)

VII. SUPPLEMENTARY NOTES TO KEY ITEMS OF THE BANK'S FINANCIAL STATEMENTS

1. Due from banks

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 5,886 | 5,549 |
| Banks operating outside Mainland China | 10,237 | 4,999 |
| Sub-total | 16,123 | 10,548 |
| Less: Provision for impairment losses | (28) | (181) |
| Total | 16,095 | 10,367 |

2. Placements with banks and other financial institutions

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 8,802 | 4,190 |
| Banks operating outside Mainland China | 103,386 | 57,911 |
| Sub-total | 112,188 | 62,101 |
| Finance companies | 425 | 1,652 |
| Investment trust companies | 18 | 4,095 |
| Securities companies | 1,385 | 1,435 |
| Leasing companies | - | 528 |
| Others | | 408 |
| Sub-total | 1,828 | 8,118 |
| Less: Provision for impairment losses | (185) | (5,752) |
| Total | 113,831 | 64,467 |

3. Loans

3.1 Short term loans

| Туре | 2005-12-31 | 2004-12-31 |
|------------------------------------|------------|------------|
| Unsecured loans | 241,076 | 286,609 |
| Guaranteed loans | 274,068 | 346,726 |
| Loans secured by mortgages | 290,365 | 314,161 |
| Loans secured by other collaterals | 48,256 | 49,032 |
| Total | 853,765 | 996,528 |

3.2 Medium to long term loans

| Туре | 1 to 3 years | 3 to 5 years | More than 5 years | Total |
|------------------------------------|--------------|--------------|-------------------|-----------|
| Unsecured loans | 121,916 | 69,612 | 205,129 | 396,657 |
| Guaranteed loans | 136,712 | 77,653 | 213,612 | 427,977 |
| Loans secured by mortgages | 188,794 | 107,160 | 429,280 | 725,234 |
| Loans secured by other collaterals | 21,329 | 17,656 | 223,810 | 262,795 |
| Total | 468,751 | 272,081 | 1,071,831 | 1,812,663 |
| Percentage | 26% | 15% | 59% | 100% |

| | | 2004 | -12-31 | |
|------------------------------------|--------------|--------------|-------------------|-----------|
| Туре | 1 to 3 years | 3 to 5 years | More than 5 years | Total |
| Unsecured loans | 99,065 | 55,046 | 149,678 | 303,789 |
| Guaranteed loans | 120,962 | 91,616 | 206,009 | 418,587 |
| Loans secured by mortgages | 164,082 | 94,658 | 404,599 | 663,339 |
| Loans secured by other collaterals | 18,005 | 15,966 | 176,328 | 210,299 |
| Total | 402,114 | 257,286 | 936,614 | 1,596,014 |
| Percentage | 25% | 16% | 59% | 100% |

3.3 Non-accrual loans

Non-accrual loans are loans of which either principal or interest is overdue for more than 90 days. Analysis of non-accrual loans in terms of days of principal being overdue are as follow:

| | | | 20 | 05-12-31 | | | |
|------------------------------------|--------------|----------|-----------|----------|--------|-----------|---------|
| | Current or | | | | | | |
| _ | overdue less | 90 to | 180 days | 1 to 2 | 2 to 3 | More than | |
| Туре | than 90 days | 180 days | to 1 year | years | years | 3 years | Total |
| Unsecured loans | 506 | 1,717 | 2,316 | 1,468 | 125 | 1,953 | 8,085 |
| Guaranteed loans | 6,090 | 7,089 | 13,958 | 20,379 | 4,078 | 5,979 | 57,573 |
| Loans secured by mortgages | 6,211 | 11,423 | 17,006 | 25,669 | 5,865 | 8,761 | 74,935 |
| Loans secured by other collaterals | 875 | 912 | 1,903 | 1,934 | 562 | 874 | 7,060 |
| Total | 13,682 | 21,141 | 35,183 | 49,450 | 10,630 | 17,567 | 147,653 |

| | | | 20 | 04-12-31 | | | |
|------------------------------------|--|-------------------|-----------------------|-----------------|-----------------|----------------------|---------|
| Туре | Current or overdue less than 90 days | 90 to 180 days | 180 days to 1 year | 1 to 2 years | 2 to 3 years | More than 3 years | Total |
| Unsecured loans | 2,260 | 1,766 | 3,382 | 2,504 | 1,814 | 105,945 | 117,671 |
| Guaranteed loans | 17,307 | 16,548 | 31,242 | 24,141 | 16,856 | 170,720 | 276,814 |
| Loans secured by mortgages | 18,677 | 20,193 | 42,410 | 33,567 | 21,535 | 187,073 | 323,455 |
| Loans secured by other collaterals | 1,175 | 867 | 1,633 | 1,799 | 845 | 4,285 | 10,604 |
| Total | 39,419 | 39,374 | 78,667 | 62,011 | 41,050 | 468,023 | 728,544 |

3.4 Provision for credit losses

Movements of provision for credit losses are as follows:

| | 2005 | 2004 |
|------------------------------|-----------|----------|
| Balance at beginning of year | 597,646 | 635,509 |
| Charge for the year | 18,470 | 20,653 |
| Transfer out/Disposals | | |
| Restructuring | (503,090) | |
| Other assets | (2,468) | (7,450) |
| Write-off | (27,390) | (51,066) |
| Balance at end of year | 83,168 | 597,646 |

4. Other receivables

(1) By age

| Ageing | | 2005 | -12-31 | |
|-------------------|--------|------------|-----------|------------|
| | Amount | Percentage | Provision | Net amount |
| Within 1 year | 14,223 | 70% | 8 | 14,215 |
| 1 to 2 years | 2,446 | 12% | 3 | 2,443 |
| 2 to 3 years | 2,713 | 13% | 1 | 2,712 |
| More than 3 years | 903 | 5% | 8 | 895 |
| Total | 20,285 | 100% | 20 | 20,265 |

| Ageing | | 2004- | 12-31 | |
|-------------------|--------|------------|-----------|------------|
| | Amount | Percentage | Provision | Net amount |
| Within 1 year | 3,955 | 20% | 25 | 3,930 |
| 1 to 2 years | 7,868 | 40% | 610 | 7,258 |
| 2 to 3 years | 408 | 2% | - | 408 |
| More than 3 years | 7,334 | 38% | 5,173 | 2,161 |
| Total | 19,565 | 100% | 5,808 | 13,757 |

(2) By nature

| Nature | 2005-12-31 | | | | | |
|---------------------------------|------------|------------|-----------|------------|--|--|
| | Amount | Percentage | Provision | Net amount | | |
| Clearing accounts | 7,678 | 38% | - | 7,678 | | |
| Receivables from housing reform | 79 | - | - | 79 | | |
| Other receivables | 12,528 | 62% | 20 | 12,508 | | |
| Total | 20,285 | 100% | 20 | 20,265 | | |

| | 2004-12-31 | | | | | |
|---------------------------------|------------|------------|-----------|------------|--|--|
| Nature | Amount | Percentage | Provision | Net amount | | |
| Clearing accounts | 7,482 | 38% | - | 7,482 | | |
| Receivables from housing reform | 1,650 | 9% | - | 1,650 | | |
| Other receivables | 10,433 | 53% | 5,808 | 4,625 | | |
| Total | 19,565 | 100% | 5,808 | 13,757 | | |

