75

2004 Chronology

• January On Jan.18, a ceremony for settled assets disposal cooperation between ICBC Ningbo Branch and China Huarong Asset Management Corporation was held in Beijing, which symbolized that ICBC and China Huarong Asset Management Corporation, for the first time, cooperated to dispose of non-performing assets using commercial methods. Use of the RMB Peony Card carrying the "Unionpay" symbol in Hong Kong was introduced, which further enhanced ICBC's comprehensive service capabilities and the market competitiveness of the Peony Card. • February On Feb.3, ICBC (Asia) successfully placed 124.8 million shares by top-up transactions through HSBC and ICEA, into the stock market. The price of the placement was HK\$ 11.25 per share, with a 6.25% discount compared to the closing price of the day, HK\$ 12. The total capital raised from the placement was around HK\$ 1.4 billion, which was used for the acquisition of Fortis Bank Asia HK. On Feb.9, with the formal entrance of a PriceWaterhouseCoopers project team, the "Internal Rating Method Project" formally commenced. A comprehensive risk management system covering credit risk, market risk, operational risk and other risks would be gradually built up thereby. March The Bank's first QFII customer, Credit Suisse First Boston, transferred the principal of its first QFII investment into the Bank by the end of February. On March 11, ICBC sent the first SWIFT report to Credit Suisse First Boston, marking the formal start of ICBC's custody of QFII domestic securities investment assets. On Mar.20, the Bank's Automatic Foreign Exchange Clearing System was successfully put into operation in the Data Center (Beijing). On Mar.29, the Bank formally became a member of the International Forfaiting Association ("IFA"). On Mar.30, an agreement signing ceremony for credit card business cooperation between ICBC and American Express was held in Beijing. • April On Apr.8, the Bank signed agreements with Credit Suisse First Boston, CITIC Securities Corp. Ltd., and China Credit Trust Investment Co., Ltd. respectively, on ICBC Ningbo Branch's non-performing assets securitization project. This project is the first securitization project among domestic commercial banks. On Apr.26, the opening ceremony of ICBC RMB Treasury Center was held in Beijing. On Apr.29, ICBC's 2003 annual report (abstract) was published in the sixth and seventh editions of "Financial Times". On Apr.30, ICBC (Asia) completed the acquisition agreement of retail and commercial banking business of Fortis Bank Asia HK, which made its ranking in the Hong Kong banking industry in terms of total assets be boosted from tenth to sixth. Through this acquisition, ICBC (Asia)'s operational network for

small and medium-sized enterprises and retailing customers was significantly reinforced.

May

On May 1, the Central Purchase Evaluation Committee at the Head Office was established and formally put into operation.

ICBC extended its "Elite Club" accounts VIP services into the Hong Kong SAR, and all "Elite Club" customers traveling to Hong Kong can enjoy a set of VIP services offered by ICBC (Asia).

On May 17, the Bank formally became the custodian bank of Dresdner Bank AG's QFII business, the third QFII for which the Bank provides custodial and clearing services. ICBC maintains its leading position in the QFII business area among Chinese banks.

On May 23, the multi-function banking system's E-banking first-quarter edition (NOVA 1.2 edition) was put into operation successfully, which made the E-banking system more in line with the prevailing requirements of the system environment and business development magnitude in areas of response speed, transaction volume, transaction limits and voucher printing control.

- June On Jun.28, the 2004 World Brand Summit and China Top 500 Brands press conference was held at the Beijing International Hotel. With the brand name valued at RMB 47,235 million, ICBC ranked seventh in the China Top 500 Brands, the only financial service industry brand in the top 10 brands.
- July On Jul.2, President Jiang Jianqing presided at the Second Conference of the Risk Management Committee of the Head Office in 2004. The main topic of the conference was about the construction of a comprehensive risk management system. In the conference, the "ICBC Risk Management Committee Articles (provisional)" and the "ICBC Comprehensive Risk Management Framework" were discussed and approved.