Movement of provision for other receivables are as follows:

| | 2005 | 2004 |
|------------------------------|----------|-------|
| Balance at beginning of year | 5,808 | 5,918 |
| Write-off/Disposals | (5,788) | (110) |
| Balance at end of year | 20 | 5,808 |

5. Discounted bills

| | 2005-12-31 | 2004-12-31 |
|-----------------------|------------|------------|
| Bank acceptance | 350,231 | 268,507 |
| Commercial acceptance | 42,486 | 41,641 |
| Total | 392,717 | 310,148 |

6. Investments

6.1 Short term investments

| Туре | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Bills issued by the PBOC | 147,225 | 233,916 |
| Government bonds | 10,234 | 22,471 |
| Financial bonds issued by policy banks | 4,339 | 985 |
| Corporate bonds | 881 | - |
| Equity investment | 2 | 2 |
| | 162,681 | 257,374 |
| Provision for short term investments | (87) | (912) |
| Total | 162,594 | 256,462 |

6.2 Long term debt securities maturing within one year

| | | | 2005-12-31 | | | |
|------------------------|-----------------------|------------------|-------------------|--------------------------------|---------------------------------------|---------|
| Type of bonds | Maturity date | Nominal value | Amortised cost | Interest rate per annum (%) | Accumulated interest receivable | Total |
| Bills issued by the | From 13 January 2006 | | | | | |
| PBOC | to 29 December 2006 | 313,640 | 310,894 | Zero coupon bonds | - | 310,894 |
| Voucher type | From 31 March 2006 | | | | | |
| government bonds | to 30 November 2006 | 6,532 | 6,532 | 2.32-3.14 | 586 | 7,118 |
| Book entry type | From 26 February 2006 | | | 2.32- 6.80 and | | |
| government bonds | to 15 December 2006 | 23,937 | 23,876 | zero coupon bonds | - | 23,876 |
| Financial bonds issued | From 25 March 2006 | | | 1.61- 3.92 and | | |
| by policy banks | to 21 December 2006 | 61,150 | 61,109 | zero coupon bonds | 41 | 61,150 |
| Foreign currencies | From 15 February 2006 | | | 2.70-9.00 and | | |
| and other bonds | to 31 December 2006 | 12,640 | 12,557 | zero coupon bonds | 32 | 12,589 |
| Total | | 417,899 | 414,968 | | 659 | 415,627 |

| | | | 2004-12-31 | | | |
|---------------------------|-----------------------|------------------|-------------------|--------------------------------|---------------------------------------|--------|
| Type of bonds | Maturity date | Nominal value | Amortised cost | Interest rate per annum (%) | Accumulated interest receivable | Total |
| Voucher type | From 10 March 2005 | | | | | |
| government bonds | to 20 December 2005 | 7,044 | 7,044 | 2.07-3.14 | 581 | 7,625 |
| Book entry type | From 4 February 2005 | | | 1.90-6.80 and | | |
| government bonds | to 23 December 2005 | 17,375 | 17,368 | zero coupon bonds | - | 17,368 |
| Financial bonds issued by | From 29 April 2005 | | | 1.99-5.04 and | | |
| policy banks | to 7 December 2005 | 25,462 | 25,367 | zero coupon bonds | 6 | 25,373 |
| Foreign currencies | From 18 February 2005 | | | 0.31-7.88 and | | |
| and other bonds | to 30 December 2005 | 9,521 | 9,517 | zero coupon bonds | 34 | 9,551 |
| Total | | 59,402 | 59,296 | | 621 | 59,917 |

6.3 Long term debt securities

| | | | 2005-12-31 | | | |
|-----------------------------|-----------------------|------------------|-------------------|--------------------------------|---------------------------------------|----------|
| Type of bonds | Maturity date | Nominal value | Amortised cost | Interest rate per annum (%) | Accumulated interest receivable | Tota |
| Voucher type | From 31 March 2007 | | | | | |
| government bonds | to 15 October 2010 | 21,450 | 21,450 | 2.29-3.81 | 1,103 | 22,553 |
| Book entry type | From 24 February 2007 | | | 1.58-5.50 and | | |
| government bonds | to 24 May 2032 | 210,696 | 211,684 | zero coupon bonds | - | 211,684 |
| Financial bonds issued | From 5 February 2007 | | | 1.85-5.48 and | | |
| by policy banks | to 11 October 2035 | 234,036 | 235,065 | zero coupon bonds | - | 235,065 |
| Special government | | | | | | |
| bonds (note 2) | 18 August 2028 | 85,000 | 85,000 | 2.25 | - | 85,000 |
| Huarong bonds | From 1 April 2010 | | | | | |
| (note 3) | to 13 December 2011 | 312,996 | 312,996 | 2.25 | - | 312,996 |
| Special PBOC bills (note 4) | 30 June 2010 | 430,465 | 430,465 | 1.89 | - | 430,465 |
| Foreign currencies | From 9 January 2007 | | | 0.32-8.88 and | | |
| and other bonds | to 9 December 2051 | 167,409 | 169,043 | zero coupon bonds | 177 | 169,220 |
| Total | | 1,462,052 | 1,465,703 | | 1,280 1 | ,466,983 |

| | | | 2004-12-3 | 31 | | |
|----------------------------------|-----------------------|------------------|-------------------|--------------------------------|---------------------------------------|---------|
| Type of bonds | Maturity date | Nominal value | Amortised cost | Interest rate per annum (%) | Accumulated interest receivable | Total |
| | From 31 March 2006 | value | 0031 | | | 1000 |
| Voucher type government bonds | to 30 November 2009 | 20,920 | 20,920 | 2.29-3.14 | 822 | 21,742 |
| Book entry type | From 26 February 2006 | | | 2.22-11.83 and | | |
| government bonds | to 24 May 2032 | 185,805 | 185,691 | zero coupon bonds | - | 185,691 |
| Financial bonds | From 26 May 2006 | | | 2.01-5.42 and | | |
| issued by policy banks | to 12 January 2032 | 221,159 | 221,273 | zero coupon bonds | - | 221,273 |
| Special government | | | | | | |
| bonds (note 2) | 18 August 2028 | 85,000 | 85,000 | 7.20 | - | 85,000 |
| Huarong bonds | From 1 April 2010 | | | | | |
| (note 3) | to 13 December 2011 | 312,996 | 312,996 | 2.25 | - | 312,996 |
| Foreign currencies and | From 9 January 2006 | | | 0.50-9.00 and | | |
| other bonds | to 28 October 2027 | 65,966 | 66,021 | zero coupon bonds | 223 | 66,244 |
| Total | | 891,846 | 891,901 | | 1,045 | 892,946 |

Note 1: Interest receivable for government bonds, financial bonds issued by policy banks and other bonds which have a periodic interest repayment are separately accounted for in interest receivable account.

Note 2: Please refer to note VI. 11.3

Note 3: Please refer to note VI. 11.3

Note 4: Please refer to note VI. 11.3

6.4 Long term equity investments

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| Long term equity investments - Unlisted | 6,282 | 13,325 |
| Long term equity investments - Listed | 7,034 | 5,858 |
| Total | 13,316 | 19,183 |

6.5 Provision for long term investments

| | Long term debt | | Long term | |
|--------------------------------|----------------|--------|--------------------|----------|
| | securities | | equity investments | Total |
| At 1 January 2004 | 17,991 | | 5,016 | 23,007 |
| Charge for the year | 7,042 | (note) | - | 7,042 |
| Transfer in | 164 | | - | 164 |
| Disposals/Write-off | - | | (959) | (959) |
| At 31 December 2004 | 25,197 | | 4,057 | 29,254 |
| Charge for the year | 13 | | - | 13 |
| Transfer in | 60 | | - | 60 |
| Write-back/Disposals/Write-off | (25,033) | (note) | (4,017) | (29,050) |
| At 31 December 2005 | 237 | | 40 | 277 |

Note: Please refer to note VI. 11.5

7. Classification of key types of deposits

7.1 Short term deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 2,310,560 | 2,068,341 |
| Foreign currency deposits in RMB equivalent | 73,156 | 72,913 |
| Total | 2,383,716 | 2,141,254 |

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Saving deposits | 1,765,107 | 1,645,282 |
| Time deposits maturing in less than one year | 438,086 | 385,049 |
| Corporate call deposits | 180,523 | 110,923 |
| Total | 2,383,716 | 2,141,254 |

7.2 Short term saving deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 2,266,868 | 2,103,943 |
| Foreign currency deposits in RMB equivalent | 58,667 | 40,373 |
| Total | 2,325,535 | 2,144,316 |

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Saving deposits | 1,003,655 | 870,966 |
| Time deposits maturing in less than one year | 1,284,617 | 1,252,938 |
| Personal call deposits | 37,263 | 20,412 |
| Total | 2,325,535 | 2,144,316 |

7.3 Long term deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 53,746 | 51,051 |
| Foreign currency deposits in RMB equivalent | 7,575 | 2,229 |
| Total | 61,321 | 53,280 |

7.4 Long term saving deposits

| | 2005-12-31 | 2004-12-31 |
|---|------------|------------|
| RMB | 737,373 | 594,265 |
| Foreign currency deposits in RMB equivalent | 35,122 | 68,365 |
| Total | 772,495 | 662,630 |

8. Due to banks

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks operating in Mainland China | 197,658 | 178,088 |
| Banks operating outside Mainland China | 4,067 | 3,032 |
| Total | 201,725 | 181,120 |

9. Placements from banks and other financial institutions

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Banks and other financial institutions operating | | |
| in Mainland China | 4,683 | 7,378 |
| Banks and other financial institutions operating | | |
| outside Mainland China | 25,026 | 21,337 |
| Total | 29,709 | 28,715 |

VIII. CONTINGENT LIABILITIES, COMMITMENTS AND OFF-BAL ANCE-SHEET ITEMS

1. Commitments

Capital commitments

| | 2005-12-31 | 2004-12-31 |
|------------------------------------|------------|------------|
| Authorised, but not contracted for | 680 | 202 |
| Contracted, but not provided for | 1,370 | 499 |
| | 2,050 | 701 |

The above mainly represents the Group's capital commitments in respect of the purchases of building and equipment.

Operating lease commitments

At the balance sheet date, the Group had future minimum lease payments in respect of non-cancelable operating leases falling due as follows:

| | 2005-12-31 | 2004-12-31 |
|-------------------|------------|------------|
| Within 1 year | 1,331 | 1,298 |
| 1 to 2 years | 1,005 | 934 |
| 2 to 3 years | 771 | 730 |
| 3 to 5 years | 1,068 | 1,164 |
| More than 5 years | 1,665 | 1,694 |
| Total | 5,840 | 5,820 |

2. Off-balance-sheet items

| | 2005-12-31 | 2004-12-31 |
|---------------------------------------|------------|------------|
| Bank acceptances | 92,565 | 68,736 |
| Guarantees issued | 121,117 | 92,573 |
| Usance letter of credit issued | 24,112 | 32,525 |
| Sight letter of credit issued | 27,606 | 27,149 |
| Irrevocable loan commitments | 100,231 | 172,565 |
| | 365,631 | 393,548 |
| Off-balance-sheet interest receivable | 171,937 | 403,972 |

3. Designated deposits and loans

| | 2005-12-31 | 2004-12-31 |
|-------------------------|------------|------------|
| Designated deposits | 101,718 | 103,208 |
| Less: Designated loans | 101,212 | 102,668 |
| Net designated deposits | 506 | 540 |

Designated loans are those loans granted by the Group to the designated borrowers in accordance with the agreement signed between the Group and the entrusting parties. The credit risk remains with the depositors.

The difference between designated deposits and designated loans represents the remaining amount of deposits to be made as loans to third parties. Such amount is included in short term deposits.

4. Contingent liabilities

4.1 Legal Proceedings

At 31 December 2005, there were outstanding litigations with claimed amount of RMB2,929 million (31 December 2004: RMB2,387 million) in total for the Group, of which the Bank and/or its subsidiaries are the defendants. These cases are all under legal proceedings. In the opinion of the management, the Group has made adequate provision for any possible future losses that might arise from these cases.

4.2 Redemption commitments of voucher type government bonds

As an underwriting agent of the MOF, the Bank underwrites PRC voucher type government bonds and sells the bonds to the general public. The Bank is obliged to redeem the bonds at the discretion of the holders. The redemption price for the bonds is based on the nominal value of the bonds plus any interest accrued up to the redemption date. As at 31 December 2005, the Bank has sold bonds with an accumulated amount of RMB232.4 billion (31 December 2004: RMB226.1 billion) to the general public that have the obligation of early redemption. These bonds are with original maturity period of one to five years. Management of the Bank expects that the redemption amount of government bonds through the Bank before maturity will not be material, on the basis that the base depository interest rate set by the PBOC is lower than the average yield from the voucher type government bonds.

IX. RISKS DISCLOSURE

1. Credit risk

Credit risk is the risk of loss from the default by a counterparty of the Group when payments fall due.

Credit risk is often greater when counterparties are concentrated in a single industry or geographic location or have comparable characteristics.

The majority of the loans of the Group are granted to borrowers within the PRC. However, different areas in the PRC have their unique characteristics in terms of economic development, which present different credit risks. Details of the geographical concentration of total assets and major off-balance-sheet clientele have been set out in note V. Details of credit concentration by industry are set out in note VI. 5.5.

2. Liquidity risk

The maturity analysis of assets and liabilities of the Group at the balance sheet date for the year ended 31 December 2005 is as follows:

| | | | 2 | 005-12-31 | | | |
|-------------------------------|-------------|-----------|-----------|-----------|-----------|---------|---------------------|
| - | Overdue/ | | | | | | |
| | repayable | Less than | 3 months | 1 to 5 | More than | | |
| | on demand | 3 months | to 1 year | years | 5 years | Undated | Tota |
| Assets: | | | | | | | |
| Cash on hand | 30,085 | - | - | - | - | - | 30,085 |
| Due from central banks | 69,650 | - | - | - | - | 454,138 | 523,788 |
| Due from banks | 14,472 | 692 | 1,267 | - | - | - | 16,431 |
| Placements with banks and | | | | | | | |
| other financial institutions | 10,859 | 72,384 | 32,343 | 145 | - | - | 115,731 |
| Reverse repurchase agreements | | 88,361 | 874 | - | - | - | 89,235 |
| Loans | 43,621 | 518,383 | 997,064 | 829,482 | 716,047 | 101,264 | 3,205,861 |
| Investments | - | 150,459 | 406,349 | 1,205,155 | 290,513 | 6,889 | 2,059,365 |
| Fixed assets | - | - | - | - | - | 109,976 | 109,976 |
| Construction in progress | - | - | - | - | - | 2,665 | 2,665 |
| Other assets | 15,919 | 13,662 | 6,620 | 250,065 | 1,178 | 13,525 | 300,969 |
| Total assets | 184,606 | 843,941 | 1,444,517 | 2,284,847 | 1,007,738 | 688,457 | 6,454,106 |
| Liabilities: | | | | | | | |
| Customer deposits (note) | 2,878,156 | 1,097,677 | 1,355,759 | 400,877 | 5,027 | - | 5,737,496 |
| Due to banks | 172,868 | 14,169 | 14,028 | 485 | - | - | 201,550 |
| Placements from banks and | | | | | | | |
| other financial institutions | 1,913 | 23,510 | 5,937 | - | - | - | 31,360 |
| Repurchase agreements | - | 28,080 | 4,221 | - | - | - | 32,301 |
| Other liabilities | 111,961 | 15,259 | 19,847 | 11,784 | 35,067 | - | 193,918 |
| Total liabilities | 3,164,898 | 1,178,695 | 1,399,792 | 413,146 | 40,094 | - | 6,196,625 |
| Net liquidity gap | (2,980,292) | (334,754) | 44,725 | 1,871,701 | 967,644 | 688,457 | 257,48 ⁻ |

The maturity analysis of assets and liabilities of the Group at the balance sheet date for the year ended 31 December 2004 is as follows:

| | 2004-12-31 | | | | | | |
|------------------------------|-------------|-----------|-----------|-----------|-----------|---------|-----------|
| | Overdue/ | | | | | | |
| | repayable | Less than | 3 months | 1 to 5 | More than | | |
| | on demand | 3 months | to 1 year | years | 5 years | Undated | Total |
| Assets: | | | | | | | |
| Cash on hand | 29,894 | - | - | - | - | - | 29,894 |
| Due from central banks | 79,038 | - | - | - | - | 399,684 | 478,722 |
| Due from banks | 7,217 | 2,834 | 1,951 | - | - | 22 | 12,024 |
| Placements with banks and | | | | | | | |
| other financial institutions | 526 | 40,893 | 14,988 | - | - | 999 | 57,406 |
| Reverse repurchase agreement | | 19,208 | 2,556 | - | - | - | 21,764 |
| Loans | 19,097 | 477,293 | 971,886 | 781,003 | 628,690 | 231,222 | 3,109,191 |
| Investments | - | 101,669 | 182,089 | 324,682 | 584,584 | 8,985 | 1,202,009 |
| Fixed assets | - | - | - | - | - | 76,576 | 76,576 |
| Construction in progress | - | - | - | - | - | 2,674 | 2,674 |
| Other assets | 9,752 | 4,607 | 6,764 | 11,525 | - | 19,035 | 51,683 |
| Total assets | 145,524 | 646,504 | 1,180,234 | 1,117,210 | 1,213,274 | 739,197 | 5,041,943 |
| Liabilities: | | | | | | | |
| Customer deposits (note) | 2,611,723 | 991,776 | 1,238,077 | 331,001 | 3,905 | - | 5,176,482 |
| Due to the Central Bank | - | 23,402 | 5,000 | - | - | - | 28,402 |
| Due to banks | 168,065 | 6,153 | 6,102 | 347 | 40 | - | 180,707 |
| Placements from banks and | | | | | | | |
| other financial institutions | 160 | 21,104 | 3,476 | 248 | - | - | 24,988 |
| Repurchase agreements | - | 25,000 | 1,339 | - | - | - | 26,339 |
| Other liabilities | 99,135 | 12,209 | 16,452 | 9,358 | 47 | - | 137,201 |
| Total liabilities | 2,879,083 | 1,079,644 | 1,270,446 | 340,954 | 3,992 | - | 5,574,119 |
| Net liquidity gap | (2,733,559) | (433,140) | (90,212) | 776,256 | 1,209,282 | 739,197 | (532,176 |

3. Currency risk

A breakdown of relevant assets and liabilities analysed by currencies is as follows:

| | | 2005-12- | 31 | |
|--------------------------------------|-----------|----------|---------|-----------|
| | RMB | USD | Others | Total |
| Assets: | | | | |
| Cash on hand | 26,664 | 1,511 | 1,910 | 30,085 |
| Due from central banks | 518,132 | 4,141 | 1,515 | 523,788 |
| Due from banks | 4,000 | 5,091 | 7,340 | 16,431 |
| Placements with banks and other | | | | |
| financial institutions | 4,867 | 95,585 | 15,279 | 115,731 |
| Reverse repurchase agreements | 89,110 | - | 125 | 89,235 |
| Loans | 2,971,018 | 132,304 | 102,539 | 3,205,861 |
| Investments | 1,944,163 | 91,998 | 23,204 | 2,059,365 |
| Fixed assets | 109,424 | 3 | 549 | 109,976 |
| Construction in progress | 2,665 | - | - | 2,665 |
| Other assets | 289,950 | 7,449 | 3,570 | 300,969 |
| Total assets | 5,959,993 | 338,082 | 156,031 | 6,454,106 |
| Liabilities: | | | | |
| Customer deposits (note) | 5,502,327 | 144,515 | 90,654 | 5,737,496 |
| Due to banks | 183,517 | 14,394 | 3,639 | 201,550 |
| Placements from banks and other | | | | |
| financial institutions | 70 | 16,443 | 14,847 | 31,360 |
| Repurchase agreements | 31,494 | 807 | - | 32,301 |
| Other liabilities | 165,074 | 11,248 | 17,596 | 193,918 |
| Total liabilities | 5,882,482 | 187,407 | 126,736 | 6,196,625 |
| Net long/(short) positions | 77,511 | 150,675 | 29,295 | 257,481 |
| Off-balance-sheet credit commitments | 263,260 | 63,856 | 38,515 | 365,631 |

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| | 2004-12-31 | | | | |
|--------------------------------------|------------|---------|---------|-----------|--|
| | RMB | USD | Others | Tota | |
| Assets: | | | | | |
| Cash on hand | 25,872 | 1,953 | 2,069 | 29,894 | |
| Due from central banks | 474,187 | 4,203 | 332 | 478,722 | |
| Due from banks | 4,293 | 330 | 7,401 | 12,024 | |
| Placements with banks and | | | | | |
| other financial institutions | 3,311 | 43,115 | 10,980 | 57,406 | |
| Reverse repurchase agreements | 21,764 | - | - | 21,764 | |
| Loan | 2,887,664 | 125,078 | 96,449 | 3,109,191 | |
| Investments | 1,133,204 | 45,954 | 22,851 | 1,202,009 | |
| Fixed assets | 75,401 | 705 | 470 | 76,576 | |
| Construction in progress | 2,674 | - | - | 2,674 | |
| Other assets | 45,096 | 5,484 | 1,103 | 51,683 | |
| Total assets | 4,673,466 | 226,822 | 141,655 | 5,041,943 | |
| Liabilities: | | | | | |
| Customer deposits (note) | 4,923,506 | 173,902 | 79,074 | 5,176,482 | |
| Due to the Central Bank | 28,402 | - | - | 28,402 | |
| Due to banks | 161,775 | 10,723 | 8,209 | 180,707 | |
| Placements from banks and | | | | | |
| other financial institutions | 3,088 | 11,801 | 10,099 | 24,988 | |
| Repurchase agreements | 26,173 | 166 | - | 26,339 | |
| Other liabilities | 109,176 | 15,004 | 13,021 | 137,201 | |
| Total liabilities | 5,252,120 | 211,596 | 110,403 | 5,574,119 | |
| Net long/(short) positions | (578,654) | 15,226 | 31,252 | (532,176) | |
| Off-balance-sheet credit commitments | 271,350 | 97,971 | 24,227 | 393,548 | |