On Jul.10, the Foreign Exchange Accounting System of the Head Office (Version GLOBUS V1.1) was smoothly put into operation. This upgrade of the GLOBUS system was of great significance to raise the level of automation for foreign exchange collection and payment clearing and back office processing, to strengthen internal control and risk prevention and to ensure the safety of fund operations.

On Jul.29, an agreement signing ceremony for ICBC's first loan transfer project in which the Bank was the transferor - the Jinliwen Highway Project of Zhejiang Branch was held in Hangzhou City. This project was of great significance to enhance credit asset liquidity, optimize asset structure and expand intermediary business income sources.

• August On Aug.21, the multi-functional banking system NOVA version 1.3, personal banking business project was put into operation smoothly at the two major data centers and all branches. This version covered multiple business systems including accounting settlement, personal banking, *E-banking, bank cards, management information and credit management.*

On Aug.22, the new-generation mobile phone banking (Short Message Service-"SMS" based) was formally launched. Since then the SMS service is available for various services such as inquiry, account transfer, remittance, donation, payment and so on.

• September On Sept.4, the Bank successfully launched the nationwide Peony Card authorization business hotline 4008895588, which was a milestone for the Bank's centralized management of the Peony Card authorization business.

77

On Sept.5, the E-banking Center smoothly launched an integrated tele-banking service, which changed the E-banking center's tele-banking service from the traditional dialing center into a new call center with multi-access modes, diversified transaction functions and strong dial-out processing capabilities. Through the new tele-banking service, the Bank also standardized the business processing model.

The 95588 tele-banking service launched a roaming function in Hong Kong, first amongst its peers, which realized interactive roaming between Hong Kong and the Mainland.

On Sept.10, the fourth ICBC general meeting was hosted by President Jiang Jianqing, in which important management personnel changes determined by the State Council and the Central Organization Department of the State were announced. According to the Guo Ren Zi [2004] No. 89, Zu Ren Zi [2004] No.100, Mr. Yang Kaisheng was entitled Vice Chairman and Executive Vice President of ICBC; Mr. Li Xiaopeng was entitled Executive Vice President; and Mr. Tian Ruizhang retired from the office of Deputy Secretary of ICBC CCP Commission and Executive Vice President.

On Sept.16, ICBC (Asia) successfully issued USD 400 million of 5-year bonds in the international capital market. The coupon rate of the bonds was 4.125%, and the issuance price was 99.513. It was for the first time for ICBC (Asia) to raise capital in the international capital market.

On Sept.20, a ceremony and press conference for the launching of ICBC's Peony Platinum Card was held in Beijing.

On Sept.25, the Bank started the moving and operations of the Data Center (Beijing) production main board system.

- October On Oct.25, in order to strengthen risk control, improve internal management system, and reform the present audit and supervision system, the Bank established the Internal Audit System and the Internal Control Compliance Department.
- November On Nov.8, the bond DVP (Delivery Versus Payment) clearing business co-developed by PBoC and the Central Government Bonds Registration Co. was formally launched. As one of the first DVP business practitioners, ICBC became the DVP clearing agency bank of Tai Kang Property Insurance Company and Huatai Property Insurance Company.

On Nov.13, the bond investment and capital transaction business management system (BIFT) Version 1.2 was launched into operation in the Data Center (Beijing) successfully. As a main component of the non-credit interest-bearing assets management system, it was the first internal management system for RMB bond investment and RMB capital investment transactions, a change away from the previous status of manual management of the Bank's bond investment business.

On Nov.18, the ICBC restructuring steering team and the daily work office were established.

On Nov.29, the Bank became custodian of the first domestic Exchange Traded Fund (ETF) - Shanghai Securities 50 ETF.

• December During Dec.1 to Dec.2, the Bank organized the "China Forum: Capital Market and Corporate Governance" in Beijing jointly with Euromoney and HSBC.

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