A breakdown of relevant assets and liabilities analysed by currencies is as follows:

4. Interest rate risk

An analysis of the contractual repricing date of the consolidated balance sheet for the year ended 31 December 2005 is as follows:

| | | 2005-12-31 | | | | |
|-------------------------------|-------------|------------|-----------|---------|-----------|-----------|
| | | | | More | Non- | |
| | Within 3 | 3 months | 1 year to | than 5 | interest- | |
| | months | to1 year | 5 years | years | bearing | Tota |
| Assets: | | | | | | |
| Cash on hand | - | - | - | - | 30,085 | 30,085 |
| Due from central banks | 523,788 | - | - | - | - | 523,788 |
| Due from banks | 15,164 | 1,267 | - | - | - | 16,43 |
| Placements with banks and | | | | | | |
| other financial institutions | 83,243 | 32,343 | 145 | - | - | 115,73 |
| Reverse repurchase agreements | 88,361 | 874 | - | - | - | 89,235 |
| Loans | 1,263,116 | 1,942,207 | 289 | 249 | - | 3,205,86 |
| Investments | 200,897 | 525,703 | 1,099,292 | 226,584 | 6,889 | 2,059,365 |
| Fixed assets | - | - | - | - | 109,976 | 109,976 |
| Construction in progress | - | - | - | - | 2,665 | 2,665 |
| Other assets | - | - | 246,000 | - | 54,969 | 300,969 |
| Total assets | 2,174,569 | 2,502,394 | 1,345,726 | 226,833 | 204,584 | 6,454,106 |
| Liabilities: | | | | | | |
| Customer deposits (note) | 3,897,889 | 1,355,759 | 400,877 | 5,027 | 77,944 | 5,737,496 |
| Due to banks | 187,037 | 14,028 | 485 | - | - | 201,550 |
| Placements from banks and | | | | | | |
| other financial institutions | 25,423 | 5,937 | - | - | - | 31,360 |
| Repurchase agreements | 28,080 | 4,221 | - | - | - | 32,30 |
| Other liabilities | 9,623 | 1,725 | 19,432 | 13,000 | 150,138 | 193,918 |
| Total liabilities | 4,148,052 | 1,381,670 | 420,794 | 18,027 | 228,082 | 6,196,62 |
| Interest rate risk gap | (1,973,483) | 1,120,724 | 924,932 | 208,806 | (23,498) | 257,48 |

An analysis of the contractual repricing date of the consolidated balance sheet for the year ended 31 December 2004 is as follows:

| | | | 2004-1 | 2-31 | | |
|-------------------------------|-------------|-----------|-----------|---------|-----------|-----------|
| | | | | More | Non- | |
| | Within 3 | 3 months | 1 year to | than 5 | interest- | |
| | months | to1 year | 5 years | years | bearing | Total |
| Assets: | | | | | | |
| Cash on hand | - | - | - | - | 29,894 | 29,894 |
| Due from central banks | 478,722 | - | - | - | - | 478,722 |
| Due from banks | 10,073 | 1,951 | - | - | - | 12,024 |
| Placements with banks and | | | | | | |
| other financial institutions | 42,418 | 14,988 | - | - | - | 57,406 |
| Reverse repurchase agreements | 19,208 | 2,556 | - | - | - | 21,764 |
| Loans | 1,156,737 | 1,951,763 | 195 | 496 | - | 3,109,191 |
| Investments | 128,327 | 307,288 | 260,397 | 497,012 | 8,985 | 1,202,009 |
| Fixed assets | - | - | - | - | 76,576 | 76,576 |
| Construction in progress | - | - | - | - | 2,674 | 2,674 |
| Other assets | - | - | - | - | 51,683 | 51,683 |
| Total assets | 1,835,485 | 2,278,546 | 260,592 | 497,508 | 169,812 | 5,041,943 |
| Liabilities: | | | | | | |
| Customer deposits (note) | 3,534,946 | 1,238,077 | 331,001 | 3,905 | 68,553 | 5,176,482 |
| Due to the Central Bank | 23,402 | 5,000 | - | - | - | 28,402 |
| Due to banks | 174,218 | 6,102 | 347 | 40 | - | 180,707 |
| Placements from banks and | | | | | | |
| other financial institutions | 21,264 | 3,476 | 248 | - | - | 24,988 |
| Repurchase agreements | 25,000 | 1,339 | - | - | - | 26,339 |
| Other liabilities | 186 | 1,443 | 5,345 | - | 130,227 | 137,201 |
| Total liabilities | 3,779,016 | 1,255,437 | 336,941 | 3,945 | 198,780 | 5,574,119 |
| Interest rate risk gap | (1,943,531) | 1,023,109 | (76,349) | 493,563 | (28,968) | (532,176) |

Banks are required to set interest rates on RMB denominated loans and deposits within permitted bands around the benchmark rates set by the PBOC. The PBOC adjusted the overall benchmark rates for RMB denominated loans and deposits on 29 October 2004. The PBOC raised the benchmark rates of residential mortgage loans and entrusted provident housing fund mortgage loans on 17 March 2005. The following table sets forth the applicable benchmark interest rates in effect for the periods indicated.

| PBOC benchmark rates for RMB denominated loans and deposits | | | | |
|---|--------------------------------|-------------------------|-------------------------|--|
| | | From | | |
| | | 29 October 2004 | 1 January 2004 | |
| | From 17 March 2005 | to 16 March 2005 | to 28 October 2004 | |
| | annual interest rate(%) | annual interest rate(%) | annual interest rate(%) | |
| Loans: | | | | |
| Less than six months | 5.22 | 5.22 | 5.04 | |
| Six months to one year | 5.58 | 5.58 | 5.31 | |
| One to three years | 5.76 | 5.76 | 5.49 | |
| Three to five years | 5.85 | 5.85 | 5.58 | |
| More than five years | 6.12 | 6.12 | 5.76 | |
| Residential mortgage loans: | | | | |
| Five years or less | Same as the PBOC benchmark | 4.95 | 4.77 | |
| | interest rate of similar terms | | | |
| More than five years | Same as the PBOC benchmark | 5.31 | 5.04 | |
| | interest rate of similar terms | | | |
| Entrusted provident housing | | | | |
| fund mortgage loans: | | | | |
| Five years or less | 3.96 | 3.78 | 3.60 | |
| More than five years | 4.41 | 4.23 | 4.05 | |
| Saving deposits: | 0.72 | 0.72 | 0.72 | |
| Call deposits: | | | | |
| One day | 1.08 | 1.08 | 1.08 | |
| Seven days | 1.62 | 1.62 | 1.62 | |
| Time deposits: | | | | |
| Three months | 1.71 | 1.71 | 1.71 | |
| Six months | 2.07 | 2.07 | 1.89 | |
| One year | 2.25 | 2.25 | 1.98 | |
| Two years | 2.70 | 2.70 | 2.25 | |
| Three years | 3.24 | 3.24 | 2.52 | |
| Five years | 3.60 | 3.60 | 2.79 | |
| The PBOC's interest rate on reserves | 5 | | | |
| Statutory reserve deposits | 1.89 | 1.89 | 1.89 | |
| Surplus reserve deposits | 0.99 | 1.62 | 1.62 | |

The following table sets forth the permitted interest rate bands for RMB denominated loans and deposits for the periods indicated.

| | Loan | S | Deposits | |
|----------|------------------------|------------------------|-----------------------|-----------------------|
| | From1 January 2004 | From 29 October 2004 | From1 January 2004 | From 29 October 2004 |
| | to 28 October 2004 (1) | onwards | to 28 October 2004 | onwards |
| Maximum | Up to 170% of the PBOC | No cap (up to 230% for | PBOC benchmark rate, | PBOC benchmark rate, |
| interest | benchmark rate (up to | rural and urban credit | except for negotiated | except for negotiated |
| rates | 200% for rural credit | co-operatives) | deposits | deposits |
| | co-operatives) | | | |
| Minimum | Not lower than 90% of | Not lower than 90% of | PBOC benchmark rate, | No minimum |
| interest | the PBOC benchmark | the PBOC benchmark | except for negotiated | |
| rates | rate | rate | deposits | |

 Interest rates for residential mortgage loans, public assistance loans and certain other loans specified by the State Council may not exceed the PBOC benchmark rate.

Banks are allowed to set interest rates for discounted bills based on the PBOC rediscount rates provided that they do not exceed the benchmark interest rates for loans of the same maturity period. The PBOC rediscount rate was 2.97% from 11 September 2001 to 24 March 2004, and has become 3.24% since 25 March 2004.

X. RELATED PARTY DISCLOSURES

1. Ministry of Finance

In 2005, with the approval of the State Council, ICBC completed the restructuring into a joint-stock limited company (note I). At 31 December 2005, the MOF directly owned 50% of the issued share capital of the Bank. The Group has also entered into banking transactions with the MOF in its normal course of business, including the purchase and redemption of government bonds issued by the MOF. Details of the material transactions are as follows:

| Balances outstanding at end of year | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| PRC government bonds and special government bond | 360,465 | 339,897 |
| MOF receivable | 246,000 | - |

| | 2005 | 2004 |
|--------------------------------|--------|---------|
| Purchases of government bonds | 86,445 | 115,638 |
| Redemption of government bonds | 24,184 | 25,805 |
| Interest income on bonds | 9,543 | 8,135 |

In the opinion of the management, other entities controlled by the MOF are not related parties of the Group.

2. Huijin

| Wholly-state-owned investment company |
|--|
| Guoshuqing (Resigned as director and managing director of Huijin |
| on 19 April 2005 as approved by the board of directors) |
| RMB496,613 million |
| Beijing |
| 50% |
| |

Huijin was incorporated as a wholly-state-owned investment company with the approval and funding from the State Council. It was established to hold certain equity investments on behalf of the State Council, and to represent the Government in exercising its investors' rights and obligations in ICBC and other strategic financial institutions. It will not carry out any other commercial activities. In addition to the Government's injection of US\$15,000 million (note I. (a)) of cash into ICBC as capital through Huijin, under the direction of the State Council, the main transaction between the Group and Huijin was an agreement of options transaction entered into in 2005.

In April 2005, the Bank entered into an option agreement with Huijin, pursuant to which the Bank purchased from Huijin an option to sell Huijin a maximum of US\$12,000 million in exchange for RMB at a pre-determined exchange rate of US\$1 to RMB8.2765. The option is exercisable in 2008 in 12 equal monthly installments. The Bank will pay a total premium of RMB2,979 million to Huijin in 12 equal monthly installments in 2008.

In the opinion of the management, entities under common control of Huijin are not considered as related parties of the Group.

3. Related parties with control relationship

The related parties with control relationship are mainly subsidiaries which are directly held by the Group (notes VI. 11.6).

4. Related parties without control relationship

The other related parties without control relationship are mainly associates.

Balances with the related parties without control relationship at the balance sheet date are as follows:

| | 2005-12-31 | 2004-12-31 |
|--|------------|------------|
| Deposits and placements from related parties | | |
| without control relationship | 76 | 37 |

The transactions between the Group and the related parties without control relationship were mainly comprised of interest expenses on the above mentioned transactions. In the opinion of the management, the transactions between the Group and associates were conducted on prevailing commercial terms and conditions, prices and operation procedures. As the amounts of the interest expense were not material, it has not been disclosed separately.

5. The Group's and the related parties' members of the supervisory board, directors, key management personnel and closed relatives and the entities in which they are able to exercise control or significant influence.

In the opinion of the management, the transactions between the Group and the above-mentioned parties were conducted on the prevailing commercial terms and conditions, prices and operation procedures. As the amounts of the transactions were not material, the relevant details have not been disclosed.

XI. CAPITAL ADEQUACY RATIO

The core capital adequacy ratio and capital adequacy ratio of the Group at 31 December 2005 were computed and disclosed according to the "Regulation Governing Capital Adequacy of Commercial Banks" (CBRC Order [2004] No. 2) issued by the CBRC on 23 February 2004.

| | 2005-12-31 |
|----------------------------------|------------|
| Net core capital | 255,586 |
| Net capital | 311,844 |
| Net weighted-average risk assets | 3,152,206 |
| Core capital adequacy ratio | 8.11% |
| Capital adequacy ratio | 9.89% |

XII. EVENTS AFTER THE BALANCE SHEET DATE

(1) Share subscription agreements with strategic investors for a total consideration of US\$3,782 million

On 27 January 2006, the Bank entered into share subscription agreements with Goldman Group, Allianz Group and American Express (the "strategic investors"), respectively for a total consideration of US\$3,782 million. According to the terms of the agreements, the strategic investors agreed to inject capital in the form of cash.

On 15 March 2006, the CBRC approved the share subscription plan, Goldman Group, Allianz Group and American Express, as strategic investors, to inject US\$3,782 million to purchase new shares issued by ICBC. Goldman Group, Allianz and its wholly-owned subsidiary, Dresdner Bank and American Express will inject US\$2,582.2 million, Euro824.7 million and US\$200 million respectively.

The capital injection from the strategic investors was received on 28 April 2006.

(2) The Council for Social Security Fund will inject RMB18,028 million into the Bank

Pursuant to a Board resolution passed on 9 June 2006, it was resolved that the Bank will issue new shares to the Council for Social Security Fund of the PRC for a total consideration of RMB18,028 million.

The above proposal is subject to approval of the Bank's shareholders and the CBRC.

(3) The Board of Directors has proposed for dividend distribution after the balance sheet date. Please refer to Note VI. 33 for detail.

XIII. Financial statement differences in accordance with the "Accounting System for Financial Institutions" (2001 version)

| | Notes | 2004-12-31 |
|---|-------|------------|
| Net assets based on the "Accounting System for Financial | | |
| Institutions" (1993 version) | | 162,983 |
| Prior year adjustments due to changes in accounting policies: | | |
| Additional provision of assets impairment | 1 | (666,440) |
| Recognition of contingent liabilities | 2 | (28,172) |
| Recognition of deferred tax | 3 | 10,357 |
| Cut-off adjustment of interest income | | (1,967) |
| Cut-off adjustment of interest expense | | (13,200) |
| Other adjustments | | 595 |
| Net prior year adjustments | | (698,827) |
| Net assets based on the "Accounting System for Financial | | |
| Institutions" (2001 version) | | (535,844) |

1. According to "Accounting System for Financial Institutions" (1993 version), the Group made general provision of 1% of certain asset balances including loans and investments in the book of branches operating in the Mainland China. According to the "Accounting System for Financial Institutions" (2001 version), the Group made provision based on the recoverability of individual asset.

2. The "Accounting System for Financial Institutions" (1993 version) does not require financial institutions to accrue for possible losses and obligations in the future. The "Accounting System for Financial Institutions" (2001 version) requires the Group to accrue for liabilities provided that the obligation is resulted from past transaction, and the outflow of the benefits can be measured reliably.

3. According to "Accounting System for Financial Institutions" (1993 version), the Group did not recognise any deferred tax. The "Accounting System for Financial Institutions" (2001 version) requires the Group to use income tax payable method. Deferred tax assets or liabilities are recognised for the temporary differences arising from the assets and liabilities measured using accounting basis and tax basis. The temporary differences would result in tax payable or tax recoverable in future period.

Main Domestic and Overseas Branches and Offices

DOMESTIC BRANCHES WITH A FOREIGN EXCHANGE BUSINESS LICENSE

ANHUI PROVINCIAL BRANCH

Address: No. 189 Wuhu Road, Hefei City, Anhui Province, China Postcode:230001 Tel: +86-551-2868355 Fax: +86-551-2869139 SWIFT: ICBKCNBJAHI

Anhui Provincial Branch Banking Department

Address: No. 616 Meiling Street, Hefei City, Anhui Province, China Postcode: 230001 Tel: +86-551-2621183 Fax: +86-551-2621183 SWIFT: ICBKCNBJHFC

BEIJING MUNICIPAL BRANCH

Address: Tower B, Tianyin Mansion, No. 2 Fuxingmennan Street, Xicheng District, Beijing, China Postcode: 100031 Tel: +86-10-66410055 Fax: +86-10-66411089 SWIFT: ICBKCNBJBJM

CHONGQING MUNICIPAL BRANCH

Address: No. 9 Jiangnan Road, Nan'an District, Chongqing, China Postcode: 400060 Tel: +86-23-62918338 Fax: +86-23-62918059 SWIFT: ICBKCNBJCQG

DALIAN MUNICIPAL BRANCH

Address: No. 5 zhongshan Square, Dalian, China Postcode: 116001 Tel: +86-411-82805309 Fax: +86-411-82804674 SWIFT: ICBKCNBJDLN

FUJIAN PROVINCIAL BRANCH

Address: ICBC Mansion, No. 108 Gutian Road, Fuzhou City, Fujian Province, China Postcode: 350005 Tel: +86-591-83327131 Fax: +86-591-83336217 SWIFT: ICBKCNBJFJN

Fujian Provincial Branch Banking Department Address: Jixiang Building, No. 600 Ba Yi Qi Zhong Road, Fuzhou, Fujian Province, China Postcode: 350004 Tel: +86-591-83321224 Fax: +86-591-83321205 SWIFT: ICBKCNBJFZU

GANSU PROVINCIAL BRANCH

Address: No. 358 Jingning Road, Lanzhou City, Gansu Province, China Postcode: 730030 Tel: +86-931-8773655 Fax: +86-931-8411452 SWIFT: ICBCCNBJGSU

Gansu Provincial Branch Banking Department

Address: No. 163 Qingyang Road, Lanzhou City, Gansu Province, China Postcode: 730030 Tel: +86-931-8444336 Fax: +86-931-8444336 SWIFT: ICBCCNBJGSU

GUANGDONG PROVINCIAL BRANCH

Address: No. 123 Yan Jiang Xi Road, Guangzhou, Guangdong Province China Postcode: 510120 Tel: +86-20-81308169 Fax: +86-20-81308162 SWIFT: ICBKCNBJGDG

Guangdong Provincial Branch Banking Department

Address: ICBC Tower, No. 29 Dashatou Road, Guangzhou City, Guangdong Province, China Postcode: 510100 Tel: +86-20-83786150 Fax: +86-20-83786015 SWIFT: ICBKCNBJGDG

GUANGXI ZHUANG AUTONOMOUS REGION BRANCH

Address: No. 15-1 Jiaoyu Road, Nanning City, Guangxi Zhuang Autonomous Region, China Postcode: 530022 Tel: +86-771-5311870 Fax: +86-771-5316081 SWIFT: ICBKCNBJGSI

Guangxi Zhuang Autonomous Region Branch Banking Department

Address: Taian Mansion, No. 38-2 Minzu Road, Nanning City, Guangxi Zhuang Autonomous Region, China Postcode: 530022 Tel: +86-771-5851412 Fax: +86-771-5867515 SWIFT: ICBKCNBJGSI

GUIZHOU PROVINCIAL BRANCH

Address: No. 41 Ruijin Zhong Road, Guiyang City, Guizhou Province, China Postcode: 550003 Tel: +86-851-5969522 Fax: +86-851-8620311 SWIFT: ICBKCNBJGIZ

Guizhou Provincial Branch Banking Department

Address: No. 1 Shengfu Road, Guiyang City, Guizhou Province, China Postcode: 550001 Tel: +86-851-5800036 Fax: +86-851-5800047 SWIFT: ICBKCNBJGYG

HAINAN PROVINCIAL BRANCH

Address: No. 3 Heping South Road, Haikou City, Hainan Province, China Postcode: 570203 Tel: +86-898-65379345 Fax: +86-898-65376920 SWIFT: ICBKCNBJHNP

Hainan Provincial Branch Banking Department Address: No. 6 Datong Road, Haikou City, Hainan Province, China Postcode: 570102 Tel: +86-898-66216903 Fax: +86-898-66238546 SWIFT: ICBKCNBJHNP

HEBEI PROVINCIAL BRANCH

Address: No. 366 Gongnong Road, Shijiazhuang City, Hebei Province, China Postcode: 050051 Tel: +86-311-83728608 Fax: +86-311-83995983 SWIFT: ICBKCNBJHBI

Hebei Provincial Branch Banking Department Address: No. 113 Ping'an South Street, Shijiazhuang City, Hebei Province, China Postcode: 050021 Tel: +86-311-86028254 Fax: +86-311-86024474 SWIFT: ICBKCNBJSJZ

HENAN PROVINCIAL BRANCH

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Henan Provincial Branch Banking Department

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HEILONGJIANG PROVINCIAL BRANCH

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Heilongjiang Provincial Branch Banking Department

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HUBEI PROVINCIAL BRANCH

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Hubei Provincial Branch Banking Department

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HUNAN PROVINCIAL BRANCH

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Hunan Provincial Branch Banking Department

Address: No. 615 Furong Zhong Road Yi Duan, Changsha City, Hunan Province, China Postcode: 410011 Tel: +86-731-4415348 Fax: +86-731-4415348 SWIFT: ICBKCNBJHUN

JILIN PROVINCIAL BRANCH

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Jilin Provincial Branch Banking Department

Address: No. 2111 Renmin Street, Changchun City, Jilin Province, China Postcode: 130051 Tel: +86-431-8942421 Fax: +86-431-8944464 SWIFT COKE: ICBKCNBJCCN

JIANGSU PROVINCIAL BRANCH

Address: No. 408 Zhongshan Nan Road, Nanjing City, Jiangsu Province, China Postcode: 210006 Tel: +86-25-52858137 Fax: +86-25-52858140 SWIFT: ICBKCNBJJSP

Jiangsu Provincial Branch Banking Department

Address: No. 408 Zhongshan Nan Road, Nanjing City, Jiangsu Province, China Postcode: 210006 Tel: +86-25-52858731 Fax: +86-25-52858736 SWIFT: ICBKCNBJNJG

JIANGXI PROVINCIAL BRANCH

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Jiangxi Provincial Branch Banking Department

Address: No. 206 ZhongShan Road, Nanchang City, Jiangxi Province, China Postcode: 330003 Tel: +86-791-6385053 Fax: +86-791-6385053 SWIFT: ICBKCNBJJSI

LIAONING PROVINCIAL BRANCH

Address: No. 88 Nanjing Bei Street, Heping District, Shenyang City, Liaoning Province, China Postcode: 110001 Tel: +86-24-23835341 Fax: +86-24-23414511 SWIFT: ICBKCNBJLNP Liaoning Provincial Branch Banking Department

Address: ICBC Mansion, No. 9 Youhao Street, Shenhe District, Shenyang City, Liaoning Province, China Postcode: 110013 Tel: +86-24-82510336 Fax: +86-24-82510336 SWIFT: ICBKCNBJLNP

INNER MONGOLIA AUTONOMOUS REGION BRANCH

Address: Jinhui Mansion, No. 105 Xilin North Road, Huhehot City, Inner Mongolia, China Postcode: 010050 Tel: +86-471-6940302 Fax: +86-471-6961527 SWIFT: ICBKCNBJNMA

Inner Mongolia Autonomous Region Branch Banking Department (Xilin Bei Road Branch)

Address: Jinhui Mansion, No. 105 Xilin Bei Road, Huhehot City, Inner Mongolia, China Postcode: 010050 Tel: +86-471-6940260 Fax: +86-471-6929472 SWIFT: ICBKCNBJNMA

NINGBO MUNICIPAL BRANCH

Address: Floor 9, No. 218 Zhongshan Xi Road, Ningbo City, Zhejiang Province, China Postcode: 315010 Tel: +86-574-87361337 Fax: +86-574-87347820 SWIFT: ICBKCNBJNBO

NINGXIA HUI NATIONALITY AUTONOMOUS REGION BRANCH

Address: No. 901 Huanghe Dong Road, Yinchuan City, Ningxia, China Postcode: 750002 Tel: +86-951-5029721 Fax: +86-951-5066315 SWIFT: ICBKCNBJNSA

Ningxia HUI NATIONALITY Autonomous Region Branch Banking Department

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QINGDAO MUNICIPAL BRANCH

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QINGHAI PROVINCIAL BRANCH

Address: No. 2 Shengli Road, Xining City, Qinghai Province, China Postcode: 810001 Tel: +86-971-6118514 Fax: +86-971-6118514 SWIFT: ICBKCNBJAQHI

Qinghai Provincial Branch Banking Department

Address: No. 2 Shengli Road, Xining City, Qinghai Province, China Postcode: 810001 Tel: +86-971-6146576 Fax: +86-971-6146576 SWIFT: ICBKCNBJAQHI

SANXIA(Three-Gorges) BRANCH

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SHANDONG PROVINCIAL BRANCH

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Shandong Provincial Branch Banking Department Address: Yingong Mansion, No. 310 Jingsi Road, Jinan City, Shandong Province, China Postcode: 250001 Tel: +86-531-87925688 Fax: +86-531-87943499

SHANXI PROVINCIAL BRANCH

SWIFT: ICBKCNBJSDG

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Shanxi Provincial Branch Banking Department Address: Financial Mansion, No. 246 Xinjian Road, Taiyuan City, Shanxi Province, China Postcode: 030002 Tel: +86-351-3532002 Fax: +86-351-3533652 SWIFT: ICBKCNBJTYU

SHAANXI PROVINCIAL BRANCH

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Postcode: 710004 Tel: +86-29-87602729 Fax: +86-29-87602677 SWIFT: ICBKCNBJSAS

Shaanxi Provincial Branch Banking Department

Address: No. 9 Ximutoushi, Nan Street, Xi 'an City, Shaanxi Province, China Postcode: 710002 Tel: +86-29-87609315 Fax: +86-29-87609700 SWIFT: ICBKCNBJSAS

SHANGHAI MUNICIPAL BRANCH

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SHENZHEN MUNICIPAL BRANCH

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SICHUAN PROVINCIAL BRANCH

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Sichuan Provincial Branch Banking Department

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SUZHOU MUNICIPAL BRANCH

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TIANJIN MUNICIPAL BRANCH

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XIAMEN MUNICIPAL BRANCH

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XINJIANG UIGUR AUTONOMOUS REGION BRANCH

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Xinjiang Uigur Autonomous Region Branch Banking Department

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YUNNAN PROVINCIAL BRANCH

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Yunnan Provincial Branch Banking Department

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ZHEJIANG PROVINCIAL BRANCH

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Zhejiang Provincial Branch Banking Department

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OVERSEAS BRANCHES OFFICES AND SUBSIDIARIES

ICBC, Hong Kong Branch

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ICBC, Macao Branch

Address: Alm. Dr. Carlos D'Assumpcao, No. 393-437, 18 andar E,F,G,H, Edf. Dynasty Plaza, Macau. Email: icbc@icbc.com.mo Tel: +853 7913082 Fax: +853 786328 SWIFT: ICBKMOMX

ICBC, Singapore Branch

Address: 6 Raffles Quay #12-01 6 Raffles Quay S048580 Email: icbcsg@icbc.com.sg Tel: +65-6538 1066 Fax: +65-6538 1370 SWIFT: ICBKSGSG

ICBC, Tokyo Branch

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ICBC, Seoul Branch

Address:17Floor, Taepeongno Bldg.,#310, Taepeongno2-ga, Jung-gu, Seoul 100-767, Korea Email: seouladm@kr.icbc.com.cn Tel: +822-3788 6609 Fax: +822-756 3127 SWIFT: ICBKKRSE

ICBC, Busan Branch

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ICBC, Frankfurt Branch

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ICBC, Luxembourg Branch

Address: ICBC Luxembourg Branch B.P. 278 L-2012 Luxembourg Email: icbc@icbc.lu Tel: +352-2686 6688 Fax: +352-2686 6666 SWIFT: ICBKLULL

ICBC, New York Representative Office

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ICBC, Moscow Representative Office

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ICBC, Sydney Representative Office

Address: Suite 2, Level 14, 60 Carrington Street, Sydney NSW 2000, Australia Email: sydneyoffice@icbc.com.au Tel: +61 2 9233 2233 Fax: +61 2 9233 3982

Industrial and Commercial Bank of China (Amalty) Joint Stock Company

Address: 110 Furmanov Avenue, Almaty, Kazakhstan, 050000 Email: office@icbcalmaty.kz Tel: +7 3272 596402 Fax: +7 3272 596400 SWIFT: ICBKKZKX

Industrial and Commercial Bank of China, London Limited

Address: 36 King Street, London EC2V 8BB, UK Email: admin@icbclondon.com Tel: +44 20 7397 8888 Fax: +44 20 7397 8899 SWIFT: ICBKGB2L

Industrial and Commercial Bank of China

(Asia) Limited

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Industrial and Commercial International Capital Ltd

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